



e. V.

- **Verein/ association Presentation**

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SMDG e.V.

Mission and Scope

SMDG e. V. Mission

SMDG e. V. is a non-profit organization, run by and on behalf of companies and organizations working in the maritime industry: container terminals, ocean carriers, logistic companies, software vendors and related organizations (UN/EDIFACT, ITIGG, PROTECT,...).

The purpose of the association is to define, disseminate and promote standards for the electronic exchange of information in maritime transport as well as training. This purpose is particularly realized or promoted through the international exchange of information and experience, events, seminars, congresses and trainings.

This comprise of the use of Electronic Data Interchange (UN/EDIFACT, Xml, Json) messages and their best practices for the maritime industry as well as definition of web services or blockchain protocols standards.

The association is selflessly active; he does not pursue primarily self-economic purposes

The SMDG e. V. is recognized by the UN/EDIFACT Board as official Global User Group.

SMDG e.V takes over all previous work done by foundation SMDG (1987-2016) or shiplanning Message Development Group, Message Design Group or SMDG SAS (2016-2018) or Shiplanning Message Directory Group, or Shipping Message Directory Group, Shiplanning Message Design Group, (1987-2018)



Bruis Van Driel
Chairman of SMDG
receiving award from
UN/EDIFACT representative



SMDG e. V. FACTS AND FIGURE

Since 1987

72 Meetings

In the following Countries

Australia, Belgium, China, Curacao, Denmark, Dubai, Finland, France, Germany, Greece, Italy, Japan, Malaysia, Malta, Netherlands, Portugal, Singapore, Slovenia, South Africa, Spain, Sweden, Tunisia, UK, USA

Estimation 2017:

+/- 5,000,000,000,000 EDI messages using SMDG MIG were transmitted under about 20 different formats

Representing MORE than:

- >1,500,000 people working in the business for more than 3000 companies
- > 550 Billion of turnover/ year for the end user companies
- > 700,000 port calls by > 5500 vessels for > 21 M of Teu capacity
- > 200 millions TEU carried for > 750 million of moves

In order to move physically each and every Boxes: trucking, loading, discharging, shifting, stuffing, sailing, declaring, booking, reporting, repairing
By Agents, planers, chief officers, captains, stevedores, cargo flow, superintendent, Ops administration, depots, Commercials, Financials

and _____ Most of all our **CLIENTS**



OnBase by Hyland
PROTECT
EXIST 30 YEARS TECHNOLOGIES
DAKOSY
GEFEG
CINS

EUROGATE
RWG
malta freeport
Lifting Global Trade. APM TERMINALS
PSA VOLTRI-PRA
HHLA
PSA ANTWERP
PSA
BOLLORE PORTS
ibkp
HUTCHISON PORTS
ECT ROTTERDAM
TERMINAL LINK



KUEHNE+NAGEL
CMA CGM LOG
DAMO
Global logistics. Individual solutions.
MELOG
Transport & Logistics

NileDutch THE AFRICA CONNECTION

Eucon

Hapag-Lloyd

ZIM
ONE
K LINE
MOL
NYK Line

X-PRESS FEEDERS

MSC
MAERSK

SeaLand

SHIPMANAGEMENT

SAP

portbase



CyberLogitec

ShipmentLink
fosys
IRIS-
FIRST
OBLX
CPDF
ONE cyberlogitec
LARA
LISA
ML Com

40 YEARS CMA CGM
YEARS ANL APL CNC
CMA SHIPS

navis PART OF CARGOTEC CORPORATION

NRI Nomura Research Institute

IBM

KOCKUMATION

Atos

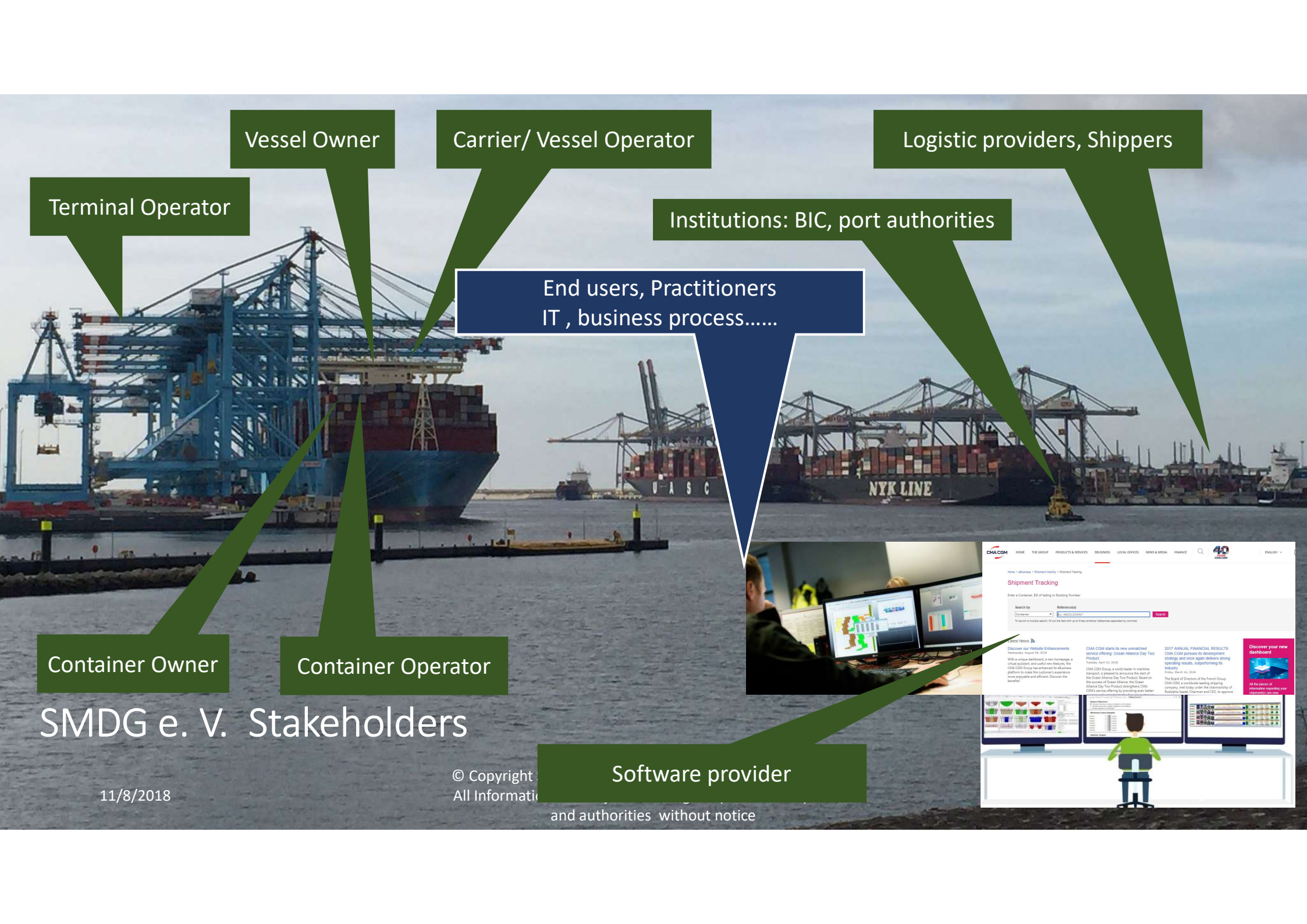
TIMES-END "C" COMPUTERS LTD. CGI

XVELA

HHLA

Thinking a new way of working and communicating for few 100,000s of People to simplify our lives

	Terminals	Ship owners	Carriers	Logistic Companies	It Company	Total SMDG #72	% Vs World	Total world	Unit / Perimeter
Number of institution	13	9	9	3	5	39		3500	N/A
Number of asset controled about	300.00	800.00	2,500.00	450.00		4,550.00	31%	14,700.00	Terminals/Vessels/ Warehouse-trucks
Number of Employees	150,000.00	33,000.00	140,000.00	50,000.00	3,500.00	376,500.00	24%	1,597,500.00	
Teu carried		58.40	100.00	8.45		104.81	52%	200.00	
TeuMove	300.00	232.43	398.00	33.80		615.60	82%	750.00	
Number of port calls per years	350,000.00	64,000.00	200,000.00			406,522.35	58%	700,000.00	
Turn Over	27.00	7.30	100.00	19.43	0.50	154.23	28%	546.30	Billions of \$
Employee benefit	6.08	0.47	10.00	4.50	0.35	21.39	22%	96.88	Billions of \$
Handling	3.38	0.70	25.00	11.80	0.05	40.93	22%	185.75	Billions of \$
Contract services and other operational cost	6.28	5.23				11.51	22%	51.27	Billions of \$
Bunk/Chart/Inland/canal	3.38		14.00			59.38	47%	125.50	Billions of \$
Seling- General -admin expense				1.70		1.70	10%	17.00	Billions of \$
IT Budget	2.20	0.40	5.00		0.02	7.62	36%	21.10	Billions of \$
Total costs	21.30	6.80	96.00	18.00	0.42	142.52	29%	497.50	Billions of \$
Net	5.74	0.50	5.00	1.00	0.05	12.29	27%	46.20	Billions of \$
Number of EDI SMDG used	2.50	0.46	1.43	0.28	-	2.90	58%	5	Client/ logistic/Carrier/Terminal/ vesse
% market coverage	50%	9%	29%	6%		58%		100%	
Number of EDI SMDG Generated / port call	7,142.86	7,142.86	7,142.86	7,142.86	7,142.86	7,142.86		7,142.86	7000-7120 depending of sources Source KN 1 M/ day - took a 30%



Vessel Owner

Carrier/ Vessel Operator

Logistic providers, Shippers

Terminal Operator

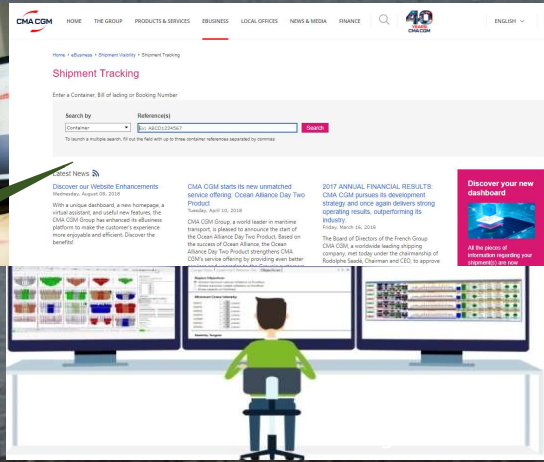
Institutions: BIC, port authorities

End users, Practitioners
IT , business process.....

Container Owner

Container Operator

SMDG e. V. Stakeholders



Software provider

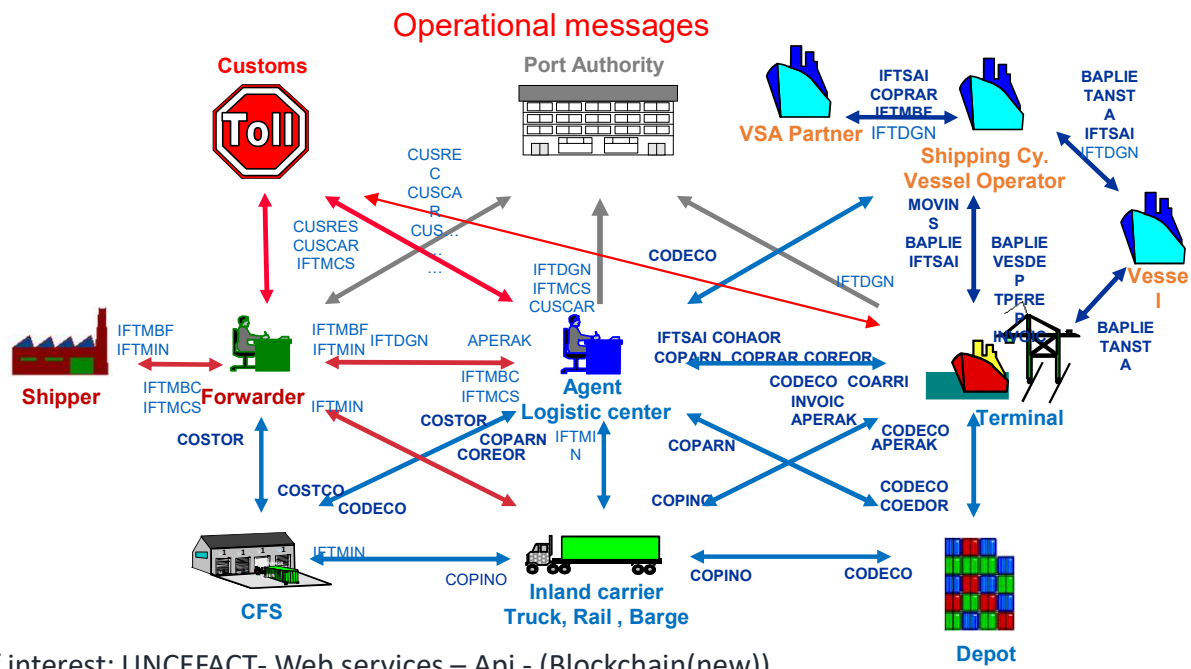
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All Informati

and authorities without notice

11/8/2018

SMDG e.V. Messages and associated process managed

- Process managed
- Commercial operation/ loading- unloading
 - Schedules
 - Loadlist management
 - Dischargelist management
 - Bookings
 - Terminal performance
 - Vessel stability/ container and tanks
 - Customs declarations
 - M&R
 - Dangerous good management and bookings
 - Intermodal



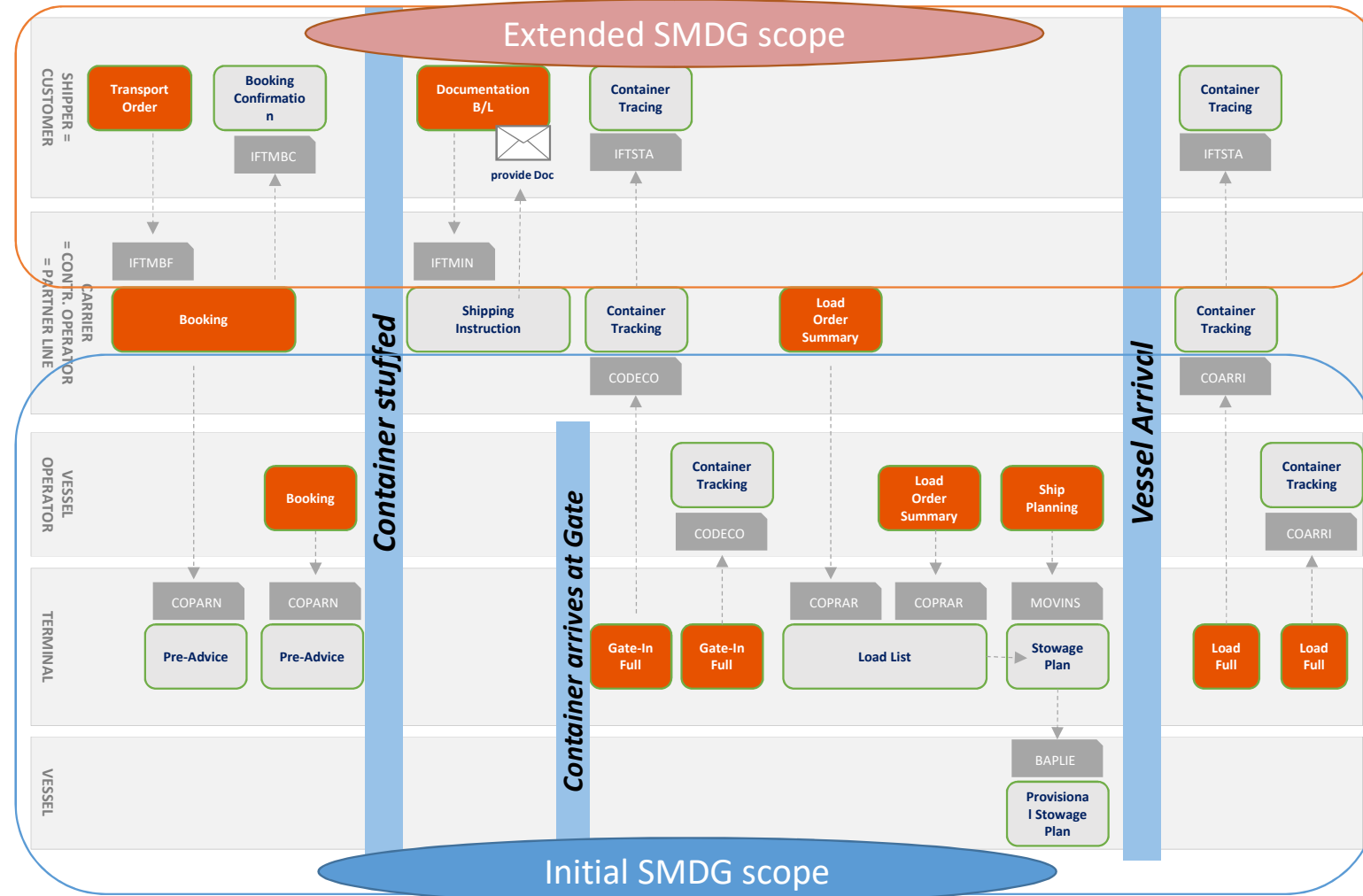
BAPLIE	(Bayplan message)
MOVINS	(Stowage Instruction Message)
VERMAS	(VGM report Message)
COPRAR	(Container Discharge and loading list)
COARRI	(Container Discharge and loading confirmation)
CODECO	(Container Delivery Confirmation)
COPARN	(Container pre announcement and release notice)
COPINO	(Container Pick Up Notification)
COREOR	(Container Release order)
COEDOR	(Stock report)
INVOIC	(freight cost and other charges)
IFTSAI	(Schedule request and report)
VESEDP	(Vessel Departure Message)
TPFREP	(Terminal Performance report)
IFTSTA	(Status Message)
IFCSUM	(Summary)
IFTMIN	(Instruction)
IFTMBF	(Booking Firm)
SHPDAT	(Ship technical data message)
TANSTA	(Tank Status Message)

