



The Coming of Age of Smart Containers

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SMDG 16th March 2017

The Coming of Age of Smart Containers

- What exactly are they?
- Why now?
- What for?
- How are they used?
- How do they work?





Smart Container

- Automatically generate data
 - Position
 - Door Open/Close status
 - Temperature
 - Movement
 - Impact
 - + extensions
- Communicate near real-time
 - From (nearly) anywhere
 - Economically
- Permanently attached
- Built-in or back-fitted



Why Now?

**SENDING DATA
CLUSTER**



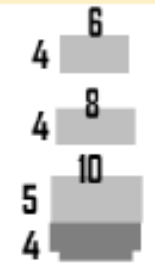


A

Early Containerships (1956-)
500 - 800 TEU



6 containers across
4 containers high on deck



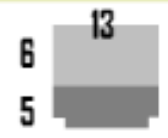
Fully Cellular (1970-)
1,000 - 2,500 TEU



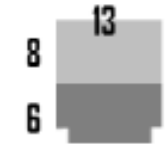
4 containers high below deck

B

Panamax (1980-)
3,000 - 3,400 TEU



Panamax Max (1985-)
3,400 - 4,500 TEU



C

Post Panamax (1988-)
4,000 - 5,000 TEU

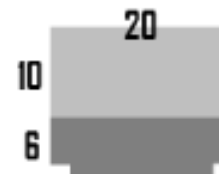


Post Panamax Plus (2000-)
6,000 - 8,000 TEU



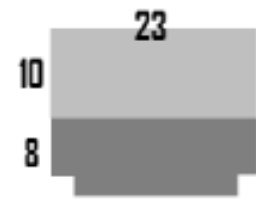
D

New Panamax (2014-)
12,500 TEU



E

Post New Panamax (2006-)
15,000 TEU

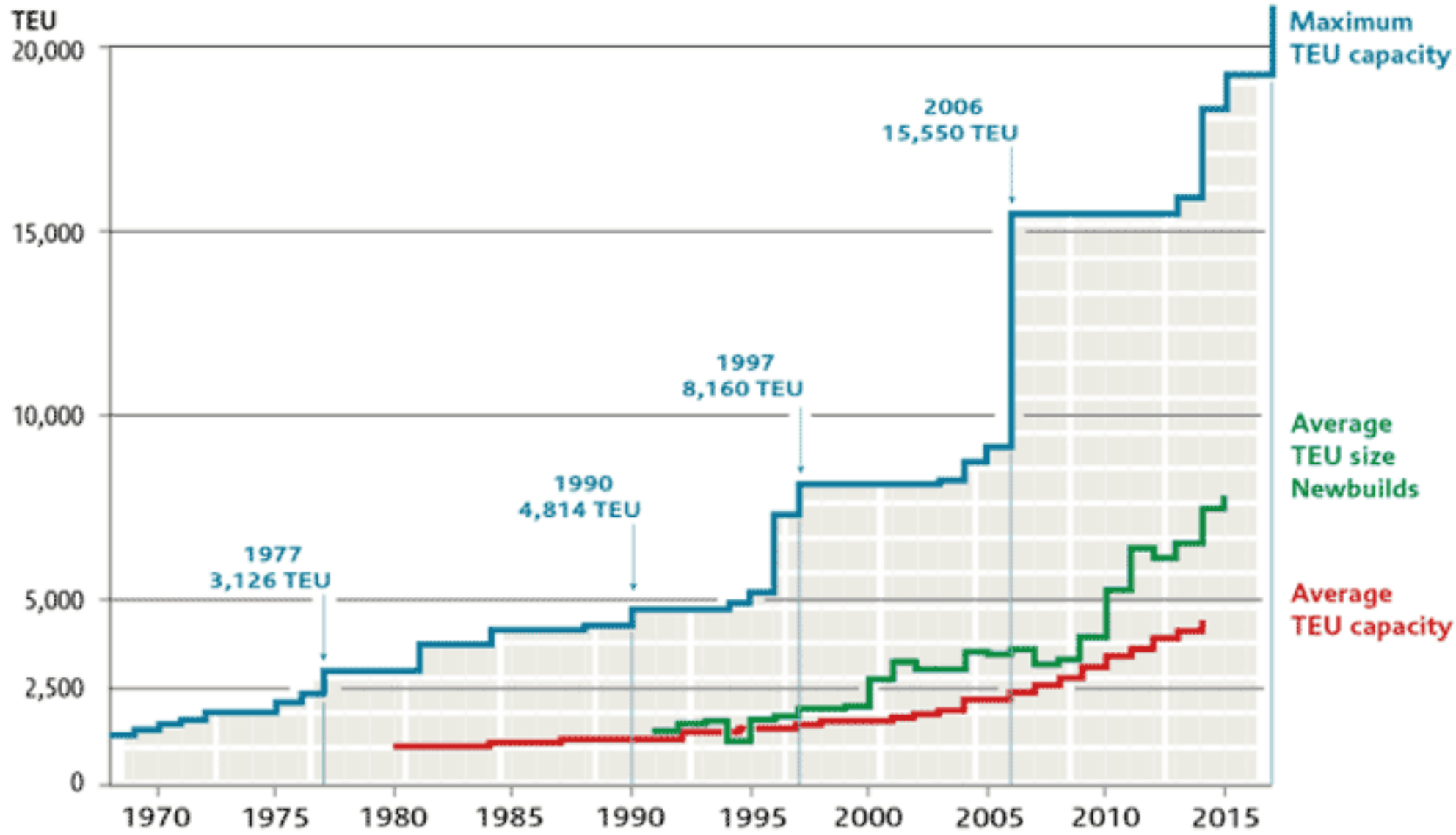


Triple E (2013-)
18,000 TEU

400x59x15.5



Development of container ship size



Source: The International Transport Forum



Will the Mega ship model "give way"?

Mega-ships come under fire for hiking supply chain costs

Bruce Barnard, Special Correspondent | Mar 07, 2016 11:41AM EST

Has the Mega-Ship had its Day?

09 Mar 2016 Cargo Volumes and Throughput, Container Handling, Containers, Global Economy/Trade, Port Planning, Ports, Shipping

Has the Industry Made a Mega-Ship Error?

22 Mar 2016 Cargo Volumes and Throughput, Container Handling, Containers, Port Planning, Shipping

George Youroukos, CEO of Athens-based containership owner Poseidon Containers has said cost savings are not being offered by the mega-ships that are being ordered and deployed and that economies of scale are not being realised, according to the **Journal of Commerce**.

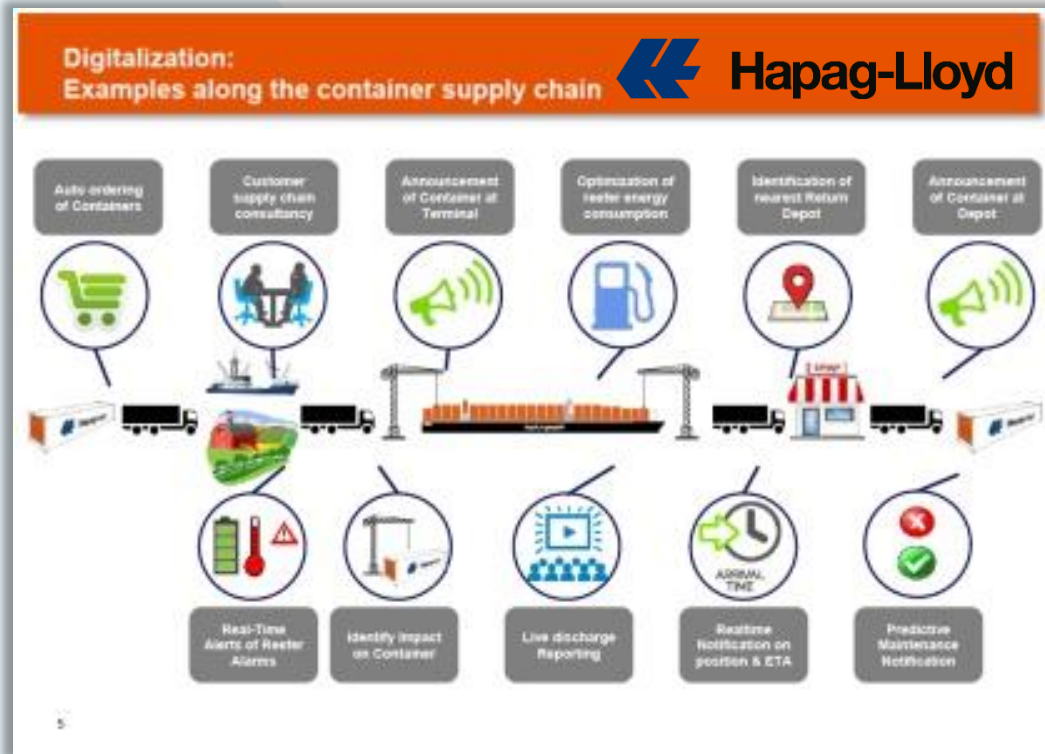


MSC joins CMA CGM in backing TRAXENS

Monday, July 25, 2016

Cargo Monitoring Innovation Gets Strong Endorsement from Leading Shipping Lines and Set to Become an Industry Standard

Geneva and Marseilles, 25th July - MSC Mediterranean Shipping Company, a world leader in global container shipping, has joined CMA CGM, in backing French start-up, TRAXENS.



Reefer, Dry, Tank, ...



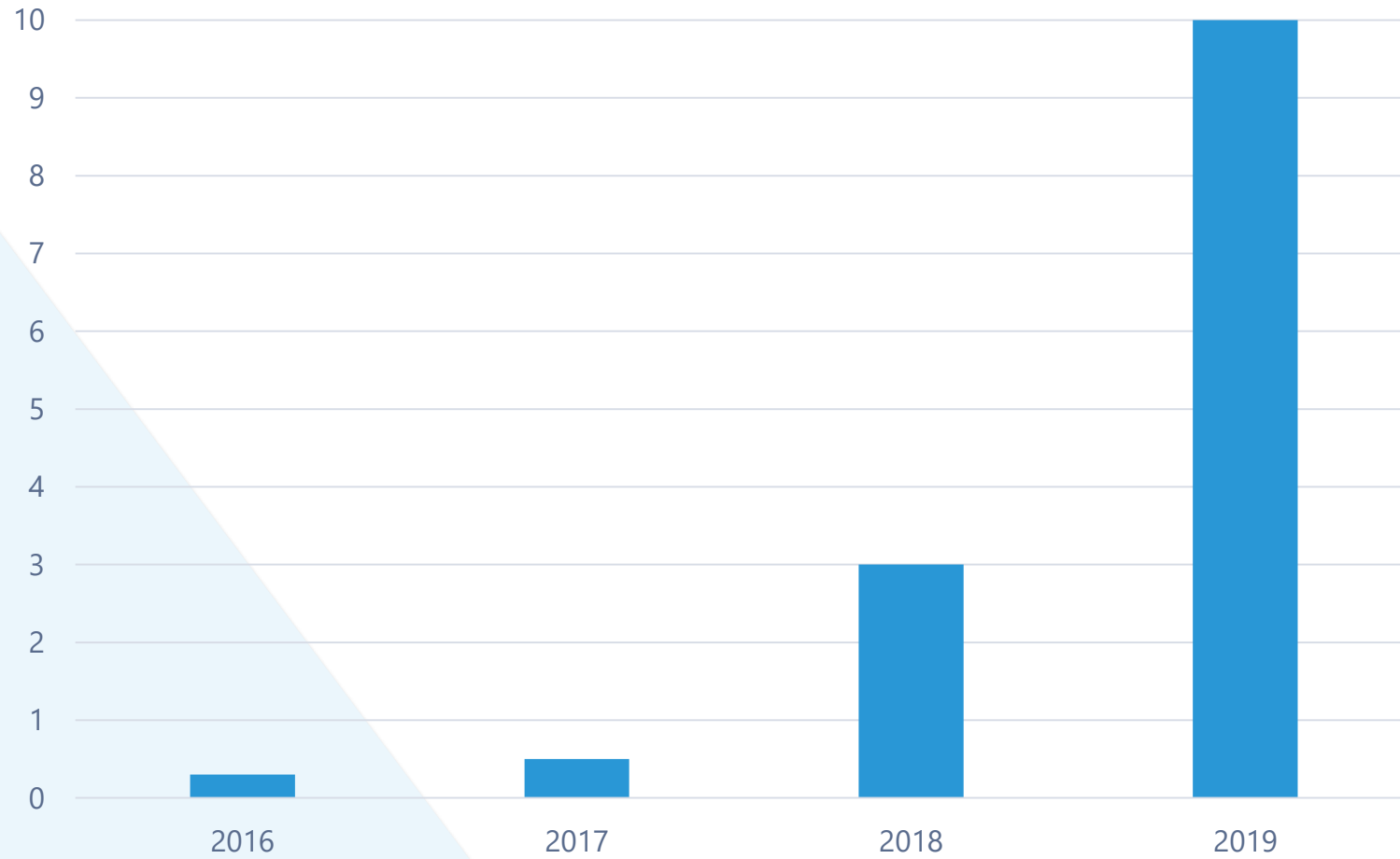
The Missing Link in the Digitalization of the Supply Chain



Awareness of the value of digital in logistics/SC/Transport



Smart Container Deployment Forecast (Millions)



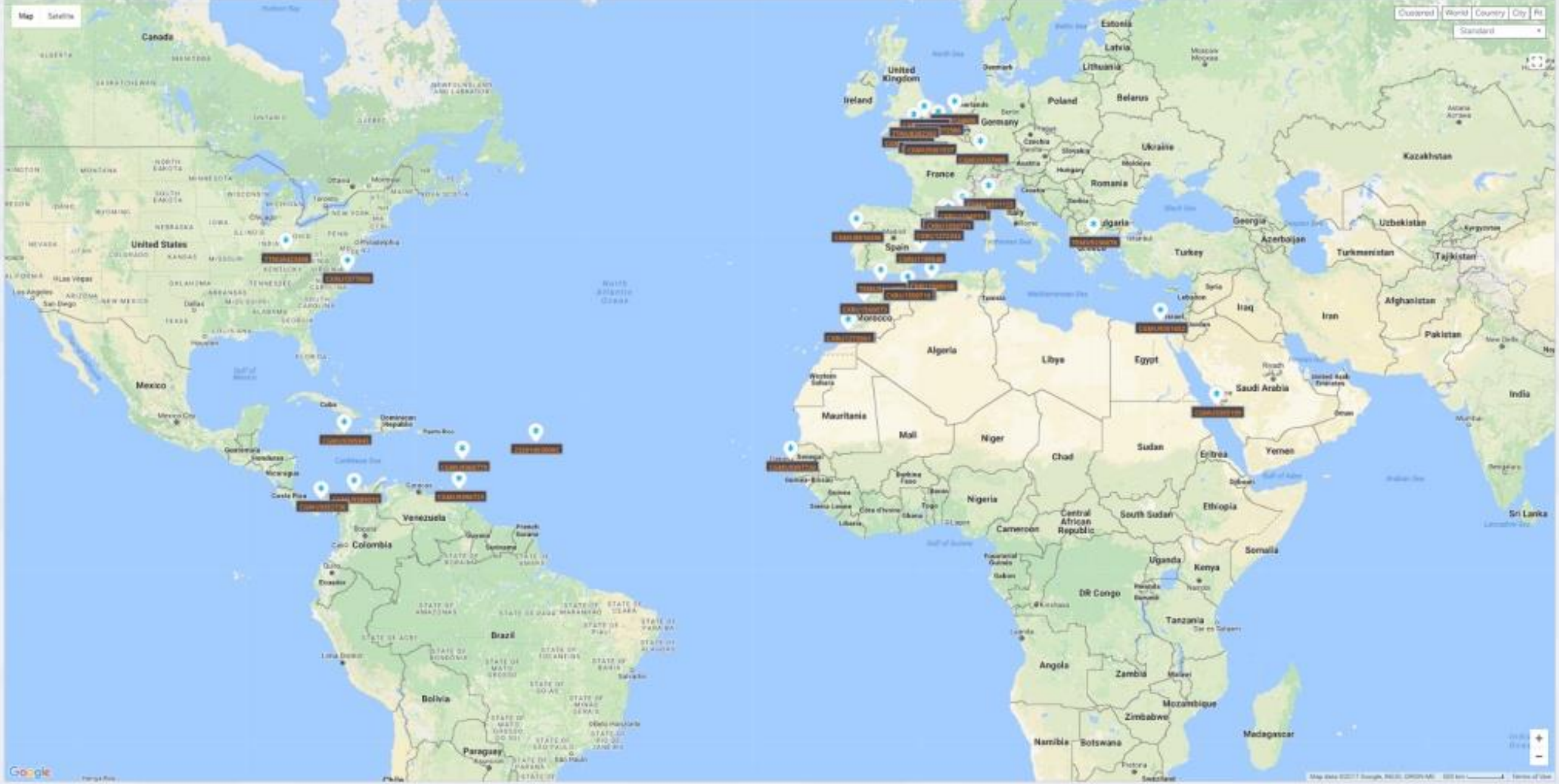
What for?