IT technology managed or of interest: UNCEFACT- Web services – Api - (Blockchain(new))

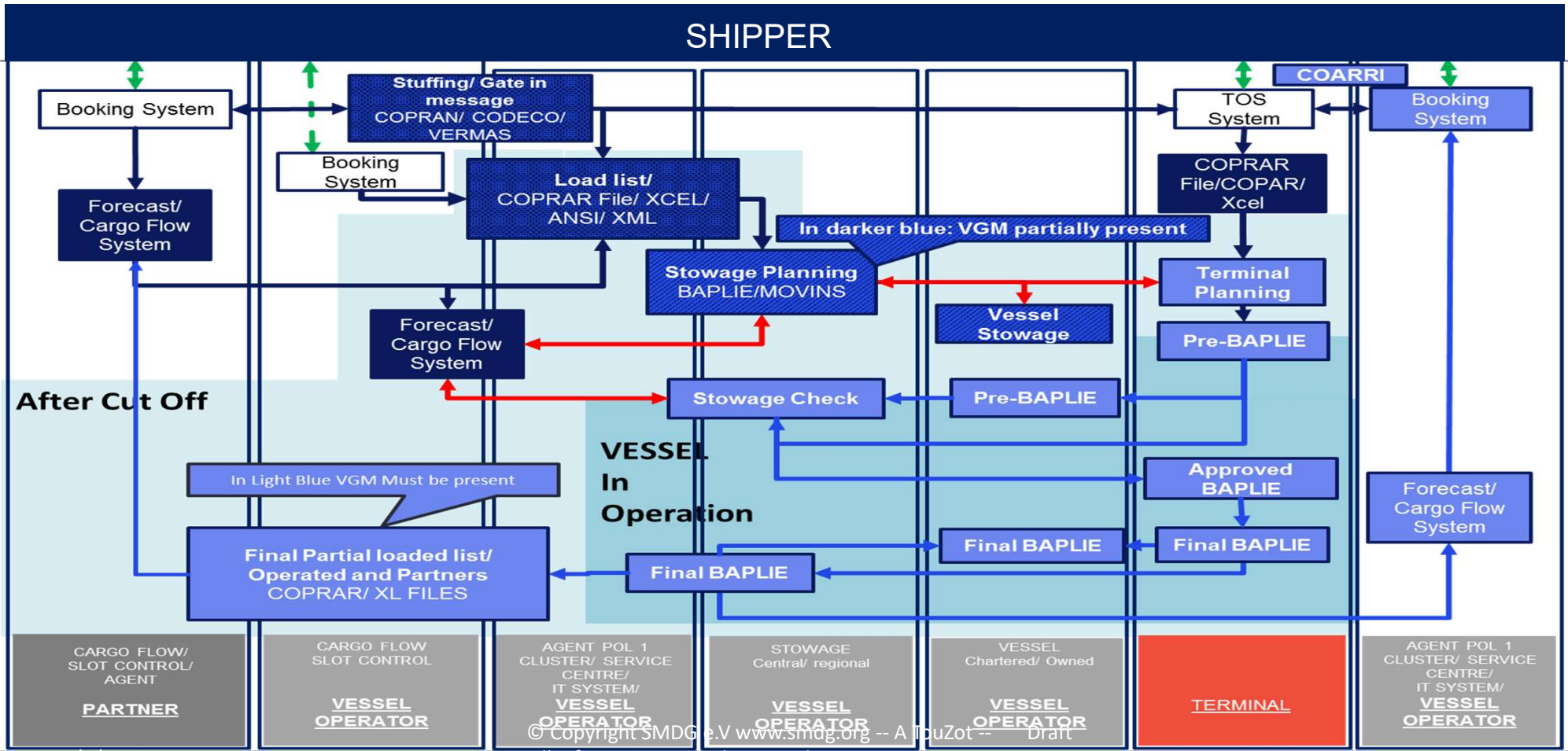
Many different messages for different functions.....Container delivery, stuffing, haulage, loading, discharging, scheduling, performance....booking, confirmation, declaration, nomination, partnershiping...

SMDG e. V. Process scope and associated messages/ Example 1

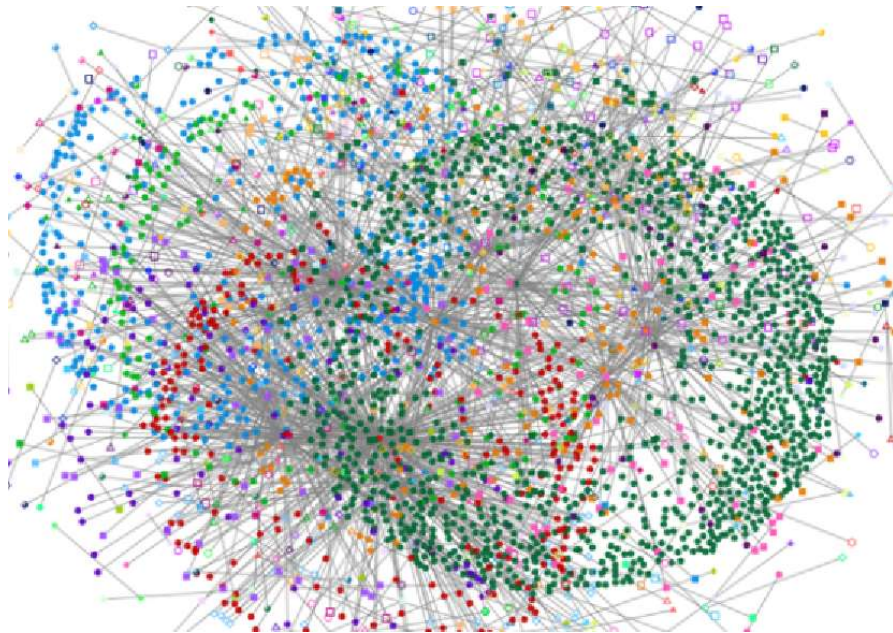
Many different messages for different functions..... following many processes executed by different persons working for different companies in different languages in different countries with sometimes different views of one truth... are able to physically move containers only thanks to the SMDG e. V. compliant EDI files exchanges.



Process of commercial operation...example



For The people Epic User story



More than 400,000 people (carrier, terminal, IT, Institutions)

- 50,000 agents, Commercials, Financials, equip
- 15,000 carrier central ops, planers cargo flow,
- 200,000 terminal ops, stevedores, Ops administration, depots,
- 40,000 deck officers, chief officers, captains, superintendent,
- 10,000 IT managers, developers, architech
- 100,000 s of shippers

Representing more than xthousands institutions

100 carriers, 1000's terminals, 5,500 vessels, 10,000 s of shippers, 100 Software companies

Move physically and virtually each and every Boxes: following a process for: releasing, loading, discharging, shifting, stuffing, sailing, declaring, booking, reporting, repairing, system tracking and synchronization, scheduling

Generating more than 750,000 port calls , 5,500 vessels, 200 millions Teu carried ..

By exchanging or triggering

5 Billions of SMDG EDI files exchanged, over 20 format

To communicate, store analyze, network, monitor, act throught companies systems, every year

(estimation based on annual reports, news and estimations from Atouzot 2018)

Facebook like representation of an Operational network global people interactions within a Carrier conglomerate- 3 centers of gravity

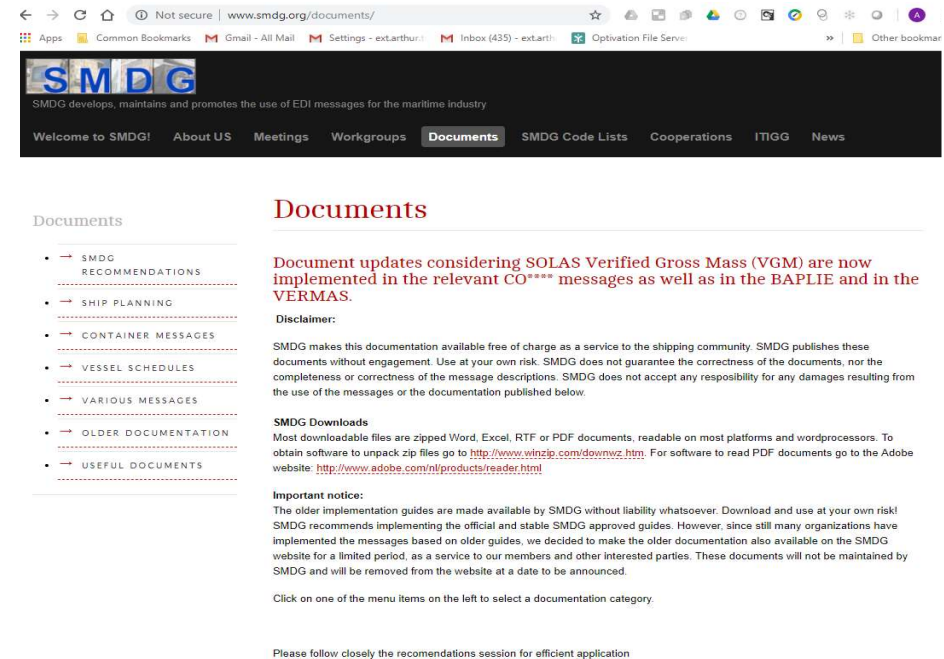
between CSCL (DARK GREEN)
and COSCO (LIGHT BLUE) while
interacting with OOCL (RED)

(user story pure imaginative example from the author)

SMDG e.V.

Website content

SMDG e. V. Message Implementation Guide documentation published on the web site are widely recognized <http://www.smdg.org/documents/>



SMDG e.V. Code lists The code lists are maintained and published by the SMDG and are widely recognized

Terminal code

Important remarks:

- The terminal code has to be used together with the corresponding UNLOCODE or the alternative UNLOCODE.
- The terminal code is a alphanumeric combination of letters and/or numbers.
- The terminal code has a length of 3 or 4 characters (combinations).
- The terminal code should denote the location of a terminal, not the individual berth at the pier.

UNLOCODE	Abbreviation	Terminal Code	Terminal Facility	Company Name
SLAEM	ACCI		Batavia 4 P&H, Singapore	Ambergris Container Terminal BV
SLAEM	AFMR		AFMR TERMINAL, BANGLAPUR 2	AFM TERMIEN B
SLAEM	BLMR		AFMR TERMINAL, BANGLAPUR 2	AFM
SLAEM	CDCA		YANSHAN SEAPORT	YAN SHAN SEAPORT
SLAEM	KDWA		WHEELERS Container Terminal RCT, Haiphong	Kanier Terminal
SLAEM	KSTL		WHEELERS Terminal Rotterdam	WHEELERS
SLAEM	HAGI		Harpa Wharves Terminal	Harpa Wharves
SLAEM	AFMR		AFMR Terminal	AFM TERMIEN B
SLAEM	BWST		BWS, SOGA, Terminal	RTM, SHIPPERIA TERMI
SLAEM	BSWZ		BWS, SOGA, Terminal	RTM, SHIPPERIA TERMI
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal
SLAEM	OSBF		OSBF Terminal	ECT, CAH, Terminal

Liner code

Line	Code	last change	valid from	valid before
ABC Containerline	ABC		2003-09-01	
Admiral Container Lines Inc. Ltd.	ADM		2017-05-09	http://www.acolines.com
Advance Container Lines	ADV		2003-09-01	http://www.acslip.com
African Independent Coastal Services	AIC		2003-09-01	
Agrexco	AGX		2003-09-01	http://www.agrexco.com
Alianca Navegacao Ltd., Brasil	ALI		2003-09-01	http://www.alianca.com.br
American Feeder Lines, Boston	AFL		2003-09-01	
American President Line	APL		2003-09-01	http://www.apl.com/
American Transport Line	AMT		2003-09-01	
Amir Lines	AMI		2003-09-01	
Andes Operator Multimodal	AHD		2015-12-08	
Andrew Weir Shipping	AWIS		2003-09-01	http://awshipping.com/
Apollo Line	AOL		2003-09-01	http://www.apolloshipping.de
ARC Line (Sunmarine Shipping Services)	ARC		2016-10-28	http://www.sunmarine.com
Arkas Shipping	ARK		2003-09-01	http://www.arkasline.com.tr
ARPEZ	ARF		2015-12-08	http://www.arpz.com.tr
Atlantic Container Line	ACL		2003-09-01	http://www.aclcargo.com

handling code
ITIGG JM4

CODES from JMI FTGG 2014-17	CODE	DESCRIPTION	Handling
ITIGG	ITIGG	ITIGG	
JM4	JM4	JM4	
ITIGG	ITIGG	ITIGG	
JM4	JM4	JM4	

Web site

SMDG Code Lists

SMDG has agreed to publish and maintain the following codes lists for the benefit of all interested parties:

- SMDG Master Liner codes list v20180319
- SMDG Master Terminal Facilities list v20180319
- Change of terminal codes for CCI, MCT and SCT from CHCWIN to CNSHK

SMDG BLOCKING CODES v201501 | SMDG HANDLING CODES v201510 | SMDG CODES FOR DOCS ATT v201501

Special SMDG code list concerning the transmission of SOLAS VDM related data: SMDG CODES VDM INFORMATION v201606

NEED A NEW CODE? Click here for a new code request

Important Notice:

- Please fill up the forms for Terminal Facilities or Liner Codes and send them to coderequest@smdg.org.
- The above Codes Lists have been created and will be maintained by the Secretariat of SMDG with the purpose of harmonizing the codes between EDI partners. The lists can be developed by all interested parties and used for the benefit of globalization worldwide. The members of SMDG and the SMDG secretariat cannot be held responsible for correctness and completeness of the lists. New codes can be obtained from the SMDG secretariat.