Video: Smart Containers

<https://vimeo.com/155658816>



Equipment CXRU1272333

Refresh

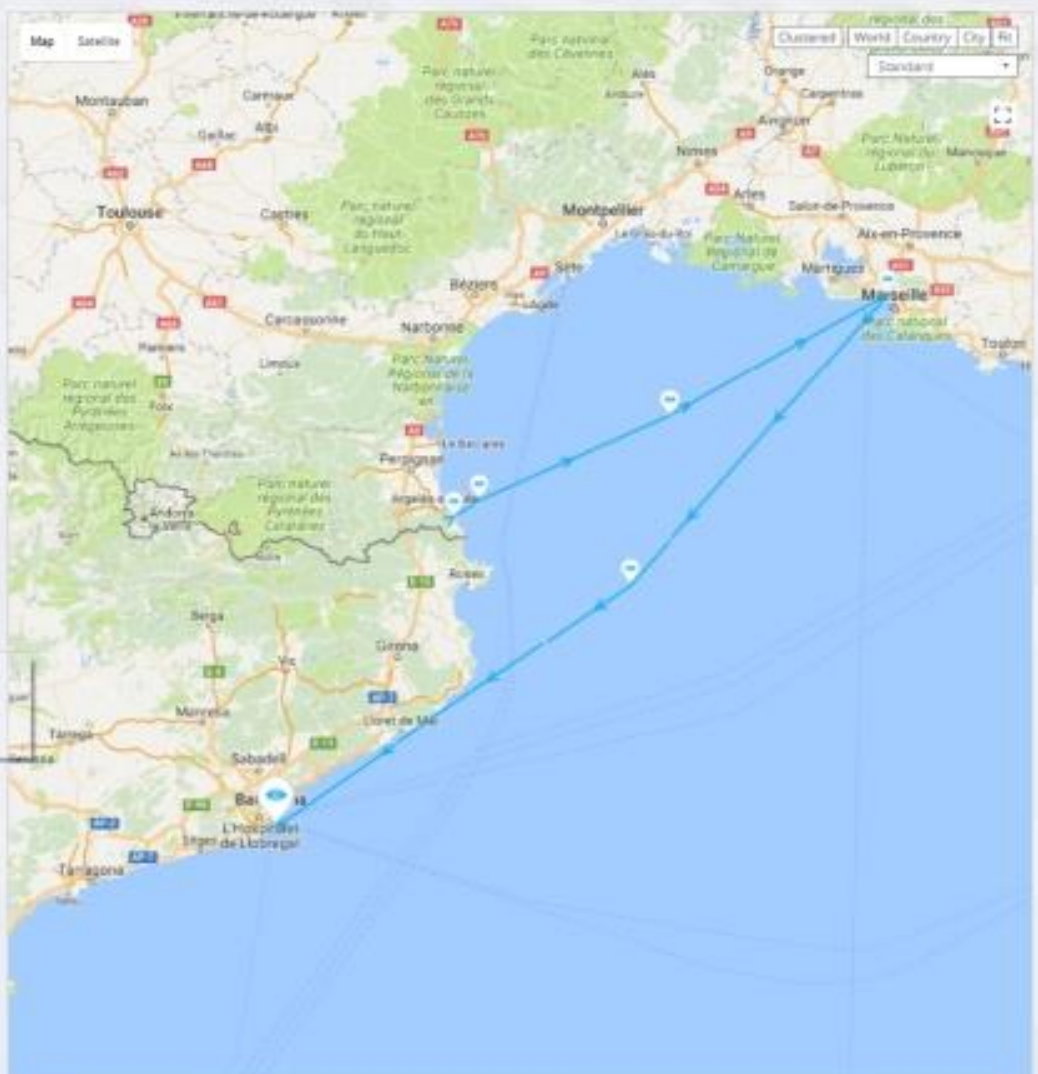
Type: **ISR1 Container Rept**
 Device: **232010030054**
 Current Service Level
 Default Service Level

Last Mission Order: N/A

- Overview
- Trends
- Reeper Alarms
- Log File
- Targets
- Mission Orders
- History
- Notifications
- Notification Rules
- Documents

Event Date - Event Type - Mission - Sensor - Value - GPS - Measures

Event Date	Event Type	Mission	Sensor	Value	GPS	Measures
3/1/17 7:07 AM	Position from device				41.351169,2.196118	PRECISION = 36 SV = 4 TTFF = 31
2/28/17 7:02 PM	Position from device				42.257868,4.017964	PRECISION = 45 SV = 5 TTFF = 58
2/28/17 10:58 AM	Position from device				43.348457,5.354899	PRECISION = 14 SV = 5 TTFF = 40
2/28/17 6:56 AM	Position from device				43.348457,5.354899	PRECISION = 25 SV = 4 TTFF = 24
2/27/17 10:54 PM	Position from device				42.895660,4.219447	PRECISION = 98 SV = 3 TTFF = 78
2/27/17 6:51 PM	Position from device				42.578644,3.243125	PRECISION = 41 SV = 4 TTFF = 65
2/27/17 10:47 AM	Position from device				42.515335,3.112064	PRECISION = 6 SV = 6 TTFF = 35
2/27/17 6:45 AM	Position from device				42.515335,3.112064	PRECISION = 5 SV = 7 TTFF = 34
2/26/17 10:42 PM	Position from device				42.515335,3.112064	PRECISION = 7 SV = 8 TTFF = 39
2/26/17 6:40 PM	Position from device				42.515335,3.112064	PRECISION = 8 SV = 6 TTFF = 35
2/26/17 10:37 AM	Position from device				42.515335,3.112064	PRECISION = 5 SV = 6 TTFF = 39
2/26/17 6:35 AM	Position from device				42.515335,3.112064	PRECISION = 4 SV = 6 TTFF = 18
2/26/17 2:34 AM	Position from device				42.515335,3.112064	PRECISION = 4 SV = 8 TTFF = 36
2/25/17 10:32 PM	Position from device				42.515335,3.112064	PRECISION = 9 SV = 5 TTFF = 24
2/25/17 8:30 PM	Position from device				42.515335,3.112064	PRECISION = 12 SV = 4 TTFF = 34
2/25/17 2:28 PM	Position from device				42.515335,3.112064	PRECISION = 6 SV = 7 TTFF = 28
2/25/17 8:25 AM	Position from device				42.515335,3.112064	PRECISION = 5 SV = 7 TTFF = 21
2/25/17 2:24 AM	Position from device				42.515335,3.112064	PRECISION = 4 SV = 8 TTFF = 39
2/24/17 10:22 PM	Position from device				42.515335,3.112064	PRECISION = 7 SV = 6 TTFF = 36
2/24/17 2:19 PM	Position from device				42.515335,3.112064	PRECISION = 39 SV = 4 TTFF = 34
2/24/17 10:17 AM	Position from device				42.515335,3.112064	PRECISION = 12 SV = 5 TTFF = 29
2/24/17 2:14 AM	Position from device				42.515335,3.112064	PRECISION = 8 SV = 6 TTFF = 20
2/23/17 10:12 PM	Position from device				42.515335,3.112064	PRECISION = 6 SV = 5 TTFF = 39
2/23/17 6:10 PM	Position from device				42.515335,3.112064	PRECISION = 4 SV = 7 TTFF = 37
2/23/17 10:07 AM	Position from device				42.515335,3.112064	PRECISION = 95 SV = 5 TTFF = 37
2/23/17 6:05 AM	Position from device				42.515335,3.112064	PRECISION = 8 SV = 6 TTFF = 36
2/22/17 10:02 PM	Position from device				42.515335,3.112064	PRECISION = 17 SV = 5 TTFF = 37
2/22/17 6:00 PM	Position from device				42.515335,3.112064	PRECISION = 5 SV = 7 TTFF = 34