SMDG Coded Variant List can be obtained from EXIS from the EXIS website:

<http://hazcheck.exisec.com/hazcheck-system/smdg-coded-variant-list.aspx>

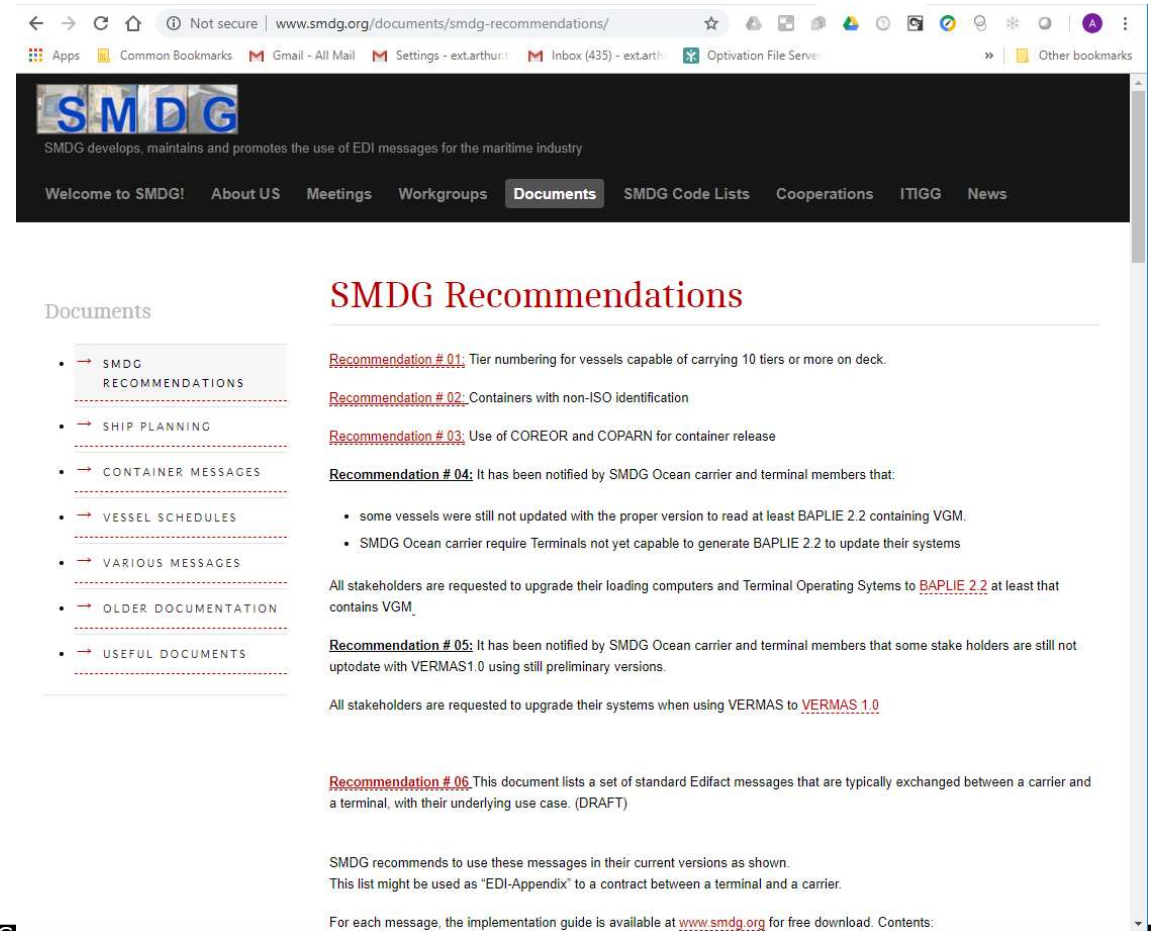
Other links:

The owner codes for containers can be obtained from BIC: <http://www.bic-codes.org/>

Detailed information about container size/type codes can be found at the following link: http://en.wikipedia.org/wiki/ISO_6346

SMDG e. V. Recommendations

The recommendations for standardization requirements that are not otherwise covered are widely recognized:



The screenshot shows a web browser displaying the SMDG Recommendations page. The browser address bar shows the URL www.smdg.org/documents/smdg-recommendations/. The page header includes the SMDG logo and the tagline "SMDG develops, maintains and promotes the use of EDI messages for the maritime industry". The navigation menu includes "Welcome to SMDG!", "About US", "Meetings", "Workgroups", "Documents", "SMDG Code Lists", "Cooperations", "ITIGG", and "News".

The main content area is titled "SMDG Recommendations" and features a sidebar with a "Documents" menu. The menu items are: SMDG RECOMMENDATIONS, SHIP PLANNING, CONTAINER MESSAGES, VESSEL SCHEDULES, VARIOUS MESSAGES, OLDER DOCUMENTATION, and USEFUL DOCUMENTS. The "SMDG RECOMMENDATIONS" item is highlighted.

The main content area lists several recommendations:

- Recommendation # 01:** Tier numbering for vessels capable of carrying 10 tiers or more on deck.
- Recommendation # 02:** Containers with non-ISO identification
- Recommendation # 03:** Use of COREOR and COPARN for container release
- Recommendation # 04:** It has been notified by SMDG Ocean carrier and terminal members that:
 - some vessels were still not updated with the proper version to read at least BAPLIE 2.2 containing VGM.
 - SMDG Ocean carrier require Terminals not yet capable to generate BAPLIE 2.2 to update their systems
 All stakeholders are requested to upgrade their loading computers and Terminal Operating Systems to [BAPLIE 2.2](#) at least that contains VGM.
- Recommendation # 05:** It has been notified by SMDG Ocean carrier and terminal members that some stake holders are still not uptodate with VERMAS1.0 using still preliminary versions.

All stakeholders are requested to upgrade their systems when using VERMAS to [VERMAS 1.0](#)
- Recommendation # 06:** This document lists a set of standard Edifact messages that are typically exchanged between a carrier and a terminal, with their underlying use case. (DRAFT)

SMDG recommends to use these messages in their current versions as shown. This list might be used as "EDI-Appendix" to a contract between a terminal and a carrier.

For each message, the implementation guide is available at www.smdg.org for free download. Contents:

SMDG e.V. work process

UN/CEFACT



UN/CEFACT maintains and publishes the official UN/Edifact directory. CEFACT Forum f2f meetings are held twice per year.

The UN/CEFACT Forum decides about change requests from authorized bodies, such as the SMDG, across all industries. They publish directory updates twice per year. They maintain the UN/LOCODE directory.

SMDG e.V
Board



Bruis van Driel, Chairman, APMT Terminals (10/2016)
Arthur Touzot, Secretary General ex CMACGM (10/2016)
Jost Müller, Treasurer, ex M + B (10/2018)
Laurentius Nettekoven, First Auditor, HLL (10/2018)
André Nielsen, Second Auditor, Navis (10/2018)

Chairman and Secretary are preparing and organizing the Plenary meetings: Location, agenda, minutes, website. They provide general guidelines for the SMDG. Provide SMDG representation are legal bodies and treasurer manage the budget. Auditors control and can request revocation of the board

SMDG e.V
Plenary



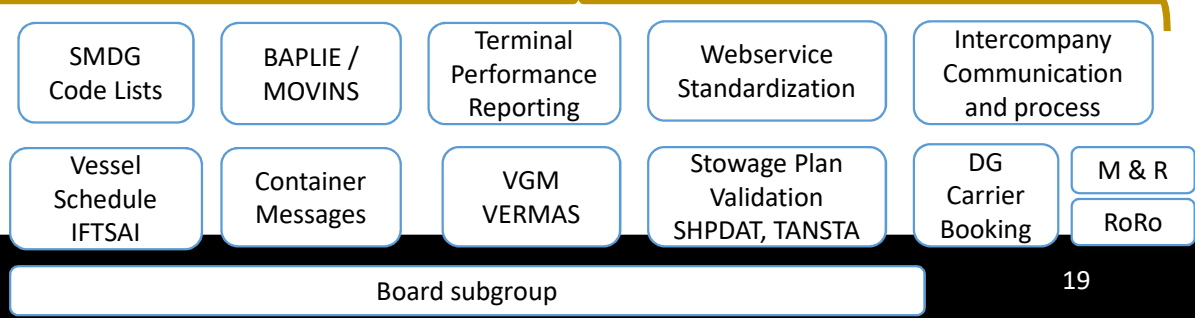
Plenary f2f meetings are held twice per year, hosted by different member companies

The Plenary nominates Chairmen and members for the workgroups. The chairmen will present results and proposals from their workgroup and request approval. Then they will submit the change request (DMR) to UN/CEFACT. Also any topics of interest to members can be presented. Guests are welcome, but no commercial interest shall be pursued.

SMDG e.V
Workgroups



Workgroups meet f2f during plenary sessions and interim via e-meeting



SMDG e.v. meetings Minutes example

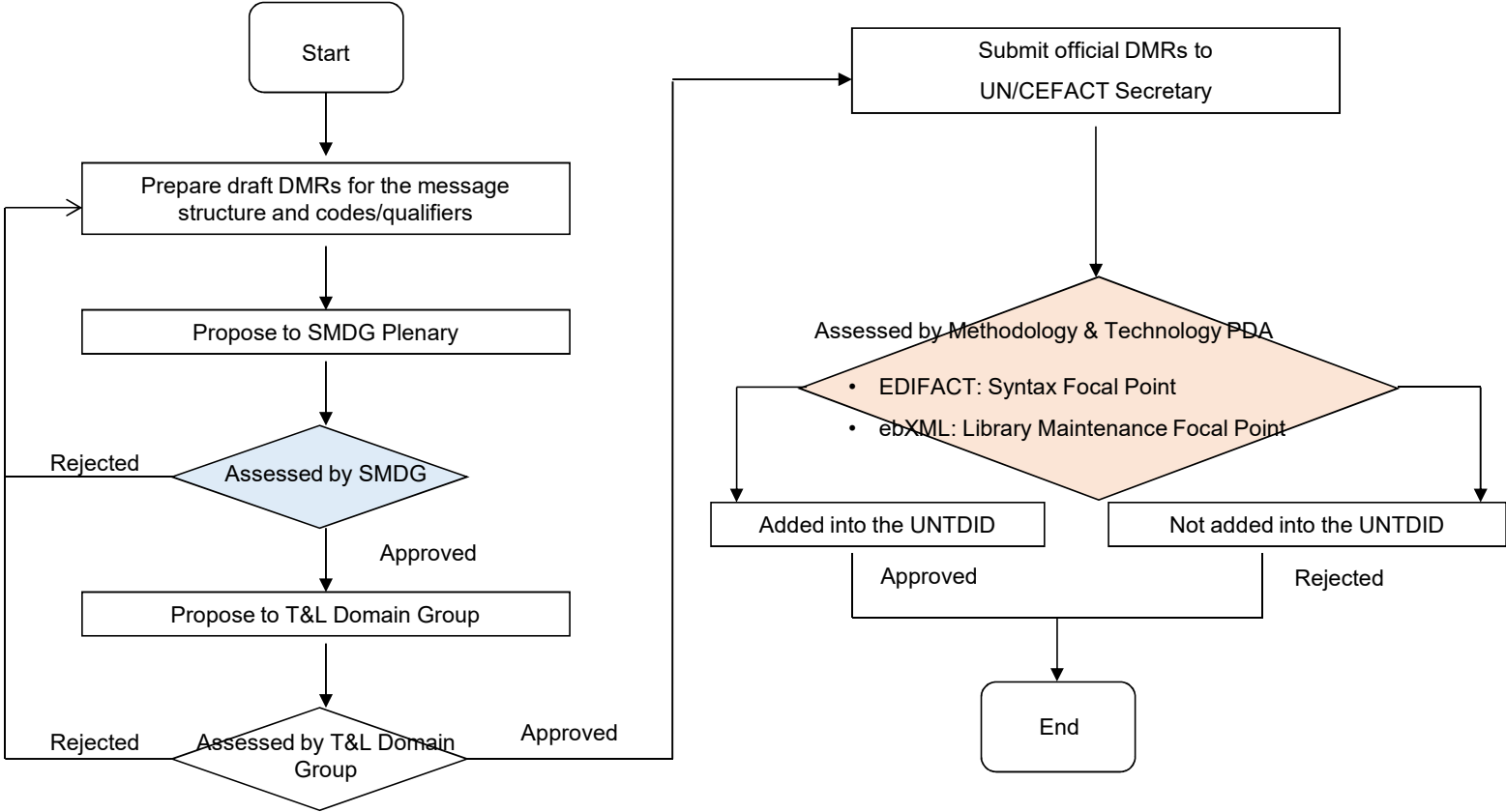
Our Meeting Minutes are available on the web sites within couple of weeks after the meetings.

We take extra care to respect legal requirements while doing that

The screenshot shows the SMDG website interface. At the top, there is a navigation menu with items: Welcome to SMDG!, About US, Meetings (highlighted), Workgroups, Documents, SMDG Code Lists, Cooperations, ITIGG, News. Below the menu, on the left, is a 'Meetings' sidebar with links: NEXT MEETING # 73 (ROTTERDAM) (IN CONSTRUCTION), PREVIOUS MEETING # 72 (HAMBURG) (IN CONSTRUCTION), MINUTES ARCHIVE, HISTORY, and HISTORICAL MINUTES. The main content area is titled 'Meeting # 71 (Paris)'. It contains text stating the meeting was hosted from 11-12-13 April 2018 in Paris, France, at the BIC, Bureau International des Containers, Bollore Ports, Atseaconsulting. It lists the venue as Hôtel*** Vacances Bleues Business Provinces Opéra, 39, rue de l'Échiquier - 75010 Paris, with the website hotel.ecvances-opera.com. A schedule of events is provided: Wednesday 11 April 2018 Subgroup meeting, Thursday 12 April 2018 Plenary session, and Friday 13 April 2018 Intercompany communications and and process review. A note asks to find the Provisional Agenda [here](#), subject to change upon members requests. Under 'Main Topics', it states SMDG is looking forward to move on IMO and industry agenda on increasing efficiency of transaction transmission and visibility. Three footnotes are listed: 1/ Future of SMDG / Status and budget/ Votation on status and Budget, 2/ Advancement on EDI: BAPLIE, MOVINS, IFTSAI, TPFREP, Container Messages norms, vessel data sharing, 3/ Web services and normalisation of intercompany communications: Best practices. Below this is a table titled 'Meeting Minutes: final' with columns: No., Agenda Point/Item, Description, Action Party, Deadline dd.mm.yy, and associated documentation. The table contains three rows of agenda items.

No.	Agenda Point/Item	Description	Action Party	Deadline dd.mm.yy	associated documentation
1	SMDG Legal Structure e.V.	New Legal Structure will be a German Club "eingetragener Verein". The draft status (Satzung) had been distributed before the meeting. It was read in total and agreed, with some small changes. Next: SMDG Secretary will send out membership application forms to the members. Status (Satzung) highlights: - each corporate member has one vote irrespective of company size. - only members who show up in person at the meeting have a vote - within the member company, voting and meeting visit can be delegated without notice - The SMDG board is elected for 3 years and can be extended only once, giving max: 8 years as Chair or Secretary. Elected are: Chairman - Sruis van Oriel, APMT HQ Secretary - Arthur Touzot, NAVIS Kassenwart - Peter Horskotte Auditor - Paul Wauters, PSA Antwerp			Status Budget proposal SMDG shortpresentation
2	SMDG e.V. founding members	Min 7 members are needed according to German legislation. Firm promise from Hapag-Lloyd, MSC, CMAACOM, HHLA, Eurogate, PSA Antwerp, Malta Freoport, NAVIS plus most likely more			
3	SMDG Admin	- SMDG will provide e-meeting possibility - in the meantime there should be an average of 3-4 intermediate meetings per subgroup - minutes of this meeting will be published latest after			

Data Management Request DMR Process and SMDG e. V. work



Liaison with standardization and other organizations



UN/EDIFACT

Good cooperation in many standardisation initiatives
<https://www.unece.org/cefact.html>



instrumental especially for VGM – VERMAS implementation –
<http://www.worldshipping.org/>



UNECE

UN-Locode directory to SMDG Terminal codes



ISO9711 stow position and ISO6346 container size/type. Cooperation to increase
<https://www.iso.org/>



IFTDGN, WASDIS and BERMAN messages
<http://www.protect-group.org/>



development MIGs for IFTMBF and IFTMIN enhanced for VGM reporting
<https://www.intra.com/>



container codes M&R
 BIC directory for depots-Terminal and liner codes
<https://www.bic-code.org/>



Share Edi frame
 Cooperation to increase
<http://www.x12.org/>



shipping line initiative, 2011, developed to increase safety in the supply chain
<http://www.cinsnet.com/>



IMDG codes reference from official codes publisher
<http://existec.com/>



DMR and MIG work framework
 Future validation portal
<https://www.gefeg.com/>



Work on web service standardization
<https://www.onbase.com>



Work on Blockchain standardization
<https://www.cgi.com/en>
<https://www.tradelens.com>

PCS Various PCS using our messages

SMDG e.V. membership and budget

Membership Fees

At the suggestion of the elected treasurer, the contributions for members were set as following:

- 1.500 EUR for global corporate members:

Example MSC: Company scope MSC, TIL, medlog, Lenavi. 1 Vote: Across a company holding, Full utilization of standards, documentation and training materials, access to conference granted. Support for DMR, promotion and approval of change requests

- 750 EUR for regional corporate member

Bkp Odessa terminal, Kokumsonic. HHLA, Limited to one company with a regional activity . Cannot be accumulated to more than two child companies for an holding at xx% of controlling share. Full utilization of standards, documentation and training materials, access to conference granted. Support for DMR, promotion and approval of change requests

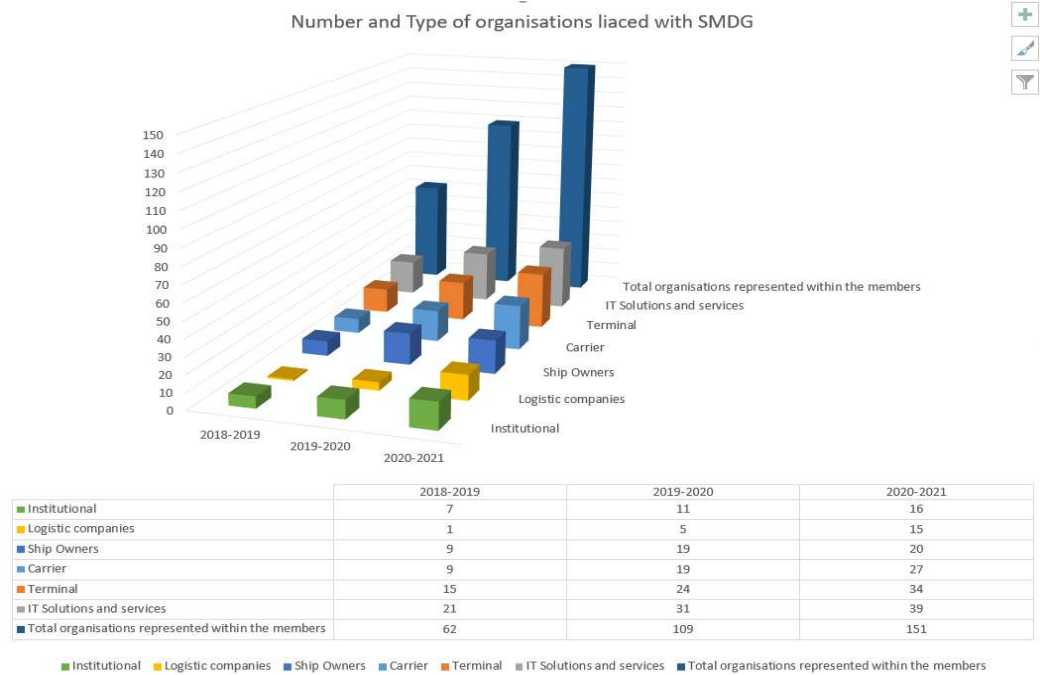
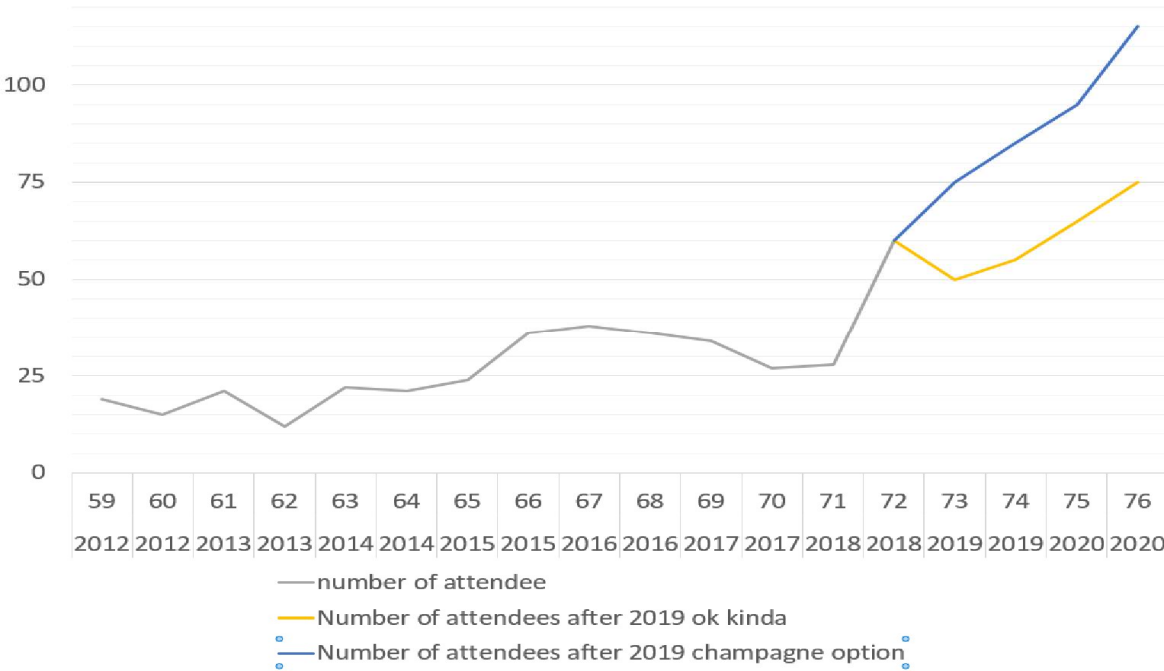
- 400 EUR for individual members.

Individual consultant such as Mr Dupont..Full utilization of standards, documentation and training materials, access to conference granted. Support for DMR, promotion and approval of change requests

- No Fees for Institution.

Institutions are people or legal people such as , individuals, associations, verein, fondations, organisations, companies such as BIC, PROTECT, EXIS, GEFEG, HYLAND, SOLAS, UNCEFACT, ITIGG, ISO, BV, GL, DNV, Port authorities...that share codes, impact on EDI, enable documentation and directory work through the use of the tools. Board members are institution members.

Membership and meeting attendance growth



The current Industry consolidation and stress over efficiency along with future regulations will enable our current technical, networking and structural strategy to meet with our members expectations:

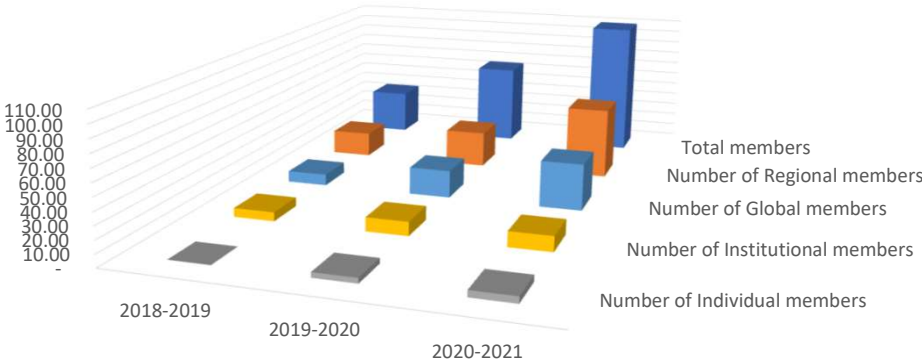
- create added values, efficiency, simplifications
- release unnecessary work through proper EDI automations.

As well as reaching out and convincing new members outside SMDG historical pan European trade to join us reaching sustainability. The past 2 years attendance capitalizing on the VGM was boosted by last meeting @ HLL. Great Com and prep
 Please see future meeting part for our strategy to extend to Asia, UN/CEFACT, Logistic parties....NLMSV, SGS!N, CHGVA, CNSHG....

Budget 2018-2021 best case scenario 2 years, worst case scenario 3 years

- Now 36 target >100 by end of 2021

SMDG eV member projections 2018-2021



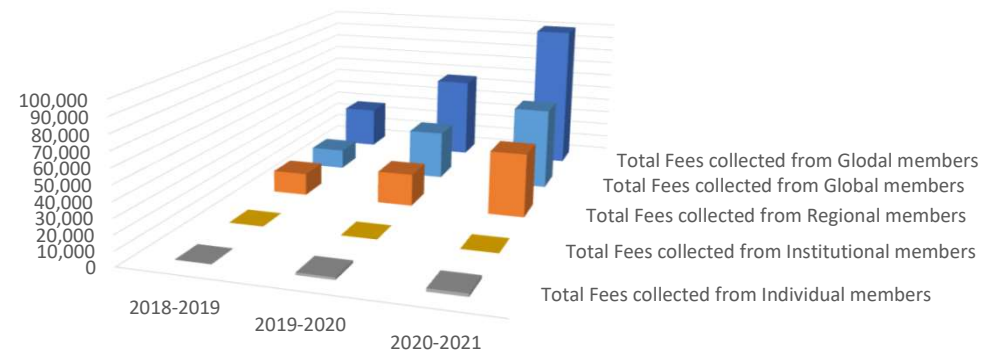
	2018-2019	2019-2020	2020-2021
■ Number of Individual members	-	4.00	5.00
■ Number of Institutional members	7.00	11.00	12.00
■ Number of Global members	9.00	22.00	37.00
■ Number of Regional members	20.00	29.00	57.00
■ Total members	36.00	66.00	111.00

■ Number of Individual members ■ Number of Institutional members ■ Number of Global members ■ Number of Regional members ■ Total members

Budget 2018-2021 best case scenario 2 years, worst case scenario 3 years

- Now 28,5 KE target membership contribution >100 KE by end of 2021

SMDG eV member fees collection projections 2018-2021



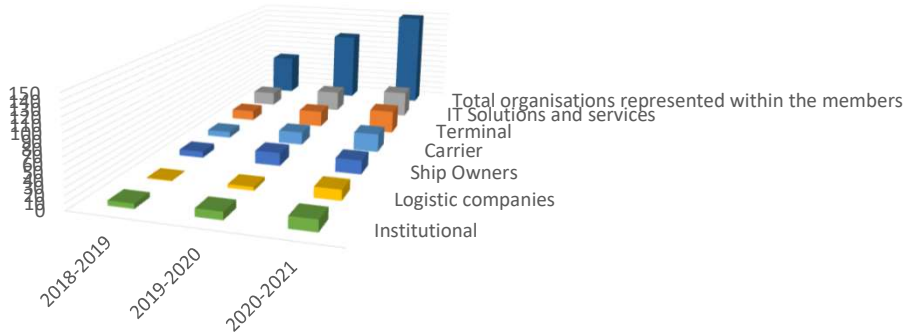
	2018-2019	2019-2020	2020-2021
■ Total Fees collected from Individual members	- €	1,600 €	2,000 €
■ Total Fees collected from Institutional members	- €	- €	- €
■ Total Fees collected from Regional members	15,000 €	21,750 €	42,750 €
■ Total Fees collected from Global members	13,500 €	33,000 €	55,500 €
■ Total Fees collected from Glodal members	28,500 €	56,350 €	100,250 €

■ Total Fees collected from Individual members ■ Total Fees collected from Institutional members ■ Total Fees collected from Regional members
 ■ Total Fees collected from Global members ■ Total Fees collected from Glodal members

Qualifier of SMDG field of expertise: 1 member can have many

- 62 to 151 organization type represented 2018-2021

Number and Type of organisations liaced with SMDG



	2018-2019	2019-2020	2020-2021
Institutional	7	11	16
Logistic companies	1	5	15
Ship Owners	9	19	20
Carrier	9	19	27
Terminal	15	24	34
IT Solutions and services	21	31	39
Total organisations represented within the members	62	109	151

SMDG e.V. Biannual Plenary Organization Budget

Example of Meeting #74 Draft Agenda

Agenda/ Day 1/ Tuesday

8:00- 8:30 Car connection from Rotterdam meeting point or recommended hotel To be decided later

9:00- 12:00: Plenary one :

- welcome from hosts, Roll call 1: DMR agenda, Subgroup partition 4*3*3 hour meeting
- Catering need: coffee Break
- Room Need: VIP big room fully equipped

12:00- 13.30 Lunch/ hot meal buffet for 40-60 people

13:30- 17:30: 4*subgroup work: :

- - DMRs work for 3- 4 sub group working separately at the same time Codes,baplies, Movins, TPREP-IFTSAI, IFTMBF, CON-RO/ M&R, Container messages, Process and and recommendations Web services, Blockchain
- Catering need: coffee Break at the mid day
- Room Need: VIP big room fully equipped + 3-4 other space for 10-15 people with limited projection capabilities (28 inch screen..) for actual collaborative work
- This could be done also on board a heated boat at key side

17.45 - 20:00 Boat tour to get back to Rotterdam Network event 1

Room Need: Boat + catering hot snack + drinks + to anticipate extra time in front of all terminals all conference attendees are main container stakeholder of the business

SMDG #74 Agenda/ day 2/ Wednesday

8:00- 8:30 Bus connection from Rotterdam meeting point or recommended hotel To be decided later

9:00- 12:00: 4*subgroup work: :

- - DMRs work for 3- 4 sub group working separately at the same time theme<. Codes, TPREP-IFTSAI, IFTMBF, CON-RO/ M&R, Container messages, Process and recommendations, Web services, Blockchain
- Catering need: coffee Break at the mid day
- Room Need: VIP big room fully equipped + 3-4 other space for 10-15 people with limited projection capabilities (28 inch screen..) for actual collaborative work
- This could be done also on board a heated boat at key side also

12:00- 13.30 Lunch/ hot meal buffet for 40-60 people

13:30- 17:30: 4*subgroup work: :

- - DMRs work for 3- 4 sub group working separately at the same time theme<. Codes, TPREP-IFTSAI, IFTMBF, CON-RO/ M&R, Container messages, Process and recommendations, Web services, Blockchain
- Catering need: coffee Break at the mid day
- Room Need: VIP big room fully equipped + 3-4 other space for 10-15 people with limited projection capabilities (28 inch screen..) for actual collaborative work
- This could be done also on board a heated boat at key side also

17.45 - 20:00 Boat tour to get back to Rotterdam Network event 2 or VIP network event 1 in VIP room

Room Need: Boat or evening VIP room + catering hot snack + drinks + to anticipate extra time in front of all terminals all conference attendees are main container stakeholder of the business

20:00-21:00 Bus back to Rotterdam if needed

SMDG #74 Agenda/ day 3/ Thursday

8:00- 8:30 Bus connection from Rotterdam meeting point or recommended hotel To be decided later

9:00- 12:00: Plenary two :

- welcome from hosts
- Keynote speaker 1-2-3 TBD
- Roll call 2: DMR agenda, voting on DMR s and conclusion
- catering need: coffee Break
- Room Need: VIP big room fully equipped

12:00- 13.30 Lunch/ hot meal buffet for 40-60 people

13:30- 18:30:Plenary three :

- Process and official recommendation of implementation, web services, blockchain
- Room Need: VIP big room fully equipped

17.45 - 20:00 Boat or bus to get back to Rotterdam

Meeting #74 Example of a draft schedule linear and multiple sessions



Example of SMDG e. V. # 72 linear schedule

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SMDG Meeting No. 72
Tuesday, October 09, 2018
– SMDG Sub-Group MEETING day 1 –
HAMBURG
HAPAG-LLOYD

08:30 – 09:00 Attendees arrival
 09:00 – 09:10 welcome notes from SMDG – Agenda of the 3 day Meeting/ Admin
 09:10 – 09:20 welcome notes from Hapag-Lloyd
 09:20 – 09:30 welcome notes by HHLA and Xylea and At
 09:30 – 10:00 Roll call 1:
 1. Sub Group Chairman Pitch of the different topics for All day 1 and 2 sub-groups:
 Content, objectives, actions and recommendations to debate following work since SMDG 71 within day 1 and day 2 sessions

Sub-Group Subject	Chairman	Company	Sub group requested time	Objectives
Intercompany Communication	Julian Valdeson	CMA-CGM	0.5	Validation of main communication recommendation (Go4car, TPFPREP - IFTMBF...)
	Stefano Stefano	MSC	0.5	DG communication between partners IFTMBF validation, digital integration (SAP)
Block and Movins	Arthur Jansen	Consultant	1.5	3.0 2.2 support and maintenance for all versions of GdG; messages BAPLIE and MOVINS review and realization of requests for additional features: GdG; MOVINS
Code Lists	Joachim Knochenes	Submarine Terminal Hamburg GmbH	1.5	UNLOCODE report on latest work recommendation #16, role of National Focal Points, best practices Terminal code lists Usage: ITG3, JIM 120 Code List (Sovet)
Container Messages	Paul Wenzel	PISA	1	Updates on status: Copart best practices - TRN
TPFPREP	Michael Schneider	Hapag-Lloyd A/E	0.5	TPFPREP 4.1: all changes approved by SMDG and new codes published by UNCEFACT, new MIG version needs to be developed by SMDG

Agenda SMDG N 72/ HAPAG - LLOYD A/E // BULLENWEG 225-2008 HAMBURG // 09-10-11-October 2018//

1

IFTMBAI	Michael Schneider	Michael Lloyd A/E	0.25	new codes published by UNCEFACT, MIG needs to be developed by SMDG
IFTMBF for DG Bookings	Michael Schneider	MSC	2	Standardization of requests for Transshipment, fumigated, special requests, SAPF, link between IFTMBC requests, GdG; Code
M&R	Stefano Stefano	MSC	0.75	Messages DESTIM and WESTIM are outdated and need redesign. To cover all processes between carrier and repair shop: Estimate, Re-work, Order, Confirmation
Code and RoRo	Stefano Stefano	MSC	0.75	Adaptation of SMDG's format to SMDG, RORO operations
Web Service Work Group	Arthur Jansen	IGD Consultant	0.5	Standardization of vessel profiles between GdG; systems: terminal on board/ carriers
	Michael Schneider	IGD Consultant	1.5	Standard for interface: technical specification, development of first pilots over GdG; solutions
	Arthur Jansen	IGD Consultant	1	Standardization of CGI

2. Attendees presentation and meeting expectation and objectives from each including
 Please contact above chairman of sub-groups should you have any requests on any of the workshops

11:00 – 11:15 Coffee Break

11:15 – 11:30 **Extraordinary plenary session for**
 Presentation of SMDG content, objectives, latest status/ High level/ Budget/ final draft
Official confirmation of Founding Members / Official election - confirmation of the board
 Minutes Meeting 1 to 71 (Pavia) Arthur, all

11:30 – 11:45 UNCEFACT-ITDG – organisation latest work on MMT Xml Models Arthur, all

11:45 – 12:00 Confirmation of Agenda and subgroup work and objectives, All other Business

12:45 – 14:00 Lunch Break

14:00 – 14:30 Intercompany Communication session 1 (SMDG, CMA, MSC, HLL)

SMDG format answered a technical and process demand to exchange electronically information's between stakeholders.
 This session introduces the necessary attached recommendations (Go4car, SAPF, technical, process) and best practices coming from practitioners to enhance the accurate and robust integration of SMDG format into:
 • Bounding contract between parties (VSA, JWP, TSC, Partners)