Reefer TXHU000024

Refresh

Type: 4SR1 Container
 Device S/N: 565254580004
 Paring Date: Mar 10, 2016 6:20:08 PM

Last Mission Order: N/A

- Overview
- Trends
- Alarms
- Log File
- Targets
- Post-Mission
- Notifications

Charts parameters

Displayed Charts

Temperatures CO2 Humidity

Range Presets

Between these two dates:

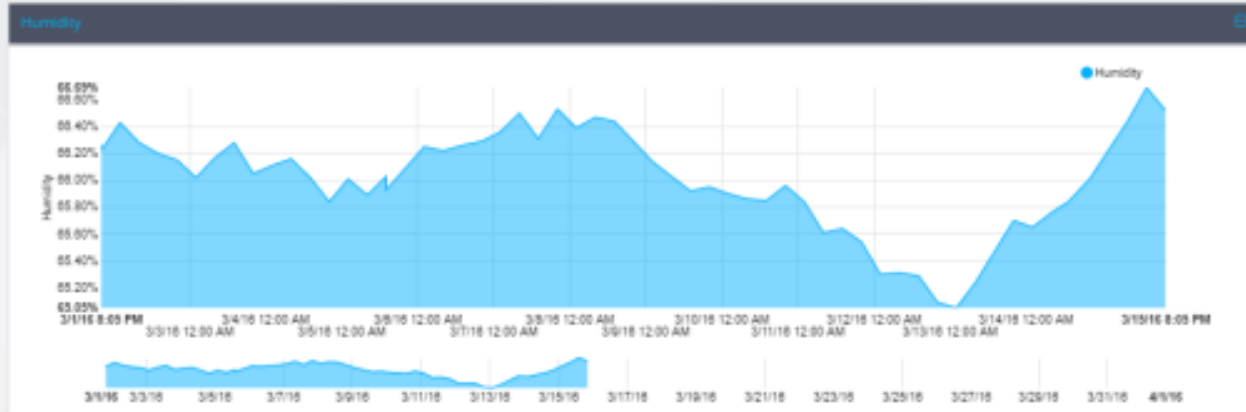
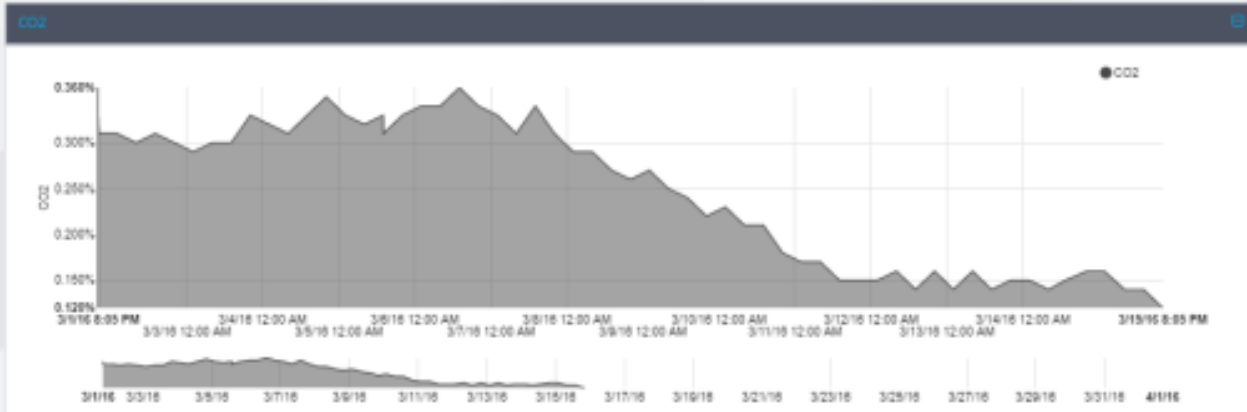
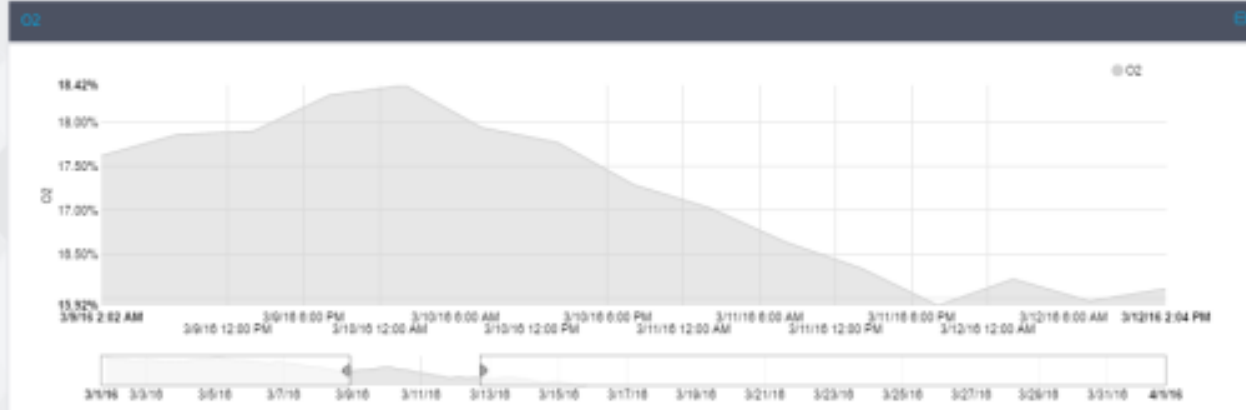
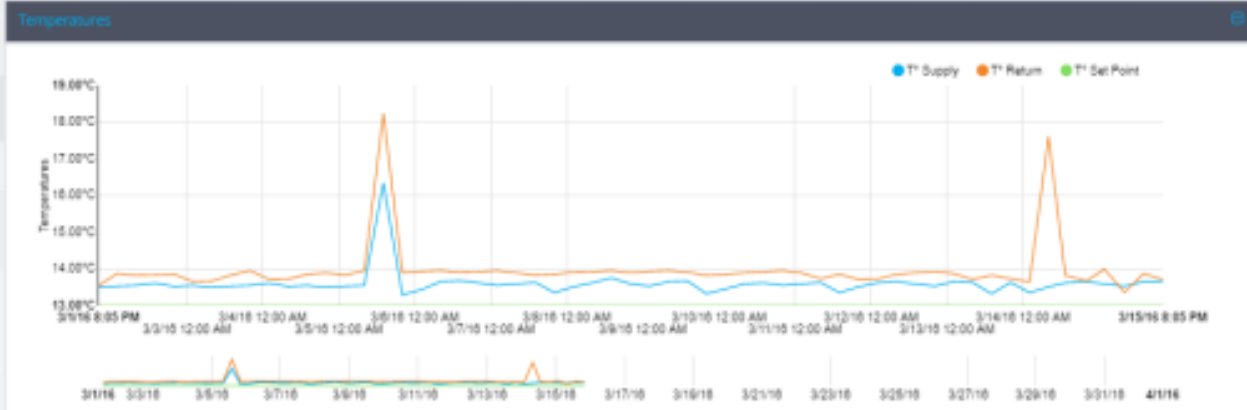
From:

3/1/16 6:47 PM

To:

4/1/16 6:47 PM

Load

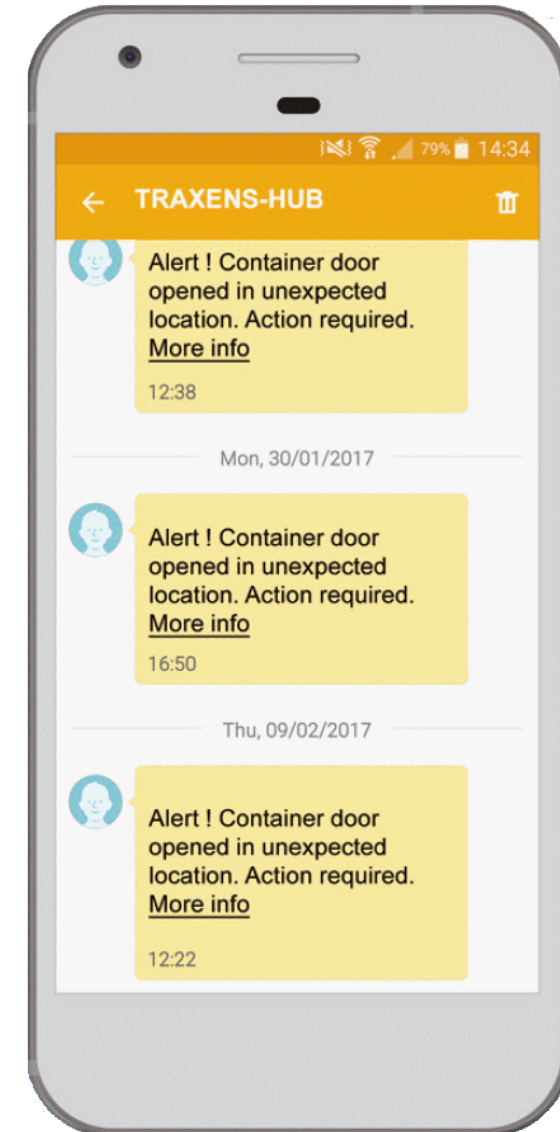


Back



Alerts & Notifications

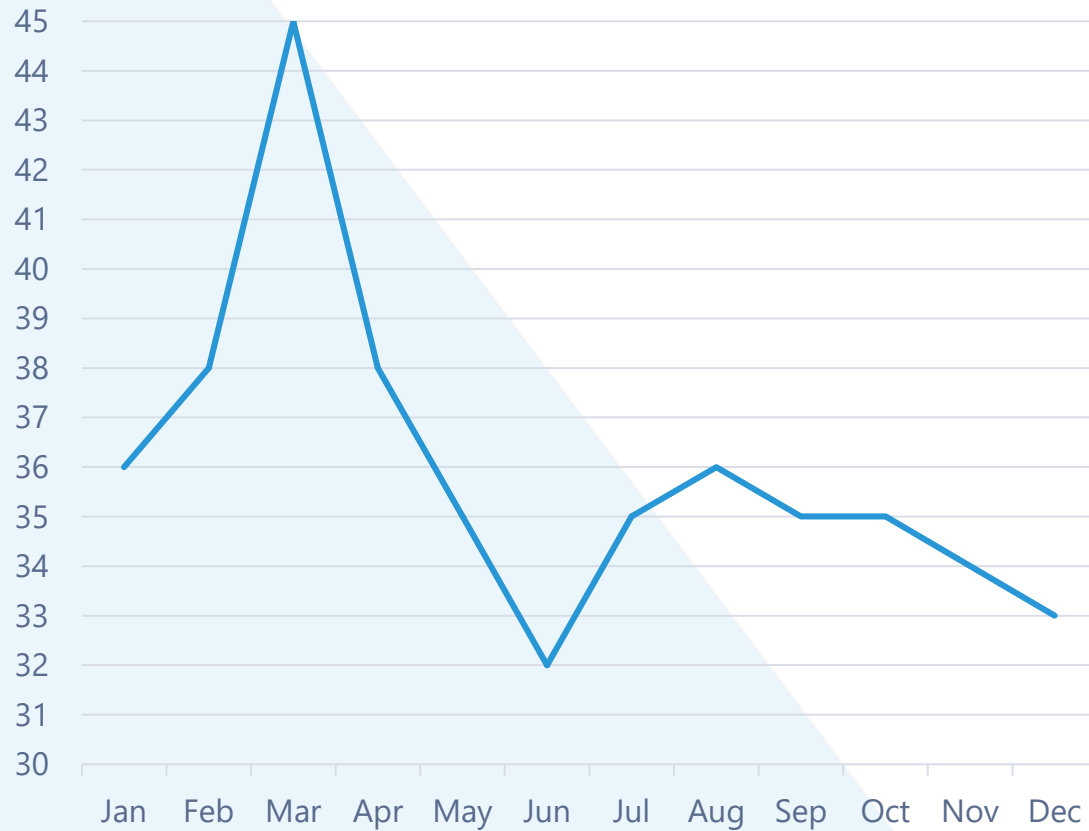
- Significant events
 - Arrival at warehouse
 - >1 hour stop on truck
 - Door open
 - >8°C
 - Running late
 - Etc.
- Delivered to the right person at the right time
 - Web interface
 - Email
 - SMS



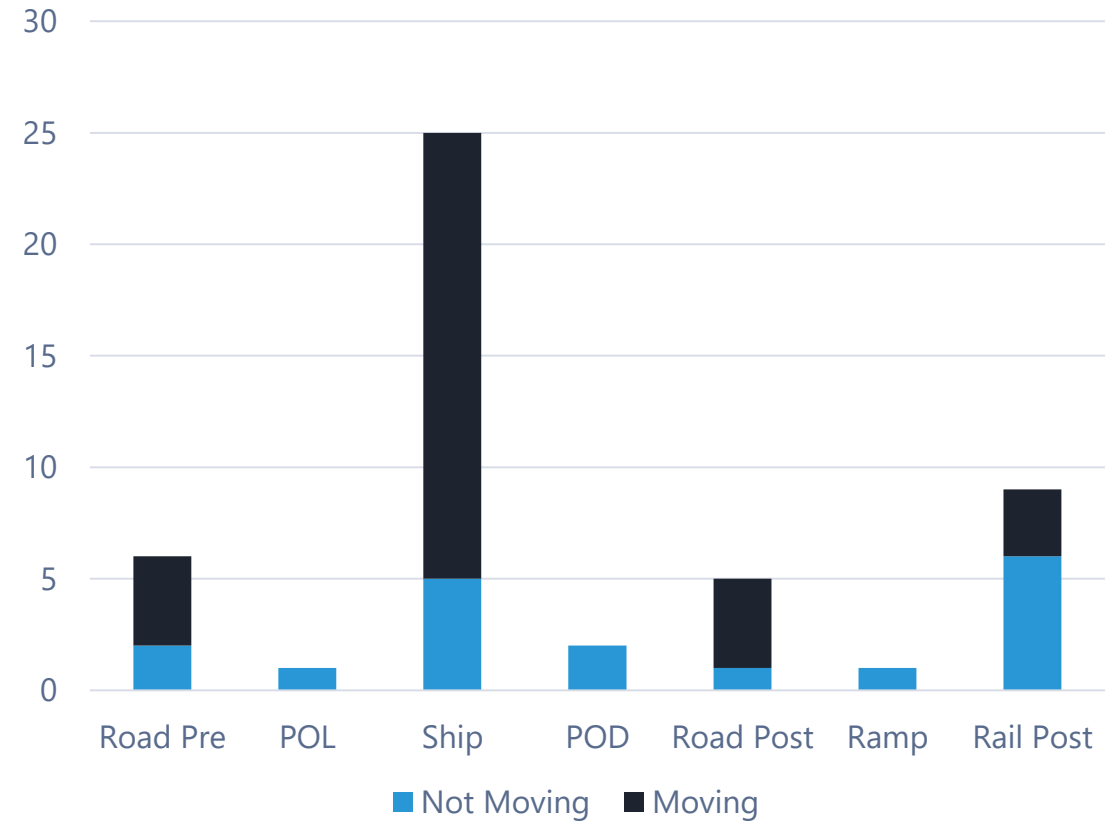


Dashboard (Per trip + All trips)