Agenda SMDG N 72/ HAPAG - LLOYD A/E // BULLENWEG 225-2008 HAMBURG // 09-10-11-October 2018//

2

SMDG Meeting No. 72
Tuesday, October 09, 2018
– SMDG Sub-Group MEETING day 1 –
HAMBURG
HAPAG-LLOYD

15:00 – 15:30 Coffee Break

15:30 – 16:00 BAPLIE/MOVINS (Joat)

- Recent feature requests for BAPLIE and MOVINS (any version)
- Option for new version 2 of BAPLIE and MOVINS to overcome problems with code lists
- Storage instruction message MOVINS-v3
- Storage planning process in terminal and line's central planning office
- Interpretation of storage instructions (mandatory vs. tentative), business cases
- almost identical message structure in BAPLIE-v3 and MOVINS-v3
- new message structure of MOVINS-v4 to be approved (DMR for D.15A)
- browser through new MOVINS-v3 MIG
- Lost slide agreed
- GdG; Best Practice recommendation (including for Communication efficiency)

16:00 – 17:00 Code Lists (Jasmin) o UNLOCODE workgroup

- report from UNLOCODE workgroup where a new version of Recommendation #16 is being developed
- role of National Focal Points
- Important aspect for SMDG: we insist that terminals should not get their own UNLOCODE assigned. Current bad example from COCTG
- GdG; Best Practice recommendation (including for Communication efficiency)
- ITG3, JIM 120 Code List (Sovet)

17:00 – 17:15 IFTSAJ (Michael)

- new codes published by UNCEFACT, MIG needs to be developed by SMDG
- GdG; Best Practice recommendation (including for Communication efficiency)

5 min break

17:15 – 17:30 TPFPREP (Michael)

- All changes approved by SMDG and new codes published by UNCEFACT, new MIG version needs to be developed by SMDG
- GdG; Best Practice recommendation (including for Communication efficiency)

17:30 – 18:00 Recap of the day and actions for the plenary session (SMDG)
 Context, objectives, actions and recommendations, group members' confirmation to debate following day

18:30 – 20:30 Boat Tour sponsored by HHLA

3-hour barbeque cruise through the Port of Hamburg past the container terminals and through the HafenCity and Speicherstadt.
 On Tuesday, 9.10., 18:30 to 20:30 (please be there on time or 6:15 pm)

Agenda SMDG N 72/ HAPAG - LLOYD A/E // BULLENWEG 225-2008 HAMBURG // 09-10-11-October 2018//

3

SMDG Meeting No. 72
Tuesday, October 09, 2018
– SMDG Sub-Group MEETING day 1 –
HAMBURG
HAPAG-LLOYD

Start St. Pauli Leuchtturm 1 Ship TRN
 Small snacks and soft drinks as well as beer and wine are complementary.
 Number of participants is limited (up to 60 people).
 Application is closed

END OF DAY ONE

Agenda SMDG N 72/ HAPAG - LLOYD A/E // BULLENWEG 225-2008 HAMBURG // 09-10-11-October 2018//

4

SMDG Meeting No. 72
Wednesday, October 10, 2018
– SMDG Sub-Group MEETING day 2 –
– SMDG Intercompany Communication Process –
HAMBURG
HAPAG-LLOYD

08:30 – 09:00 Attendees arrival
 09:00 – 09:10 welcome notes from SMDG – Agenda of the day 2 Meeting/ Admin / AOB
 09:10 – 09:20 Container Messages (Paul)
 09:20 – 09:30 IFTMBF for DG bookings part 1 (Michael *2)

- No standard solution for transshipment requests
- No standard solution for fumigated container requests
- No standard solution for operating reefer container requests
- No standard solution for SAPF
- No standard solution to link an IFTMBF to a IFTMBC
- Code optional in the current version of IFTMBF (SMDG)
- MIG version is under development, details to be discussed
- MSC is doing this enhancement. Presenters: Michael Stöckel (Hapag) and Michael Ostess (MSC)

09:30 – 09:40 Coffee Break

09:40 – 09:50 IFTMBF for DG bookings part 2 (Michael *2)

- Read above in part 1 and in page
- GdG; Best Practice recommendation (including for Communication efficiency)

12:45 – 14:00 Lunch Break

14:00 – 14:30 M&R (Stefano)

- Messages DESTIM and WESTIM are outdated and need redesign to cover all processes between carrier and repair shop: Estimate, Re-work, Order, Confirmation

14:30 – 15:00 Code and RoRo (Stefano)
 Adaptation of SMDG's format to SMDG, RORO operations

15:00 – 15:30 SMDG WebService Standard (Ray and Peter)

15:30 – 16:00 Coffee Break

16:00 – 16:30 SMDG WebService Standard (Ray and Peter)

16:30 – 17:00 Ship profile standards

17:00 – 17:30 Intercompany Communication session 2 (SMDG, CMA, MSC)
 Communication on Code, Baplie, 3, IFTMBF... Recaps of the day

Agenda SMDG N 72/ HAPAG - LLOYD A/E // BULLENWEG 225-2008 HAMBURG // 09-10-11-October 2018//

SMDG Meeting No. 72
Thursday, October 11, 2018
– SMDG PLENARY MEETING –
HAMBURG
HAPAG-LLOYD

08:30 – 09:00 Attendees arrival

1. AGENDA FOR TODAY SMDG (10 min)

2. KEYNOTE by our host on the role of Standardization in the Maritime Industry.
 Martin Geass, CEO of Hapag-Lloyd (20 min)

3. MINUTES MEETING no 71 (Pavia) SMDG (5 min)

4. Admin of SMDG STATUS/ High level/ Budget/ New member requests
 Official confirmation of Founding Members / Official election - confirmation of the board
 Official picture SMDG (10 min)

5. STATE OF THE INDUSTRY SMDG (20 min)
 SMDG (10 min)

6. SMDG (10 min)

7. Admin of SMDG STATUS/ High level/ Budget/ New member requests
 Official signatures of Founding Members / Official election - confirmation of the board

10:45 – 11:15 Coffee Break

11:15 – 11:30 Technical subgroups recap (75 Min)

- UNCEFACT Directory maintenance Joat
- BAPLIE/MOVINS Michael
- CODELIST and SIC Jasmin/ Arthur
- COGELIST and REPAP Michael
- TPFPREP Michael
- IFTMBAI Michael
- IFTMBF for DG Booking between carriers Stefano
- Maintenance & Repair Michael
- CodeRo - RoRo Stefano
- Vessel profile and misc Arthur
- Web Service Work Group Peter & Ray

Max 5 min Recap by each Sub group Chairman of subgroup work: Context, sub group member confirmation, achievement, Next steps, best practice recommendations for SMDG plenary validation, O&A

Agenda SMDG N 72/ HAPAG - LLOYD A/E // BULLENWEG 225-2008 HAMBURG // 09-10-11-October 2018//

SMDG Meeting No. 72
Thursday, October 11, 2018
– SMDG PLENARY MEETING –
HAMBURG
HAPAG-LLOYD

3. Technical subgroups recap (45 Min)

- IFTMBF for DG Booking between carriers Michael
- Maintenance & Repair Stefano
- CodeRo - RoRo Stefano
- Vessel profile and misc Arthur
- Web Service Work Group Peter & Ray

10. Intercompany process subgroups recap (60 Min)

- SMDG GdG; Best Practice recommendation for Communication efficiency) CMA CGM
- BAPLIE/COPRAR GEFEG validation platform SMDG
- DG Booking between carriers MSC, HLL CMA CGM ZIM
- COPRAR CMA CGM
- VGM VERMAS MSC, HLL
- TPFPREP SMDG
- APERAK messages for receiver confirmation All
- AOB, Opening remark on Block chain, Collaboration platforms (XVELA...) SMDG, all

Short break 15:00 – 15:30

11. Exit presentations will be done in meeting #73

12. Blockchain presentation (90 Min)

- Wave SMDG
- CGI SMDG
- SMDG to evaluate best way to move blockchain into standardisation. Sub-groups Reiner Beckman

16:30 – 17:00 Coffee Break

1. Admin of SMDG STATUS Signature SMDG

2. FUTURE MEETINGS - Intermediate meetings SMDG

3. ALL OTHER BUSINESS & AWARD SMDG

4. Conclusion of the 3 days and closing remarks SMDG

End: 18:00 ship

END OF DAY THREE

Agenda SMDG N 72/ HAPAG - LLOYD A/E // BULLENWEG 225-2008 HAMBURG // 09-10-11-October 2018//

5

Meeting #74 Example of a multi-group session schedule

One of the feedback from meeting #72 was that for #73 and #74, some specific more close-number sessions should be organized to enable more in depth work rather than presentations from chairperson of the subgroup and then assembly comments and discussions.

This enables also to focus on subject more interesting for parties and in more extensive ways

We propose to look at the option presented in the following example and then adjust following the feedback from the delegates, sub group members and chairperson of each subgroups.

This option would let 2*1,5 h or even 3 period of 1,5h for important subject such as : IFTMBF, IFTSAI, BAPLIE MOVINS, CODES, Web Services, BlockChain...

Reversion to previous methodology (one sub group after the other for a very limited time) can be done at any point of time, methodology is proposed be tested in NLMSV and adjusted by the board as a conclusion of meeting #73.



Example of SMDG e. V. # 74 schedule

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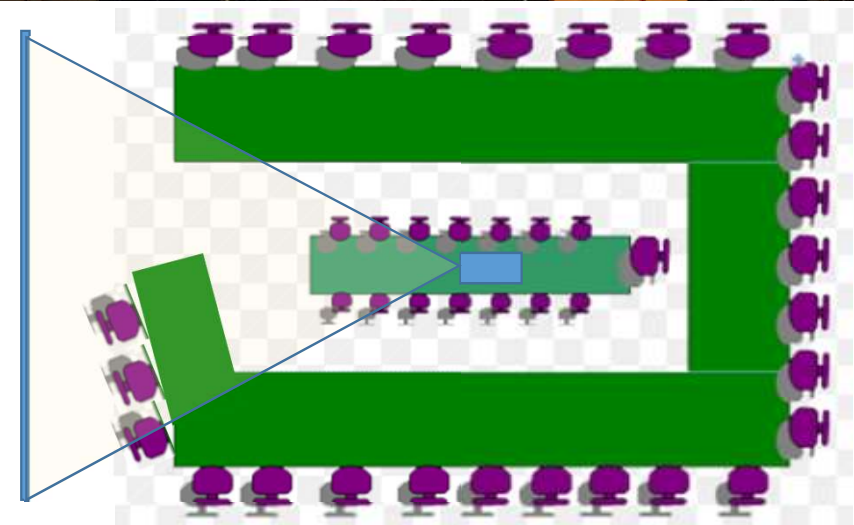
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start of operation		end of operation		Tuesday XX/9/2019				start of operation		end of operation		Wednesday XX/9/2019				start of operation		end of operation		Thursday XX/09/2019			
7:30	8:30	Delegates Bus or Boat				7:30	8:30	Delegates Bus or Boat				7:30	8:30	Delegates Bus or Boat				7:30	8:30	Delegates Bus or Boat			
8:30	9:00	Delegates arrival				8:30	9:00	Delegates arrival				8:30	9:00	Delegates arrival				8:30	9:00	Delegates arrival			
9:00	11:00	AM 1	session 1 VIP	session 2	session 3	session 4	9:00	11:00	AM 1	session 1 VIP	session 2	session 3	session 4	9:00	10:30	AM 1	Plenary 2 / Admin/ state of the industry/ Roll call 2/ Key note speech by our hosts						
			Plenary 1 / Admin/ Previous meeting minutes/ Roll call 1							Container Messages/ BAPLIE/COPRAR GEFEG validation platform SMDG							Plenary 2 / Admin/ state of the industry/ Roll call 2/ Key note speech by our hosts						
11:00	11:30	Coffe break				11:00	11:30	Coffe break				10:30	11:00	Coffe break									
11:30	12:30	AM2	Group split and subgroup agenda priority and timing for DMR and MIG				11:30	12:30	AM2	Codes	RoRo/ Con Ro	Web Services	Open - B2B VSA or User dev or terminal-carrier implementation talk	11:00	12:30	AM2	8. Technical subgroups recap (90 Min) a. UN/EDIFACT Directory maintenance Jost b. BAPLIE/MOVINS Jost c. CODELIST and BIC , Jasmin/ Arthur d. CONTAINER MESSAGE Paul e. TPFREP Michael f. IFTSAI Michael g. IFTMBF for DG Booking between carriers Michael h. Maintenance & Repair Stefano i. ConRo – RoRo Stefano j. Vessel profile std Files Arthur k. Web Service Work Group Peter& Ray L. Blockchain Max 5 min Recap by each Sub group Chairman of subgroup work: Context, sub group member confirmation, achievement, Next Steps, best practice recommendations for SMDG plenary validation, Q&A						
12:30	13:00	AM3	Business Process/ SMDG BP recommendation				12:30	13:00	AM3	Intercompany process// SMDG BP recommendation				12:30	13:00	AM3	Intercompany process// SMDG BP recommendation						
13:00	14:00	Lunch				13:00	14:00	Lunch				13:00	14:00	Lunch									
14:00	15:30	PM1	session 1	session 2	session 3	session 4	14:00	15:30	PM1	session 1	session 2	session 3	session 4	14:00	16:00:00 PM	PM1	10. Intercompany process subgroups recap (120 Min) a. SMDG/ Edifact Best Practice recommendation for Communication efficiency) CMA CGM b. BAPLIE/COPRAR GEFEG validation platform SMDG c. DG Booking between carriers MSC, HLL d. COPRAR , CMA CGM ZIM e. VGM/ VERMAS MSC, HLL f. TPFREP SMDG g. APERAK messages for receiver confirmation All h. AOB, Opening remark on Block chain, Collaboration platforms (XVELA...) SMDG, all						
			Baplie Movins/ vermas/ BAPLIE/COPRAR GEFEG validation platform SMDG							Baplie Movins/ vermas/ BAPLIE/COPRAR GEFEG validation platform SMDG							10. Intercompany process subgroups recap (120 Min) a. SMDG/ Edifact Best Practice recommendation for Communication efficiency) CMA CGM b. BAPLIE/COPRAR GEFEG validation platform SMDG c. DG Booking between carriers MSC, HLL d. COPRAR , CMA CGM ZIM e. VGM/ VERMAS MSC, HLL f. TPFREP SMDG g. APERAK messages for receiver confirmation All h. AOB, Opening remark on Block chain, Collaboration platforms (XVELA...) SMDG, all						
15:30	16:00	Coffe break				15:30	16:00	Coffe break				16:00	16:30	Coffe break									
16:00	17:45	PM2	Codes	IFTMBF for DG Booking between carriers Michael	Blockchain	Open - B2B VSA or User dev or terminal-carrier implementation talk	16:00	17:45	PM2	blocked for network event	Business process// SMDG BP recommendation BAPLIE/COPRAR GEFEG validation platform SMDG	Blockchain	Open - B2B VSA or User dev or terminal-carrier implementation talk	16:30	17:45	PM2	11. Exis presentation 12. technology or process or institution presentation 13. FUTURE MEETINGS SMDG + Intermediate meetings + UNCEFACT forum and plenary agenda and representation--Locodes.. 14. ALL OTHER BUSINESS/ AWARD SMDG 15. Conclusion of the 3 days and closing remarks SMDG						
			IFTMBF for DG Booking between carriers Michael							Business process// SMDG BP recommendation BAPLIE/COPRAR GEFEG validation platform SMDG							11. Exis presentation 12. technology or process or institution presentation 13. FUTURE MEETINGS SMDG + Intermediate meetings + UNCEFACT forum and plenary agenda and representation--Locodes.. 14. ALL OTHER BUSINESS/ AWARD SMDG 15. Conclusion of the 3 days and closing remarks SMDG						
17:45	18:00	PM3	Recap of the day - last though for the day after Business process//SMDG BP recommendation				17:45	18:00	PM3	Recap of the day - last though for the day after Business process//SMDG BP recommendation				17:45	18:00	EVE1	last call at the bar or on the baot coming back to NLRTM from NLMSV						
18:15	20:15	EVE1	Boat Tour with catering				18:15	20:15	EVE1	Boat Tour with catering or network event in restaurant or													
20:15	21:15	EVE2	Bus or Boat back to the city				20:15	21:15	EVE2	Bus or Boat back to the city													