Journey Duration



Activity Split

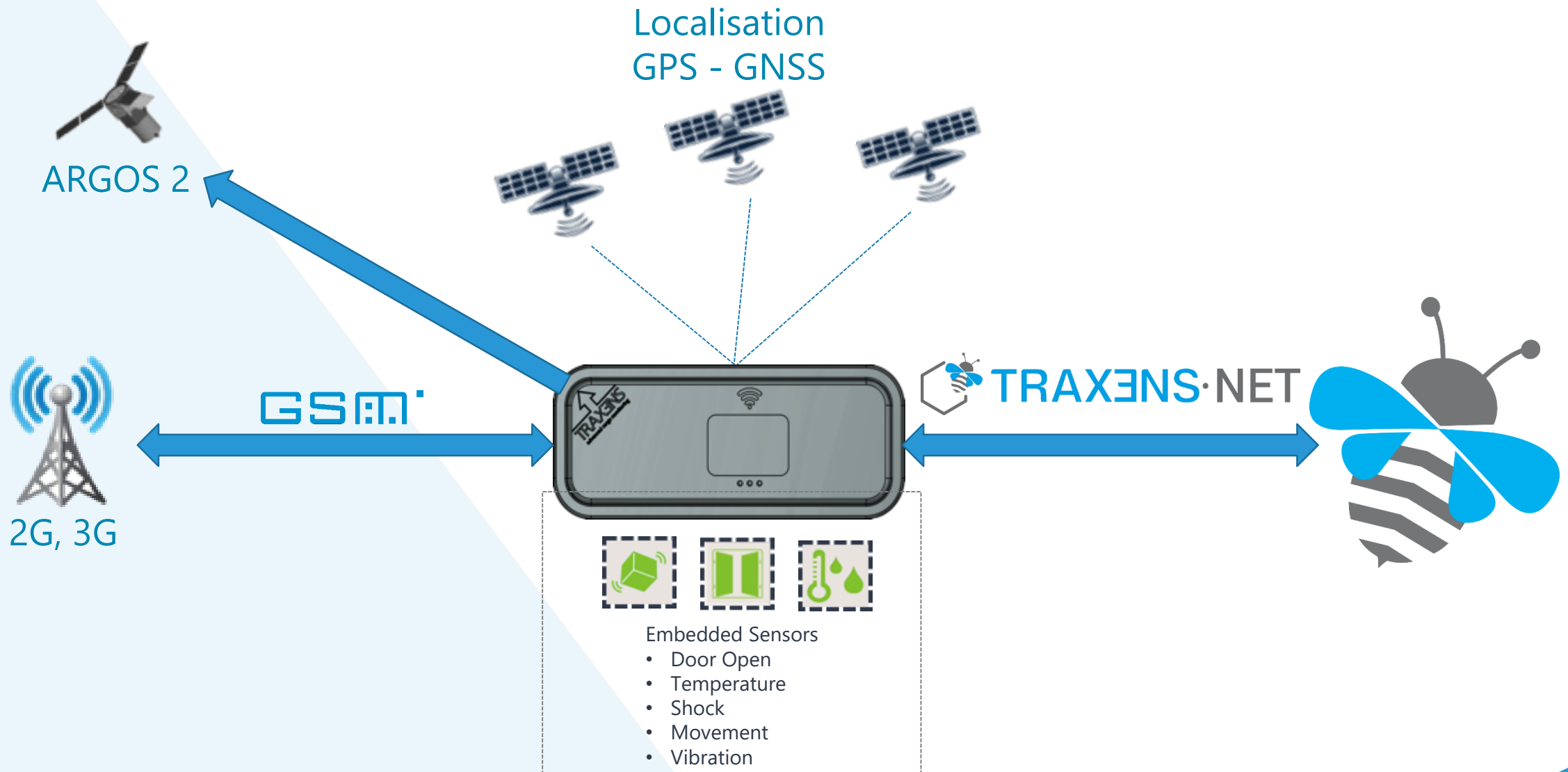




How does it work?