Meeting #XX Room settings

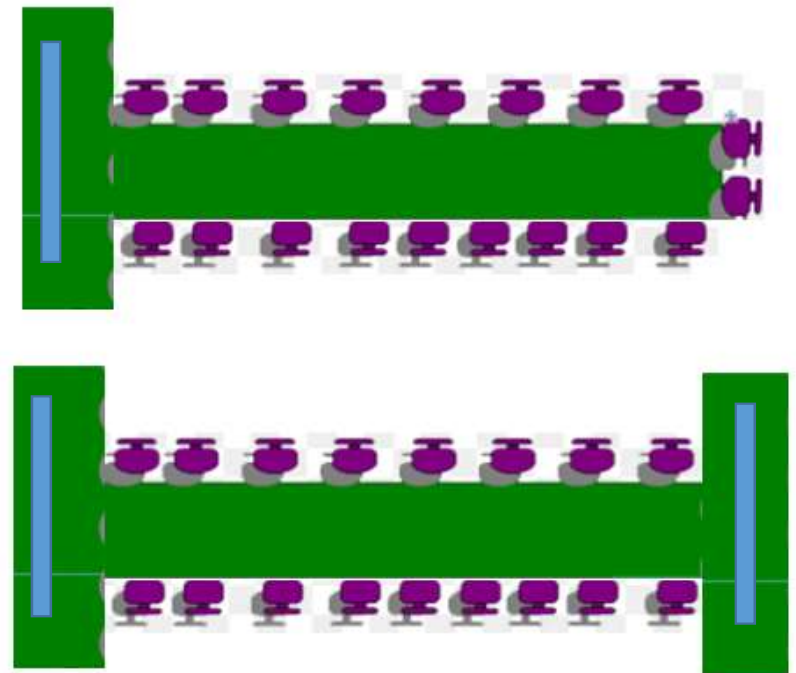
Room setting Plenary

- Double U shape as per meeting #72
- Facilitate fast interaction: good visibility for all, good sound
- 40-60 delegates – Dream case 70 delegates other arrangement
- Arbitration – next steps – DMRs -Notes



Rooms setting Subgroups

- Double T shape meeting settings with screen and admin at the end
- Facilitate fast interaction: good visibility for all, good sound
- 10-20 delegates
- Production of MIG, DMR, Doc, Recommendation, process, ppt
- On board a boat at key side is all ok



Future Meetings Dates and Rational

Meeting #74 and future Meetings Date

2018	•#71 Paris	FRPRS	18 A	11-13/04/2019	Closed – TDR
	•#72 Hamburg	DEHAM	18 B	09-11/10/2019	Closed - TDR
2019	•#73 Massvlakte	NLMSV	19 A	12-14/02/2019	Open
	•#74 Singapore	SGSIN	20 B	17-19/09/2019	Planning
2020	•#75 Geneva	CHGVA	19 A	11-13/02-04/2020	LTS
	•#76 Shanghai, Yangshan	CNSHG, CNYGN	19 B	15-17/09-10/2020	LTS
2021	•#75 Antwerp, Marseille, Malta, Copenhagen.....	BEANR, FRMRS, MTMAR, DKCPH	21,22 A	xx-xx/02/202x	MP
	•#76 Dubai, Hong Kong, Taipei.....	AEJEA, HKHKG, TWTPE	21-21..B	xx-xx/09/202x	MP
	•#XX Technical name	UNLOC	Session Number UNCEFACT	ETA-ETD LTS long Term Schedule, MP Master planning	Status

2019

•#73 Massvlakte	NLMSV	19 A	12-14/02/2019	Open
•#74 Singapore	SGSIN	20 B	17-19/09/2019	Planning
•#XX Technical name	UNLOC	Session Number UNCEFACT	ETA-ETD	Status
•			LTS long Term Schedule, MP Master planning	

202X

- #73, 75,77 Massvlakte.. NLMSV, CHGVA, BEANR, DKCPH, FRMRS 19-20-21 A 2-14/02/2019 Europe**

 - Critical to have the SMDG e.V plenary in February in Europe close to UN/CEFACT Forum by location and most of all at least 8 weeks before UN/CEFACT Forum and plenary to wrap up MIG and DMR on time.
 - Focus on Documentation work made by the subgroups since previous year and still in application of previous year
 - Plenary sessions is light <1,5 days.
 - The majority of the time is dedicated to 4 to 5 parallel session of 3 hours or 12 to 15 sessions along the 3 days.. 20 max per subgroups to write and proof read MIG and DMR contents and roadmaps for the year. Long Spilt session mandatory to favor long sub group session and proof read documentation along with Best IT process implementation roadmaps and capabilities for the implementation recommendations and best practices
 - Priorities 1 and finished DMR -MIG for the XXA and remaining work, priority 2 unfinished for the XXB Intermediate scrum meeting enable adaptation to this concept to integrate feedback from UNCEFACT XXB and prepare for SMDG and UNCEFACT XXB .
 - Feedback on capacity of implementation and facility to adapt pace and action for 19 A and B
 - #75 CHVGA seems to be a must so that our association has the opportunity to liaise and be recognized by UN/CEFACT and UNTAD. Could before or during forum / plenary
- #74, 76, 78 Singapore, Shanghai-Yangshan, Dubai. SGSIN, CNSHG-CNYGN, AEJEA, HKHKG, TWTPE 20-21-22 B 2-14/02/2019 Asia**

 - Critical to have the SMDG e.V plenary in September at least 2-3 weeks before UN/CEFACT Forum and plenary to update on MIG and DMR progress XX A and B on going preparation. This allows also a better coordination with the budgetary appraisal of every stakeholders in October. Need to be before golden week.
 - Plenary session is long > 1,5 days days to enable full review and Training- Communication to all members in plenary Tuesday and Thursday.
 - sub- groups is mostly on Wednesday in Spilt session. It is required to favor long sub group session to realign documentations, requirements...with feedback from first plenary and Business process sub groups best practices.
 - Focus of the meeting year results- new members –level up all members knowledge so they have a clear idea on how to make it beneficial for his own company and implement it the year after.
 - #76 CBSHG-CNYGN seems to be a must so that our standards has the opportunity to liaise and be recognized by COSCO and the Asian stakeholders that are using them. We would like to stive to make it efficient for the supply chain everywhere in the world
.....we are not forgetting beautiful Antwerp, Dubai, Hon Kong...those are great options too...SMDG e.V. is looking for host and network event partners

Meeting #73: SMDG 2019-2020 meetings schedules

	SMDG 2019							NL	SG and JP	All shipping conference	DE	FR	BE	IT	SU	CN and M E	US	UK	conf History	SMDG 2020																				
	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S					
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June																																								
July																																								
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September																																								
October																																								
November																																								
December																																								

We hope to be able to organize SMDG #73 in NLRTM in Futureland in February 2nd week from 12/02/2019 till 14/02/2018

We are doing it 8 weeks prior expected UNCEFACT forum and plenary in order to be on time for 19 A sessions and eventual corrections required for accuracy

It will also enable SMDG to efficiently communicate along all the events: navis world, TOCs, Digitalships, Intermodal, UNCEFACT, ISO, BIC, PROTECT

We are also trying our best to stay out of vacations (yellow) and bank holidays (brown)

All schedules subject to Board and plenary approvals as per statutes. This is just a proposal. No Commitment from/to host done

Meeting #74: SMDG e V. 2019-2020 meetings schedules

We hope to be able to organize SMDG #74 in SGSIN in republic of Singapore yacht club in September from XX/09/2019 till XX/09/2018

We are doing it few weeks prior expected UNCEFACT forum and plenary in order to be on time for 19 B sessions and eventual corrections required for accuracy. No new DMR could be submitted though

It will also enable SMDG to efficiently communicate along all the events: Navis CVS user conference TOCs, Digitalships, Intermodal, UNCEFACT, ISO, BIC, PROTECT

We are also trying our best to stay out of vacations (yellow) and bank holidays (brown)

		M	T	W	T	F	S	S	SMDG 2019	NL	SG and JP	All shipping conference	DE	FR	BE	IT	SU	CN and M E	US	UK	conf History	SMDG 2020	
January	week 1	07/01/19	08/01/19	09/01/19	10/01/19	11/01/19	12/01/19	13/01/19															
February	week 7	11/02/19	12/02/19	13/02/19	14/02/19	15/02/19	16/02/19	17/02/19			SCSG			Mars				ch c c c c c					Geneva MSC
March	week 10	04/03/19	05/03/19	06/03/19	07/03/19	08/03/19	09/03/19	10/03/19				DS											
April	week 15	08/04/19	09/04/19	10/04/19	11/04/19	12/04/19	13/04/19	14/04/19				Log											
May	week 20	13/05/19	14/05/19	15/05/19	16/05/19	17/05/19	18/05/19	19/05/19			UNDS												
June	week 23	03/06/19	04/06/19	05/06/19	06/06/19	07/06/19	08/06/19	09/06/19			SCSCSCSCSG												
July	week 27	01/07/19	02/07/19	03/07/19	04/07/19	05/07/19	06/07/19	07/07/19															
August	week 32	05/08/19	06/08/19	07/08/19	08/08/19	09/08/19	10/08/19	11/08/19															
September	week 36	02/09/19	03/09/19	04/09/19	05/09/19	06/09/19	07/09/19	08/09/19															
October	week 42	14/10/19	15/10/19	16/10/19	17/10/19	18/10/19	19/10/19	20/10/19				DS											
November	week 45	04/11/19	05/11/19	06/11/19	07/11/19	08/11/19	09/11/19	10/11/19															
December	week 50	09/12/19	10/12/19	11/12/19	12/12/19	13/12/19	14/12/19	15/12/19															

All schedules subject to Board and plenary approvals as per statutes. This is just a proposal. No Commitment from/to host done

Meeting #75: SMDG e. V. 2019-2020 meetings schedules proposals

Proposal from the secretariat is to organize SMDG e. V #75 in CHGVA home of MSC and palais des nation facilities:

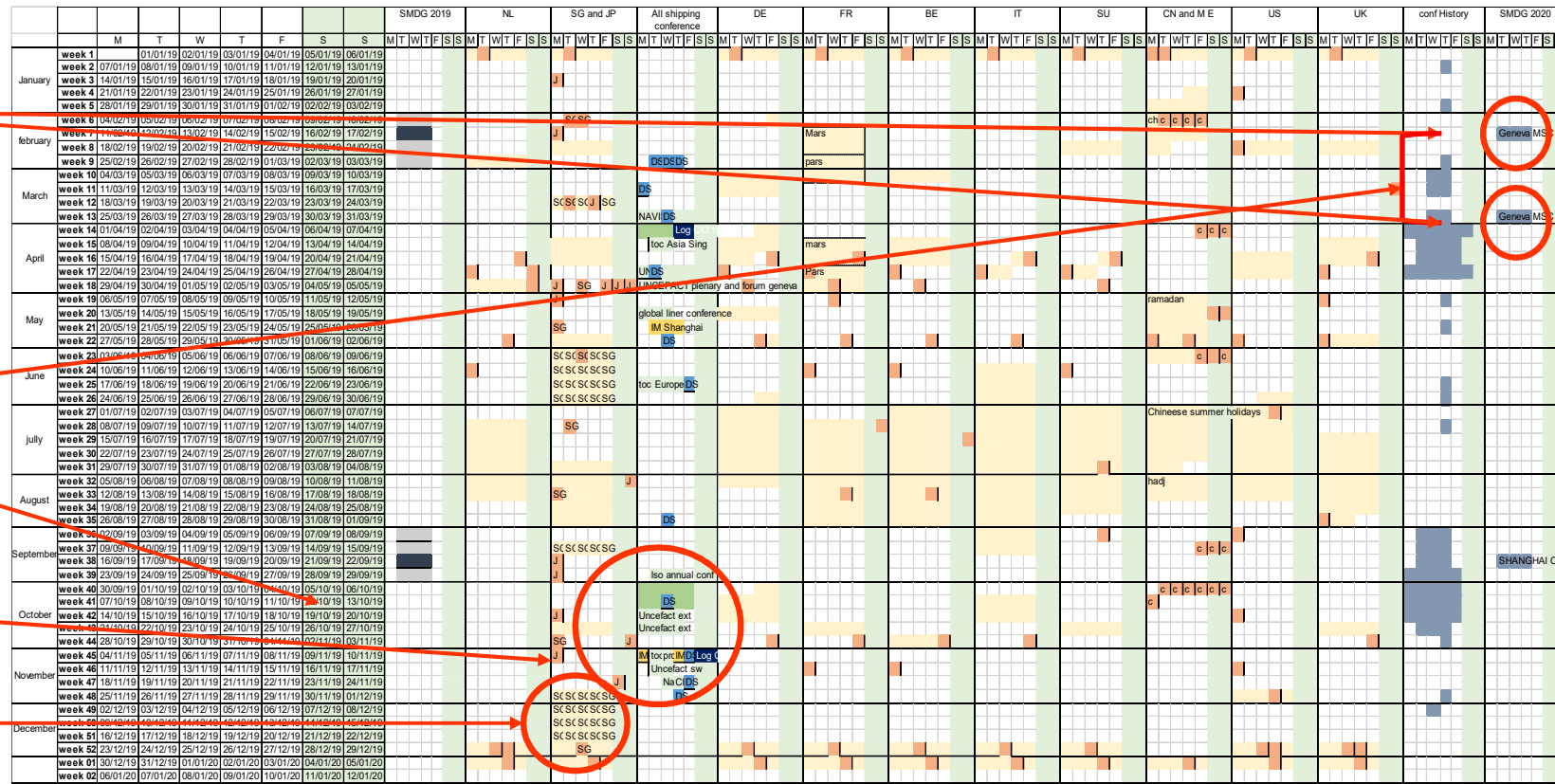
2 dates depending on sub group work and dmr. Either February for DMR work of in march April with days overlapping and an active part of members to the forum and plenary sessions// Best business case

02/2020 or 03/2020 it will also depends on MSC availability and agreement of course –

We could be doing it few weeks prior expected UNCEFACT forum and plenary in order to be on time for 20 B sessions and eventual corrections required for accuracy. No new DMR could be submitted though

It will also enable SMDG to efficiently communicate along all the events. Navis CVS user conference TOCs, Digitalships, Intermodal, UNCEFACT, ISO, BIC, PROTECT

We are also trying our best to stay out of vacations (yellow) and bank holidays



All schedules subject to Board and plenary approvals as per statutes. This is just a proposal. No Communication or Commitment from/to Cosco done

Meeting #74: SMDG 2019-2020 meetings schedules proposals

Proposal from the secretariat is to organize SMDG #76 in CNSHG home of COSCOs:

Necessary visit and reach out to the world leader on containerization by capacity carried, number of moves on carrier and terminal side.

Great opportunity to reach out to the Korean, Japanese, Taiwanese and Chinese feeding- depots- It providers- 3 Pls- institutions

09/2020 it will also depends on COSC availability and agreement of course –

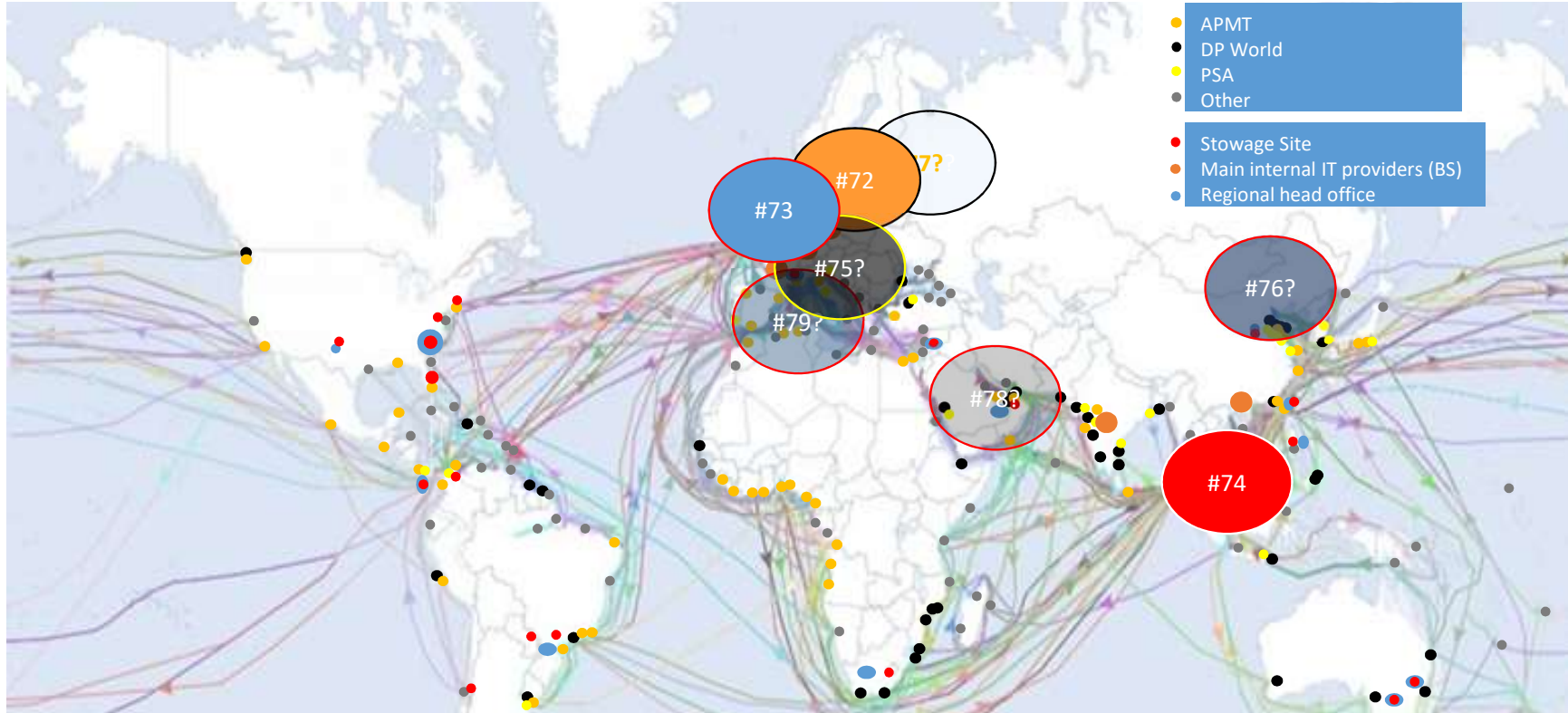
We could be doing it few weeks prior expected UNCEFACT forum and plenary in order to be on time for 20 B sessions and eventual corrections required for accuracy. No new DMR could be submitted though

It will also enable SMDG to efficiently communicate along all the events: Navis CVS user conference TOCs, Digitalships, Intermodal, UNCEFACT, ISO, BIC, PROTECT

We are also trying our best to stay out of vacations (yellow) and bank holidays (brown)

All schedules subject to Board and plenary approvals as per statutes. This is just a proposal. No Communication or Commitment from/to Cosco done

Future Meetings proposal from Secretariat
 Subject to Chairman, Board ,Plenary approval, Funding and hosts confirmation...but it would be sweet

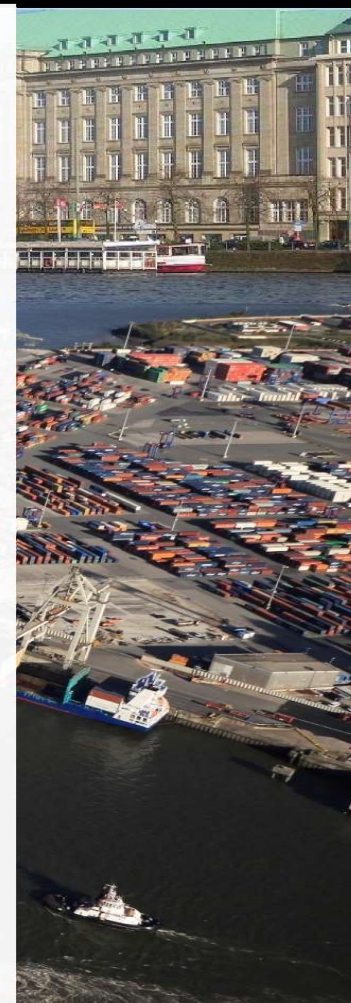


Location	Port	Quay	Voyage1	Bound1	Voyage2	Bound2	State	ETA	ATA	ETD	ATD	Berthing	Unberthing
DEHAM	Hamburg		SMDG71S		SMDG72N		TerminalReportRe	09.10.2018 09:00		11.10.2018 19:00		09.10.2018 08:30	11.10.2018 19:30
NLMSV	Maasvlakte		SMDG72N		SMDG73E		PreplanSent	12.02.2020 09:30		14.02.2019 15:22		12.02.2019 08:22	14.02.2019 15:22
SGSIN	Singapore		SMDG73E		SMDG74W		Planning	17.09.2019 09:00		19.09.2019 18:15		17.09.2019 08:30	19.09.2019 19:30
CHGVA	Geneve		SMDG74W		SMDG75E		Open	13.02.2019 09:00		15.02.2019 18:15		13.02.2019 08:30	15.02.2019 19:30
CNSHG	Shanghai Pt		SMDG75E		SMDG76W		Open	17.09.2020 09:00		19.09.2020 18:00		17.09.2020 08:30	19.09.2019 19:30



Secretariat General achievement and way forward:

- SMDG e. V. has been founded on the 09/10/2018 by 58 attendants representing 39 companies.
- Huge thanks to Peter Hortskorte and Jost Müller for their help with legal departments and legal counsel and notary.
- 2160 man hours were spent on reviewing and amending UN/CEFACT SMDGe. V. EDI formats.
- New members had the opportunity to liaise and level up with historical and founding members.
- A new generation passionate about shipping , people, IT, process, good sense have picked up the phoenix
- Attendance and organization was historical going along with the content. Perfect room and venues, network events really successful, big thanks to HHLA and XVELA-NAVIS CVS
- Big WELCOME to ONE, XPRESS, EuCon, MedLog, Kuhne and Nagel, CGI...and many others. that were joining for their first meeting
- Great work by MSC on IFTMBF. Few corrections need to be done for the DMR and then the MIG to be within the standard of ITIGG- UN/CEFACT. This is normal.
- SMDG e. V. will assist for 18B but most of all for 19A. The secretariat propose SMDG e. V # 73 to be advanced compare to usual to February so that all DMR could be reviewed in times for 19 B. 4,5 hour of subgroup dedicated to that on the proposed schedule. Secretariat also propose SMDG e. V # 75 to be hold in Geneva for 20A and have 1 year of feedback over the speed and impact of standard change and updates.
- Great work on DMR, Baplie, Movins, Container messages (Thank you paul despite me curring you on time...☺), TPFREP...web services and blockchain. Exis you will be first in my list in NLMSV
- Please check www.smdg.org for the minutes meetings
- See you all in NLMSV and have a smooth foul sailing until then



SMDG e. V. meeting #73// Week 7 February 2019 // Maasvlakte

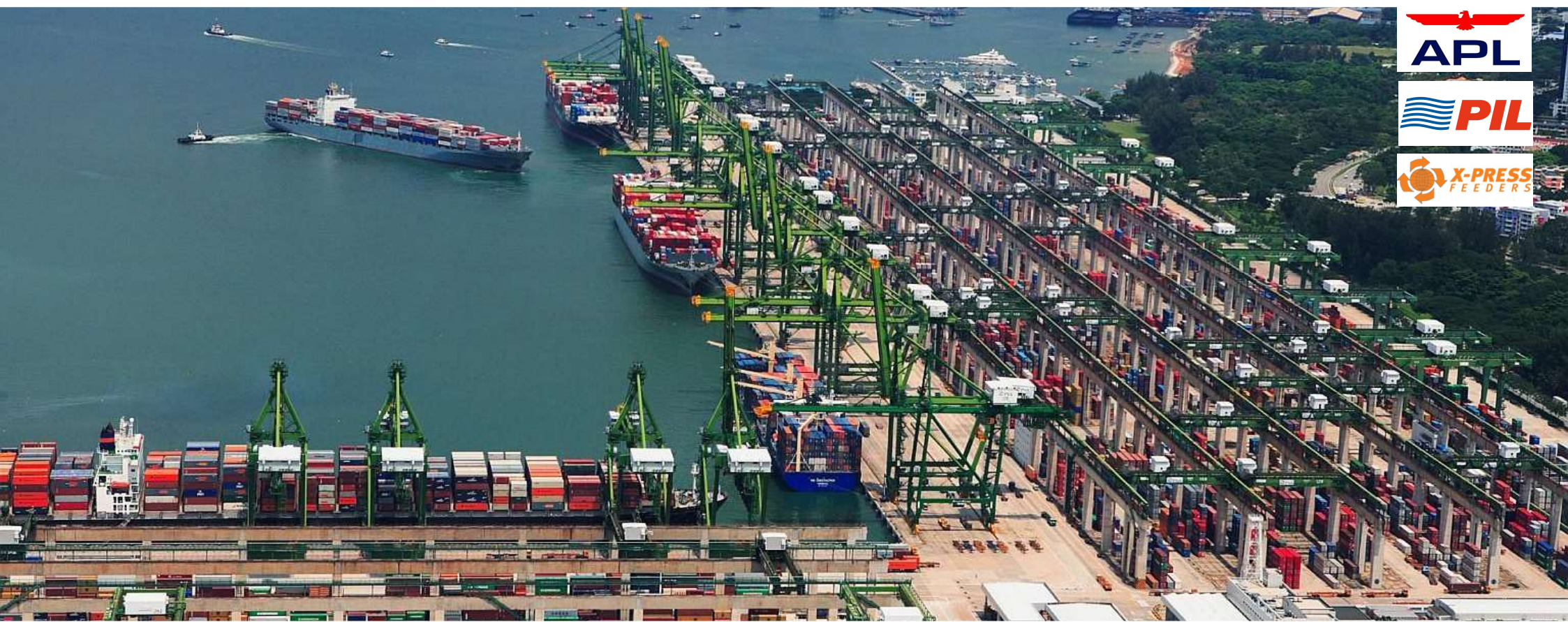


SMDG e. V. meeting #73// 12-14 February 2019 // Maasvlakte

Secretariat General objectives:

- Raise 3PL membership: Schenker, DHL...try to bring COSCO, PIL, PSA, COSCO Terminal, DP World and consolidate the efforts that ONE, APL and Xpress are making with SMDG – keep 50-60 delegates
- Communicate on the new Club foundation and work
- Unique opportunity to dig into fully atomized terminals, process of a call and edi follow up and assess with Engineering edi, web service blockchain recommendation and correlation within the process of a call and container trip plan.
Would be good to compare and discuss with PSA Singapore during meeting #74
- DMR – MIG IFTMBF/IFTMBC //Priorities --DMR - IFTSAI- TPFREP – BAPLIE/MOVINS 3 –
- Version Recommendation and implementation best practices Coprar Methodology is validated
- Introduction of sub groups work, frame, DMR, MIG, Collaboration platform and email exchange- web sites
- Preliminary preparation for type certification management with GEFEG and UNCEFACT
- Work on Code work alignment: Liner, terminal, voyage, Iso, BIC, Handling...for UNCEFACT 19 B and look at 20 A
- Preparation for UNCEFACT 19 A – IFTMBF-C –IFTISAI –TPFREP – MOVINS -- CODES
- Confirm with Chairman, board, Host and plenary, the location and date for meeting # 74: Really cool and needed meeting in Singapore in September...would be glad if either PSA, APL, ad or ONE plus few others accepts
- Budget 2018-2019
- Meeting location Beautiful Futureland in the middles of 3 terminals...☺

SMDG e. V. meeting #74// Week 3X September 2019



SMDG e. V. meeting #74// Week 3X September 2019 // Singapore

Secretariat General objectives:

- Raise Asian membership: COSCO, PIL, PSA, COSCO Terminal, DP World and consolidate the effort that ONE, APL and Xpress are making with SMD e. V. G, secure 3PL – get to 60-80 Delegates
- Unique opportunity to dig into fully atomized terminals, process of a call and edi follow up and assess with Engineering edi, web service blockchain recommendation and correlation within the process of a call and container trip plan.
- Maturation of IFTMBF/IFTMBC- IFTSAI- TPFREP – BAPLIE/MOVINS 3 – Version Recommendation and implementation best practices/ Blog/ Chat/ ML school
- Maturation of sub groups work, frame, DMR, MIG, Collaboration platform and email exchange- web sites
- Advance preparation for type certification management with GEFEG and UNCEFACT
- Code work alignment: Liner, terminal, voyage, Iso, BIC...for UNCEFACT 19 B and look at 20 A
- Preparation for UNCEFACT 19 B and look at 20 A, PROTECT, TOC, Intermodal NLRTM
- Confirm with Chairman, board, Host and plenary, the location and date for meeting # 75: Really cool and needed meeting in Geneva in February...would be glad if MSC accepts
- Budget 2019 -2020 presentation with Treasurer and under the scrutiny of the auditors

- Meeting location Beautiful Republic of Singapore yacht club top right corner white roof
- if not available option host PSA, ONE or APL.. Or NSU campus. Nice boat tour on the making. Looking at full visit of the terminal too



SMDG e. V. meeting #75 proposal // February-March 2020 // Geneva

Secretariat General objectives:

- Secure new members up to 75 for 80-90 person attendance reach out to banking systems to enable correlation between EDI service and Blockchain retribution. Keep the carriers, terminals, IT, institutions and 3PLs already there really happy
- Unique opportunity to dig into UNCEFACT work and understand the decision and application mechanism
- Unique opportunity to also look into standardizations of communications for the cruise liners from MSC
- Industrialization of IFTMBF/IFTMBC- IFTSAI- TPFREP – BAPLIE/MOVINS 3 – Version Recommendation and implementation best practices/ Blog/ Chat/ ML school
- Focus on process and language update and simplification along the EDI formats chain
- Finalization for type certification management with GEFEG and UNCEFACT
- Code work alignment: Liner, terminal, voyage, Iso, BIC...for UNCEFACT 20 A and look at 20 B
- Preparation for UNCEFACT 19 B and look at 20 A, PROTECT, TOC, Intermodal NLRTM
- Confirm with Chairman, board, Host and plenary, the location and date for meeting # 75: Really cool and needed meeting in Geneva in February...would be glad if MSC – KN - CEVA accepts
- Budget 2019-2020

- Meeting location TBD MSC HQ would be a killer or Palais des nations depending on the week

SMDG meeting #76 proposal // September 2020 // Shanghai



SMDG meeting #76 proposal // September 2020 // Shanghai CNSHG – CNYGN

Secretariat General objectives:

- Secure new members up to 100 for 130 person attendance reach out to airline systems / Cargo 3 PL to enable correlation between new It EDI service and yield or revenue/cost management retribution Keep the carriers, terminals, IT, institutions and 3PLs already there really happy
- Unique opportunity to level up good cooperation with COSCO, EVERGREEN, YANGMING, and many smaller carriers as well as with more Asian IT provider
- Unique opportunity to dig into UNCEFACT work and understand the decision and application mechanism
- Unique opportunity to also look into standardisations of communications for the cruise liners from MSC
- Industrialization of IFTMBF/IFTMBC- IFTSAI- TPFREP – BAPLIE/MOVINS 3 – Version Recommendation and implementation best practices/ Blog/ Chat/ ML school
- Focus on process and language update and simplification along the EDI formats chain
- First type certification management with GEFEG and UNCEFACT
- Code work alignment: Liner, terminal, voyage, Iso, BIC...for UNCEFACT 20 B and look at 21 A
- Preparation efficient com for UNCEFACT, TOC, Intermodal NLRTM, members Budget
- Confirm with Chairman, board, Host and plenary, the location and date for meeting # 77: DUBAI, DENMARK, ISRAEL, MALTA, TAIWAN, USA, KOREA...
- Budget2020 - 2021
- Meeting location TBD

Meeting # 72 - #73 - #74 Delegates - Expected

OnBase by tyland
PROTECT
EXIST 30 YEARS
DAKOSY
GEFEG
CINS
NileDutch THE AFRICA CONNECTION
Eucon
Hapag-Lloyd
CSAV
X-PRESS FEEDERS
ONE 40 YEARS
MSC
NYK

EUROGATE
RWG
malta freeport
Lifting Global Trade. APM TERMINALS
HHLA
PSA ANTWERP
PSA
BOLLORE PORTS
ibkbp
HUTCHISON PORTS ROTTERDAM
TERMINALS
ZIM
MOL
MAE
ANL
APL
CNC
SeaLand
CMA SHIPS
SHIPMANAGEMENT

We were There
Where You?

JEHNE+NAGEL
CGM LOG
MEDLOG Transport & Logistics
individual solutions.
APM TERMINALS
portbase
navis PART OF CARGOTEC CORPORATION
NRI Nomura Research Institute
KOCKUMATION
CyberLogitec
fosys
IRIS
FIRST
OBLX CPDF
ONE cyberlogitec
LARA LISA
ML Com
TIMES-END "C" COMPUTERS LTD.
CGI
HHLA 60



We will be There
Will You?