TRAXENS·BOX



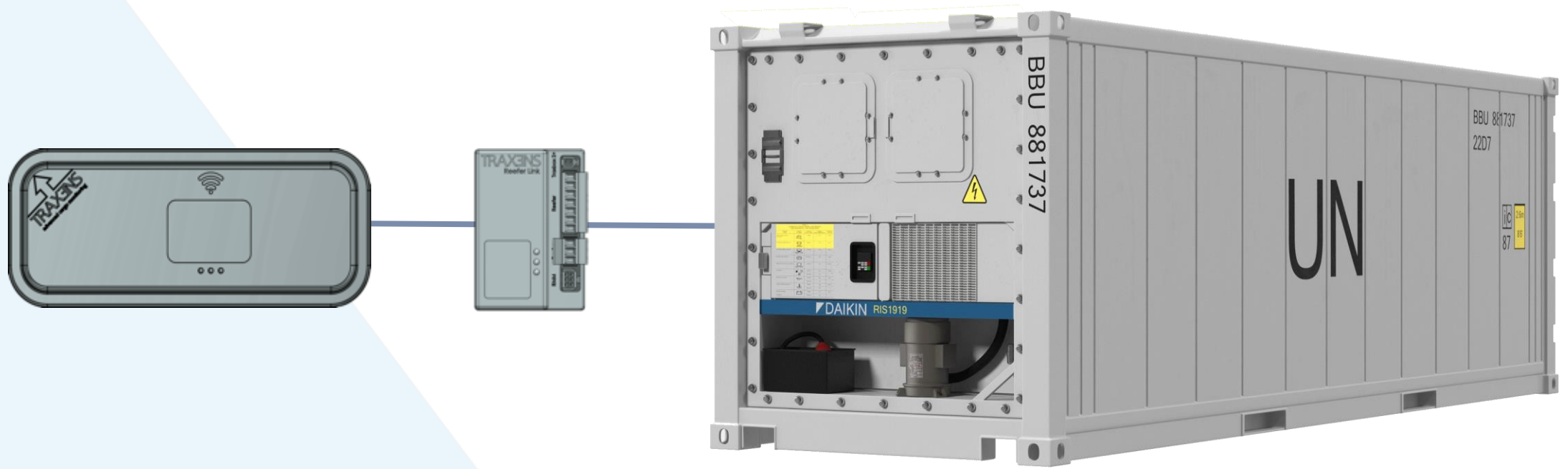


Dry and Reefer



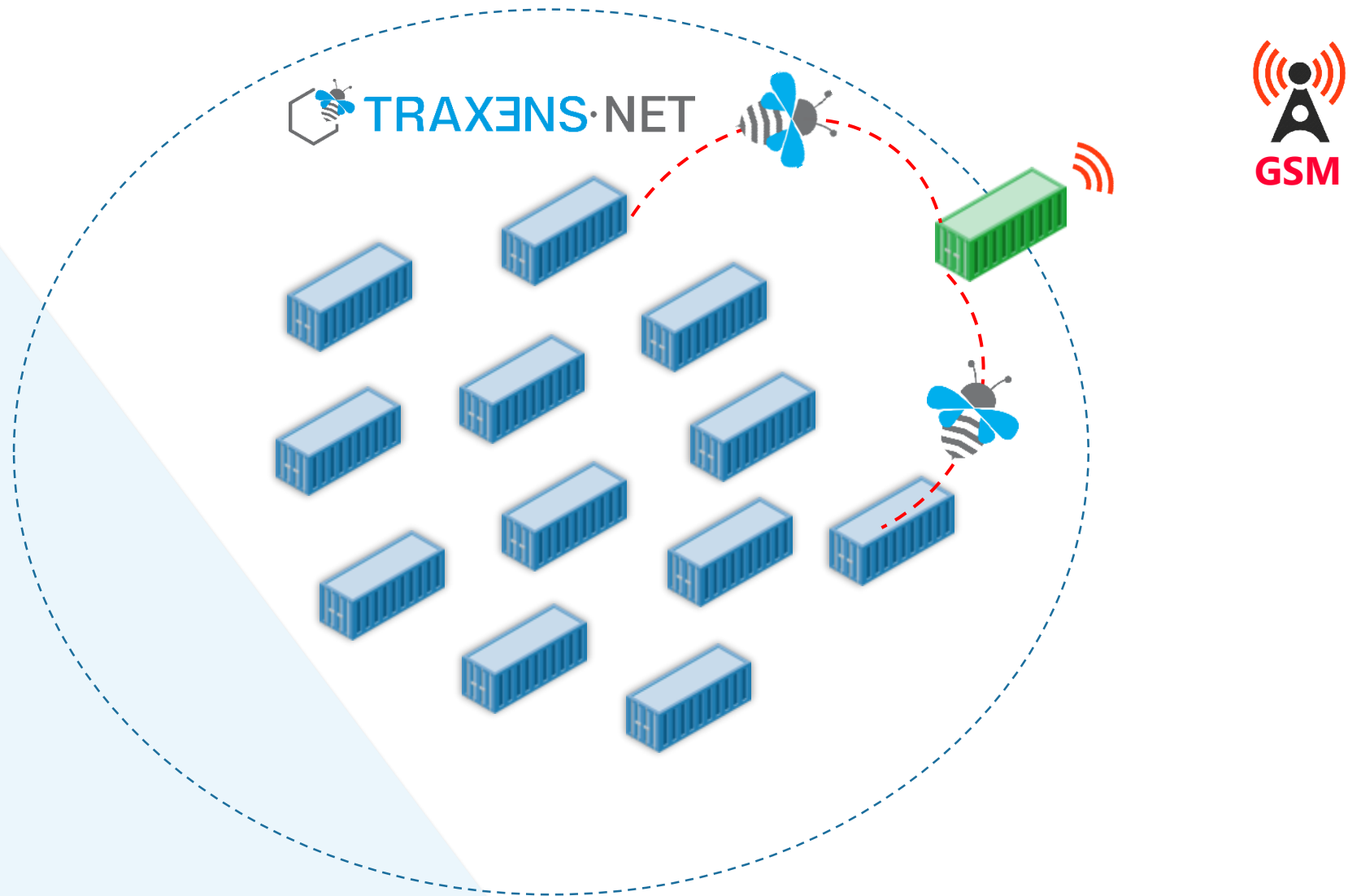


Reefer



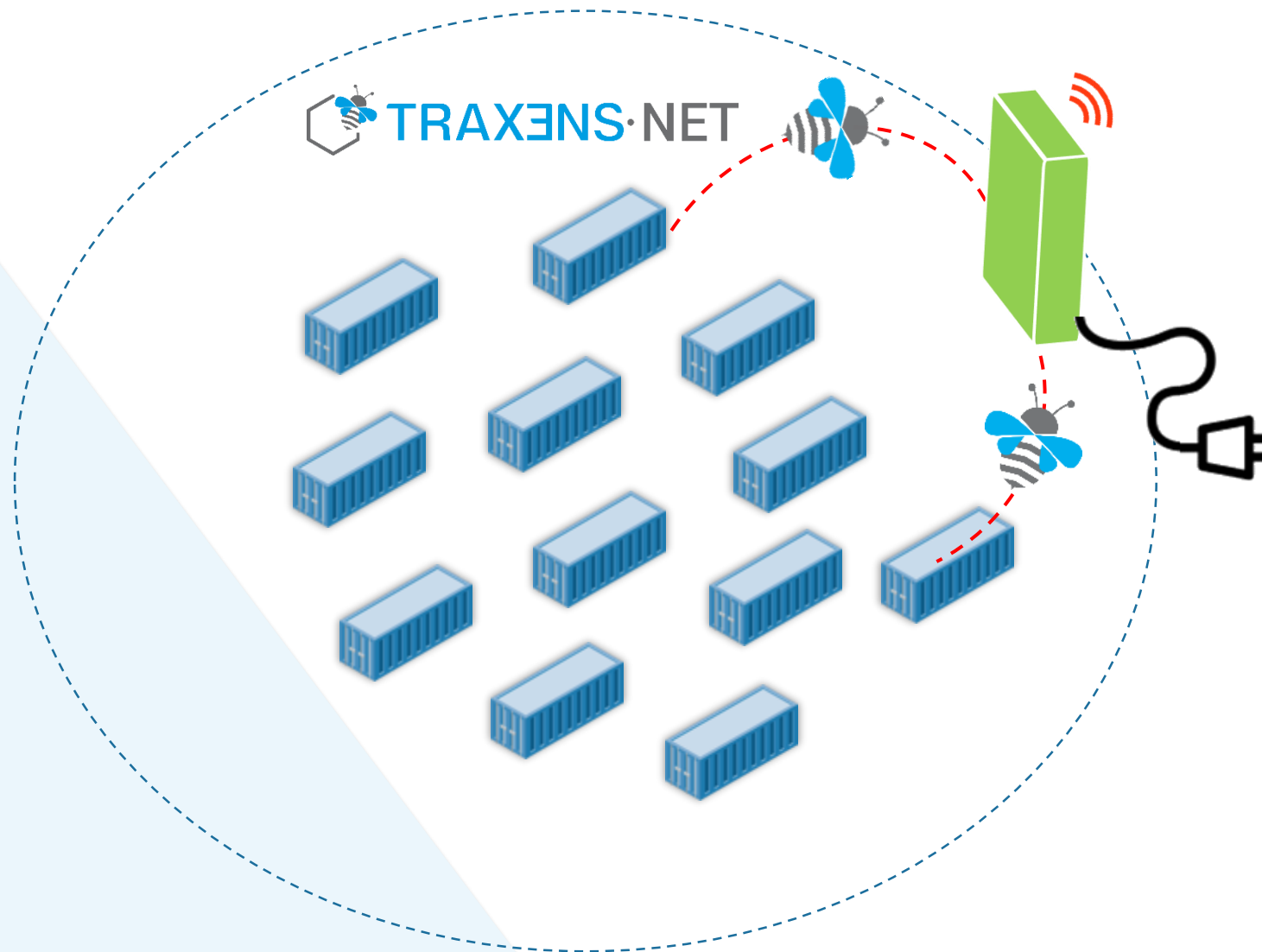


TRAXENS-NET Benefits: Power Sharing



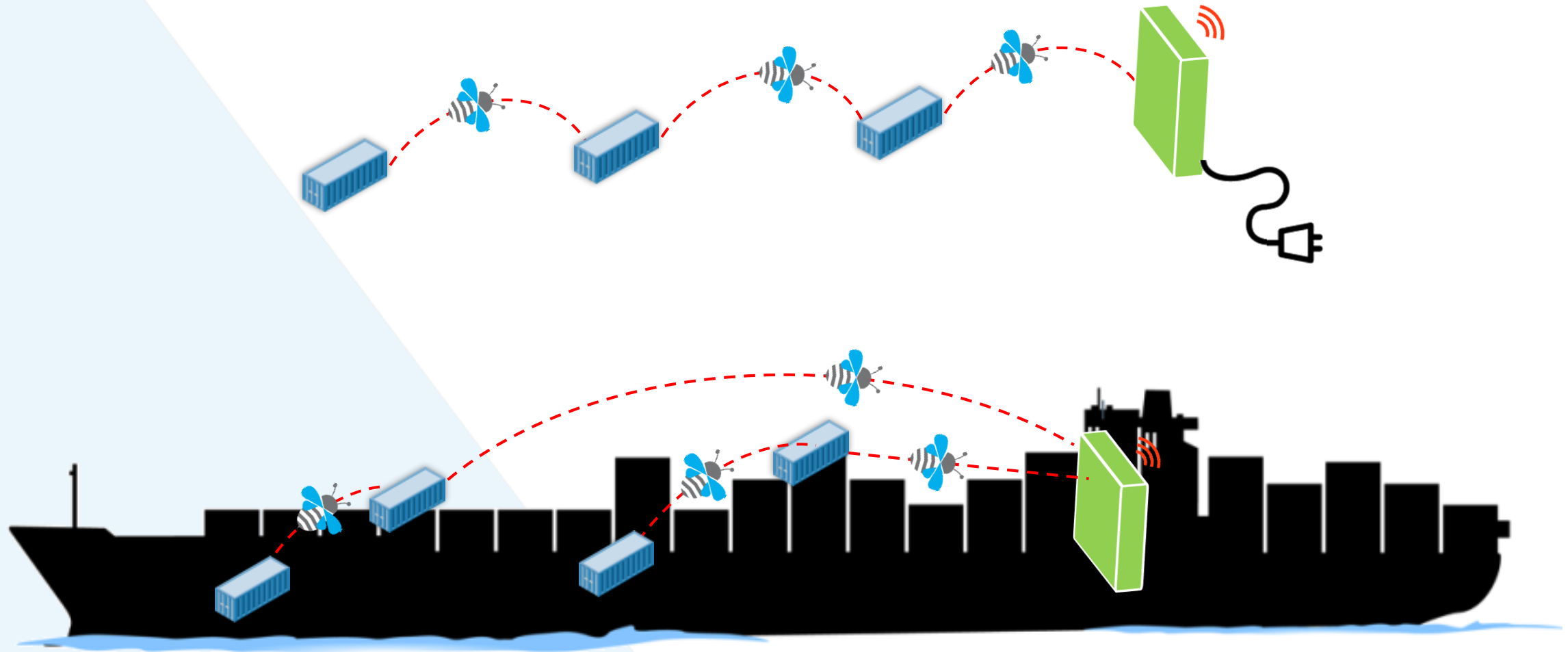


TRAXENS-NET Benefits: Power Sharing



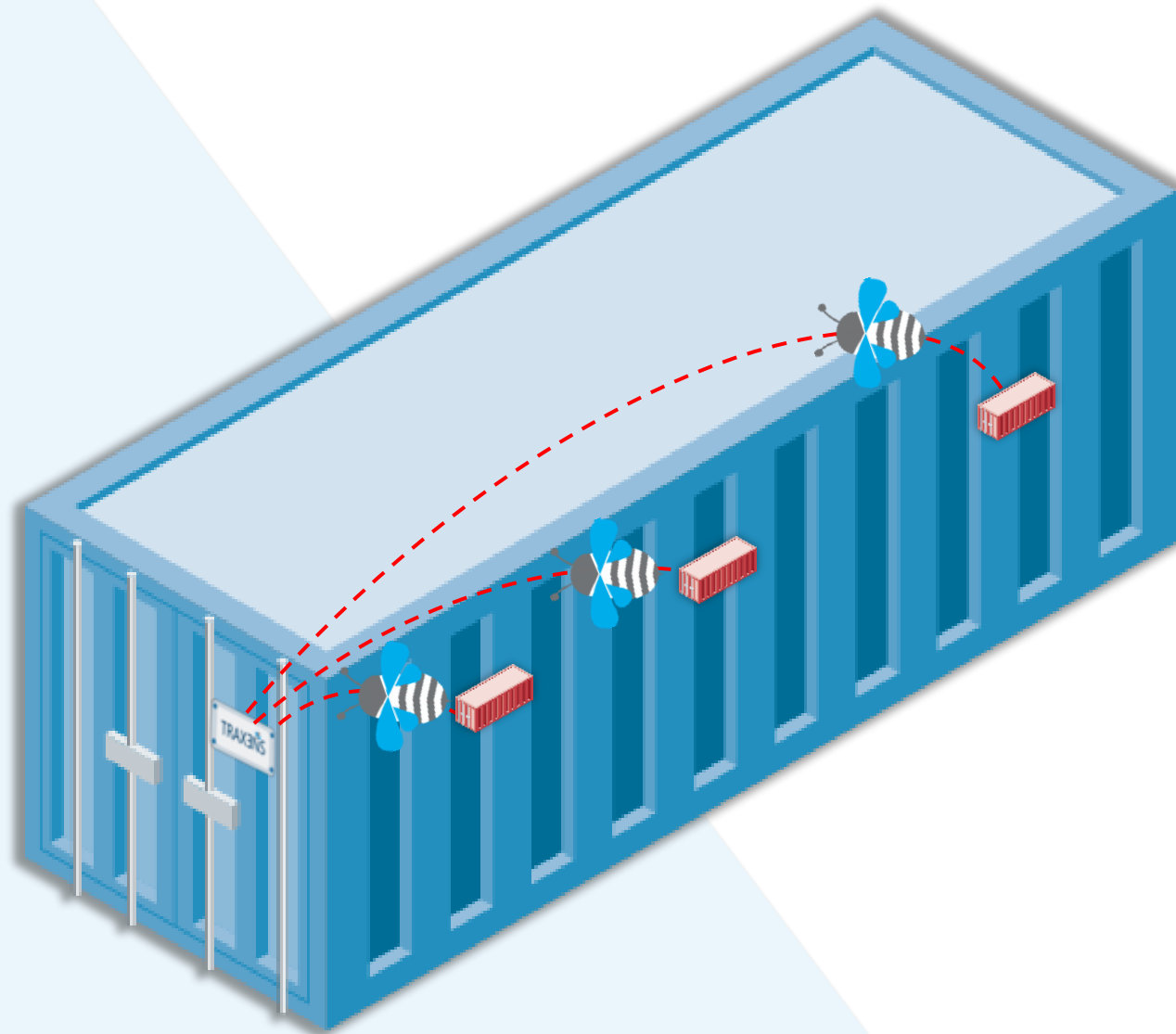


TRAXENS-NET Benefits: Reach





TRAXENS-NET Benefits: Sensor Extension



- Cargo Temperature
- Humidity
- Pressure
- Gas detection
- Human presence detection
- Specialized Sensors



Smart Container as a Data Sharing Enabler

- Smart containers offer an **end-to-end visibility of shipment execution**

Stakeholders: shipping lines, freight forwarders, Beneficial Cargo Owners, cross-border agencies and port authorities, etc.

Deployment and benefits of smart containers:

- Smart containers in support of smart ports and terminals by enhancing local monitoring and dangerous goods management (unplugged Reefer alerts, idle cargo, planning), etc.
- Smart containers in support of fast lanes by enhancing documents sharing (secure element) and “reality” versus “declarations” matching (Provenance traceability, open door detection, physical parameters monitoring), etc.



What is the Role of the SMDG?

- **Gathering requirements and new processes definition**

- The right audience and expertise for *gathering requirements* (what data should be captured and shared?) and *new process definition* integrating the smart container new flow of data (what KPI to be enhanced and how).

- **New EDI messages in support of the new data flow**

- Dangerous goods management
- Cross border-agencies
- For declarations and certifications availability



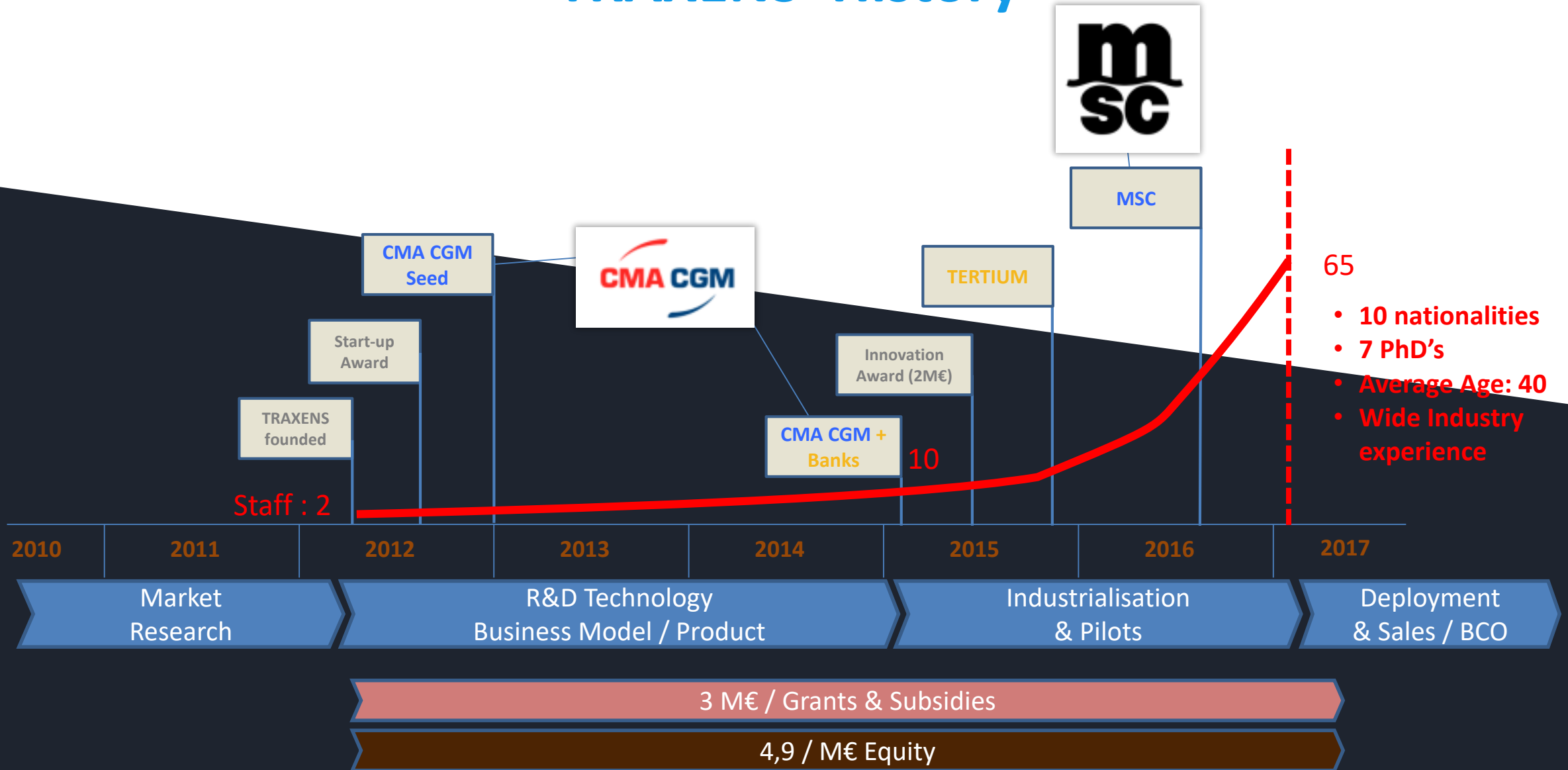
Thank You

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TRAXENS' History



- 10 nationalities
- 7 PhD's
- Average Age: 40
- Wide Industry experience