The image features a central graphic of a cargo ship with cranes on deck. Surrounding this are numerous logos of shipping and logistics companies, including:

- Shipping Lines & Operators:** Hapag-Lloyd, COSCO SHIPPING, HHLA, PSA, HUL, Hutchison Whampoa, ONE, K LINE, MOL, X-PRESS FEEDERS, HMM, ZIM, SeaLand, International Container Terminal Services, Inc., T.S. Lines LTD., CMA SHIPS, Hapag-Lloyd, CSAV, YANG MING, WAN HAI LINES LTD., EMIRATES SHIPPING LINE, T.S. Lines LTD., CMA SHIPS.
- Logistics & Freight Forwarders:** DAKOSY, GEFEG, DHL, KUEHNE+NAGEL, CMA CGM LOG, DB SCHENKER, Pelican marine services SA, GT NEXUS, TRAXENS, ShipmentLink, fofsys, IRIS, FIRST, OBLX CPDF, ONE cyberlogitec, LARA LISA, ML Com, Matson, igitec, nomura Research Institute, KOCKUMATION, Atos, ecosio, IBM, SOLVERMINDS, portbase, navis, NRI, fofsys, SAP, Infossys, SOLVO, HANSEN, TIMES-END "C" COMPUTERS LTD., CGI, COPAS, Hapag-Lloyd, CSAV, YANG MING, WAN HAI LINES LTD., EMIRATES SHIPPING LINE, T.S. Lines LTD., CMA SHIPS.
- Port & Terminal Operators:** EUROGATE, RWG, COSCO SHIPPING, APM TERMINAL, PSA ANTWERP, HUTCHISON PORTS ECT ROTTERDAM, TERMINAL LINK, YILPORT HOLDING INC., SHANGHAI INTERNATIONAL PORT (GROUP) CO.,LTD., PSA, HHLA, DP WORLD, BOLLORE PORTS, ibkcp, HLA, PSA VOLTRI-PRA, APM TERMINAL, TIL, Gulfainer, CMA CGM LOG, DB SCHENKER, Pelican marine services SA, GT NEXUS, TRAXENS, ShipmentLink, fofsys, IRIS, FIRST, OBLX CPDF, ONE cyberlogitec, LARA LISA, ML Com, Matson, igitec, nomura Research Institute, KOCKUMATION, Atos, ecosio, IBM, SOLVERMINDS, portbase, navis, NRI, fofsys, SAP, Infossys, SOLVO, HANSEN, TIMES-END "C" COMPUTERS LTD., CGI, COPAS, Hapag-Lloyd, CSAV, YANG MING, WAN HAI LINES LTD., EMIRATES SHIPPING LINE, T.S. Lines LTD., CMA SHIPS.
- Technology & Software:** PROTECT, EXIS 30 YEARS, OnBase by Hyland, SAP, Infossys, SOLVERMINDS, portbase, navis, NRI, fofsys, SAP, Infossys, SOLVO, HANSEN, TIMES-END "C" COMPUTERS LTD., CGI, COPAS, Hapag-Lloyd, CSAV, YANG MING, WAN HAI LINES LTD., EMIRATES SHIPPING LINE, T.S. Lines LTD., CMA SHIPS.
- Other:** RWD, COSCO SHIPPING, APM TERMINAL, PSA ANTWERP, HUTCHISON PORTS ECT ROTTERDAM, TERMINAL LINK, YILPORT HOLDING INC., SHANGHAI INTERNATIONAL PORT (GROUP) CO.,LTD., PSA, HHLA, DP WORLD, BOLLORE PORTS, ibkcp, HLA, PSA VOLTRI-PRA, APM TERMINAL, TIL, Gulfainer, CMA CGM LOG, DB SCHENKER, Pelican marine services SA, GT NEXUS, TRAXENS, ShipmentLink, fofsys, IRIS, FIRST, OBLX CPDF, ONE cyberlogitec, LARA LISA, ML Com, Matson, igitec, nomura Research Institute, KOCKUMATION, Atos, ecosio, IBM, SOLVERMINDS, portbase, navis, NRI, fofsys, SAP, Infossys, SOLVO, HANSEN, TIMES-END "C" COMPUTERS LTD., CGI, COPAS, Hapag-Lloyd, CSAV, YANG MING, WAN HAI LINES LTD., EMIRATES SHIPPING LINE, T.S. Lines LTD., CMA SHIPS.

A large, diagonal banner across the center reads "We will meet there".

SMDG e.V. Structural and Plenary Budget

	2018B	Total Year	2019A	2019B	Total Year	2020A	2020B	Total Year	2021A	2021B	Total Year	Total over 3 years
	#72	#72	#73	#74	#73 + #74	#75	#76	#75+#76	#77	#78	#77+#78	
Number of Global members	€ 13,500	€ 13,500	€ 33,000		€ 33,000	€ 45,000		€ 45,000	€ 55,500		€ 55,500	€ 133,500
Number of Regional members	€ 15,000	€ 15,000	€ 21,750		€ 21,750	€ 32,250		€ 32,250	€ 42,750		€ 42,750	€ 75,000
Number of Individual members	€ -	€ -	€ 1,600		€ 1,600	€ 2,000		€ 2,000	€ 2,000		€ 2,000	€ 4,000
Number of Institutional members	€ -	€ -	€ -		€ -	€ -		€ -	€ -		€ -	€ -
Total membership contribution	€ 28,500	€ 28,500	€ 56,350	€ -	€ 56,350	€ 79,250	€ -	€ 79,250	€ 100,250	€ -	€ 100,250	€ 264,350
Provision tax on revenue 15%	€ 4,275	€ 4,275	€ 8,453	€ -	€ 8,453	€ 11,888	€ -	€ 11,888	€ 15,038	€ -	€ 15,038	€ 26,925
Legal and admin	€ 7,000	€ 7,000	€ 5,500	€ 5,500	€ 11,000	€ 5,500	€ 5,500	€ 11,000	€ 5,500	€ 7,500	€ 13,000	€ 29,500
IT Infrastructure	€ 11,650	€ 11,650	€ 8,313	€ 8,313	€ 16,625	€ 11,113	€ 11,113	€ 22,225	€ 13,600	€ 13,600	€ 27,200	€ 57,738
Admin work compensation + representation cost	€ 5,575	€ 5,575	€ 3,600	€ 16,398	€ 19,998	€ 17,000	€ 17,138	€ 34,138	€ 20,000	€ 25,012	€ 45,012	€ 95,547
Total Cost SMDG Admin	€ 28,500	€ 28,500	€ 25,865	€ 30,210	€ 56,350	€ 45,500	€ 33,750	€ 79,250.00	€ 54,138	€ 46,112	€ 100,250	€ 264,350
Total membership contribution	€ 28,500	€ 28,500	€ 56,350	€ -	€ 56,350	€ 79,250	€ -	€ 79,250	€ 100,250	€ -	€ 100,250	€ 264,350
Plenary Location and catering	€ 16,943	€ 16,943	€ 16,515	€ 18,445	€ 34,960	€ 18,015	€ 22,945	€ 40,960	€ 19,515	€ 27,445	€ 46,960	€ 106,364
Plenary ravel and night location	€ 61,890	€ 61,890	€ 75,150	€ 181,460	€ 256,610	€ 84,150	€ 226,825	€ 310,975	€ 93,150	€ 283,531	€ 376,681	€ 869,116
Total SMDG Plenari Direct cost to members	€ 78,833	€ 78,833	€ 91,665	€ 199,905	€ 291,570	€ 102,165	€ 249,770	€ 351,935	€ 112,665	€ 310,976	€ 423,641	€ 975,481
Total external Budget to members	€ 107,333	€ 107,333	€ 148,015	€ 199,905	€ 347,920	€ 181,415	€ 249,770	€ 431,185	€ 212,915	€ 310,976	€ 523,891	€ 1,239,831
Sub groups * 15	€ 3,984	€ 3,984	€ 17,928	€ 17,928	€ 35,856	€ 26,891.74	€ 26,891.74	€ 53,783.48	€ 40,337.61	€ 40,337.61	€ 80,675.22	€ 152,386.53
HR compensation plenary	€ 121,312	€ 121,312	€ 134,791	€ 154,047	€ 288,837	€ 134,790.70	€ 165,896.24	€ 300,686.94	€ 134,790.70	€ 154,046.51	€ 288,837.21	€ 743,570.66
Total internal budget to members man h * 50 E/h	€ 228,645	€ 228,645	€ 282,806	€ 353,951	€ 636,757	€ 316,206	€ 415,666	€ 731,872	€ 347,706	€ 465,023	€ 812,728	€ 1,983,401
Total members Budget	€ 335,978	€ 335,978	€ 430,821	€ 553,856	€ 984,677	€ 497,621	€ 665,436	€ 1,163,057	€ 560,621	€ 775,999	€ 1,336,619	€ 3,223,232
Number of man hour sub groups	264	264	264	720	1,512	720	720	3,672	1,000	1,000	2,000	4,392
Total Numberdelegates man hour of SMDG plenary	2,268	2,268	2,340	2,880	5,220	2,340	2,880	5,220	2,520	2,880	5,400	13,500
Total man hour SMDG admin	500	500	400	600	1,000	800	850	1,650	1,000	1,000	2,000	4,250
Total man hours	3,032	3,032	3,004	4,200	7,732	3,860	4,450	10,542	4,520	4,880	7,400	22,142
Total Number of man hours on SMDG external	2,532	2,532	2,604	3,600	6,732	3,060	3,600	8,892	3,520	3,880	5,400	17,892
Total Number of man hours on SMDG internal	500	500	400	600	1,000	800	850	1,650	1,000	1,000	2,000	4,250
Total man hours	3,032	3,032	3,004	4,200	7,732	3,860	4,450	10,542	4,520	4,880	7,400	22,142
Number of delegates - guests	63	90	65	80	90	65	80	90	70	80	145	315
Number of working hours per delegates	36	36	36	36	72	36	36	72	36	36	72	180
Number of meetings hours	36	36	72	72	144	80	80	160	108	108	216	448
Number of Global members	9	9		22	22		30	30		37	37	89
Number of Regional members	20	20		29	29		43	43		57	57	129
Number of Individual members	0	0		4	4		5	5		5	5	14
Number of Institutional members	7	7		11	11		12	12		12	12	35
Number of companies	37		45	55	66	75	80	90	95	100	111	256
Average delegate/ companie	1.7		1.4	1.5	1.4	0.9	1.0	0.8	0.7	0.8	1.3	3.6

Structural budget and functional cost

Most of the current founding raised is going into the structuration of SMDG e.V.

Most of the work is voluntary and there is no full time salary yet.

Our Plenaries are 100% finance by members hosts and network sponsors since 1987

Increase in budget is going first:

- on the professionalization of the DMR and MIG work and support to answer to demand
- then to the promotion of use of the standards to insure technical sustainability for SMDG
- increase of members to insure Financial sustainability and independence for SMDG

After Plenary #72 next action plan / short term

- Immediate actions
 - Notary
 - Create impressum on SMDG website
 - Once official registration received
 - apply for tax registration - (non profit organization)
 - establish bank account
 - sent membership-fee invoices
 - Accounting software
 - Own e-meeting provider
 - New internet provider
 - Set up:
 - Website / linkin/ Chat....
 - Email accounts...:

Meeting #XX Budget – Example #73 - 74

Budget prior official tender received and negotiated Calculated from web site info excl VAT and extra room pricing

We hope to be able to organize SMDG e. V. #73 in NLRTM in Futureland.

Bringing 3 hosts to share the hosting cost enables better preparations and less burden on only one member whenever possible.

We hope that budget and attendance will be met with the support of ECT, APMT and RWG

We will also do our best to enable historical supporters of SMDG e. V. such as NAVIS and maybe some new ones to help us organize the two traditional networks events.

Those network events are also part of SMDG e. V. efficiency.

Days of SMDG e. V. meetings are 12 hours of challenging hard work and imagination to agree on standardization

What you can not solve in the room might be solved around a good refreshment looking at beautiful ships and box loading.

We are expecting between 40 and 70 participants in line with SMDG e. V. #72

Name of host and sponsors are indicative and does not represent any actual commitment given to SMDG e. V. board by any one.

Admin fees by SMDG e. V. to be evaluated and discussed at a later stage

		Rotterdam		Futureland					
Number of Guest	ref line			dates	In Euros excl VAT prior to official quotation and negotiation				
	A	70							
		Price per unit/ day	Number of unit per days	11/02/2018	12/02/2018	13/02/2018	Total	Total for the main hosts	
Room futureland	1	995	1	995.00	995.00	595.00	2,585.00	APMT terminal	
Additional flip over	2	15	4	60.00	60.00	60.00	180.00	ECT Hutchinson	
Standing Microphone	3	35	3	105.00	105.00	105.00	315.00	RWG	
Floor Monitor	4	15	1	15.00	15.00	15.00	45.00		
Lectern	5	30	1	30.00	30.00	30.00	90.00		
Total	6	1+2+3+4+5		1,205.00	1,205.00	805.00	3,215.00		
Total/ members	B	6/A		17.21	17.21	17.21	51.64		
Extra rooms*3	7	350	3	1,050.00	1,050.00		2,100.00	for reference only	
Total	8	7		1,050.00	1,050.00	-	2,100.00	no quotation	
Total	9	6+7		2,255.00	2,255.00	805.00	5,315.00		
Total/ members	C	8/A		15.00	15.00	-	30.00		
Total/ members	D	9/A		32.21	32.21	11.50	75.93		
Catering 1	Coffee breaks	10	140	1,400.00	1,400.00	1,400.00	4,200.00	Main Host fees/ host	
	Lunch	11	70	2,450.00	2,450.00	2,450.00	7,350.00	3 hosts / in Euros	
Total	12	10+11		3,850.00	3,850.00	3,850.00	11,550.00	700 euros/ 10 delegaes	
Total	13	12+9		6,105.00	6,105.00	4,655.00	16,865.00	5,621.67	
Total/ members	E	12/A		55.00	55.00	55.00	165.00		
Total/ members	F	13/A		87.21	87.21	66.50	240.93		
Network events	Boat Trip	14	1	700.00			700.00	Event sponsor fees/spor	
Catering 2		15	70	2,450.00			2,450.00	3 sponsors// in Euros	
	Network eventTBA	16	70		4,550.00		4,550.00	400 Euros/ 10 delegaes	
Total	17	14+15+16		3,150.00	4,550.00	-	7,700.00	2,566.67	
Total	18	17+13		9,255.00	10,655.00	4,655.00	24,565.00	Navis	
Total/ members	G	17/A		45.00	65.00	-	110.00	ABN AMRO/ CGI	
Total/ members	H	18/A		132.21	152.21	66.50	350.93	Nile Dutch	



Budget prior official tender received and negotiated
Calculated from web site info excl VAT and extra room pricing

We hope to be able to organize SMDGe. V. #74 in Singapore. We would be glad to be hosted by one of the main 3 entities capable to do that: ONE, PSA and APL.

Bringing 3 hosts to share the hosting cost enables better preparations and less burden on only one member whenever possible would be sweet and be the best example of what SMDG e. V. is about.

We hope that budget and attendance will be met with the support of ONE, PSA and APL among others.

We will also do our best to enable historical supporters of SMDG e. V. such as NAVIS and maybe some new ones to help us organize the two traditional networks events.

Those network events are also part of SMDG e. V. efficiency.

Days of SMDG e. V. are 12 hours of challenging hard work and imagination to agree on standardization and simplify our life

What you can not solve in the room might be solved around a good refreshment looking at beautiful ships and box loading.

Name of host and sponsors are indicative and does not represent any actual commitment given to SMDG e. V. board by any one

We are expecting between 60 and 90 participants in line with SMDG e. V. #72

Admin fees by SMDG e. V. to be evaluated and discussed at a later stage

		Singapore							
		ref line		RSYC					
Number of Guest		A	80	dates	in sing \$ excl VAT prior actual quotation and negotiation				
			Price per unit/ day	Number of unit per days	11/02/2018	12/02/2018	13/02/2018	Total	Total for the main hosts
Room Singapore yatch club		1		1	-	-	-	-	ONE
Additional flip over		2		4	-	-	-	-	APL/ CMA CGM
Standing Microphone		3		3	-	-	-	-	PSA Global
Floor Monitor		4		1	-	-	-	-	
Lectern		5		1	-	-	-	-	
Total		6	1+2+3+4+5		-	-	-	-	
Total/ members		B	6/A		-	-	-	-	
Extra rooms*3		7	500	3	1,500.00	1,500.00		3,000.00	prior request answer
Total		8	7		1,500.00	1,500.00	-	3,000.00	
Total/ members		9	6+7		1,500.00	1,500.00	-	3,000.00	
Total/ members		C	8/A		25.00	25.00	-	50.00	
Total/ members		D	9/A		25.00	25.00	-	50.00	
Catering 1	Coffee breaks	10		160	-	-	-	-	
	Lunch	11	68	80	5,440.00	5,440.00	5,440.00	16,320.00	
Total		12	10+11		5,440.00	5,440.00	5,440.00	16,320.00	Investment per host
Total		13	12+9		6,940.00	6,940.00	5,440.00	19,320.00	6,440.00
Total/ members		E	12/A		90.67	90.67	90.67	272.00	800 sing\$/ 10 delegaes
Total/ members		F	13/A		115.67	115.67	90.67	322.00	
Network events	Boat Trip	14	1500	1	1,500.00			1,500.00	Investment per
Catering 2		15	35	80	2,800.00			2,800.00	Network Event Host
	Network eventTBA	16	65	80		5,200.00		5,200.00	
Total					4,300.00	5,200.00	-	9,500.00	3,166.67
Total					11,240.00	12,140.00	5,440.00	28,820.00	400 sing\$/ 10 delegaes
Total/ members					71.67	86.67	-	158.33	Navis/ Xpress
Total/ members					187.33	202.33	90.67	480.33	PIL

Registrations

Registration to SMDG e.V.

Please send an e-mail to secretariat@smdg.org

Please state:

- Name of company
- Name of person(s)
- Phone
- E-mail
- Reason for joining
- Management contact
- Web site of the company – Mother company if in holding or a group
- Activity: Vessel owner/Carrier – Terminal – IT- Other – Logistic providers/ Agents/ - Institution
- Previous member of SMDG / year of joining
- Type of membership desired: Global – regional – Institutional - Personal

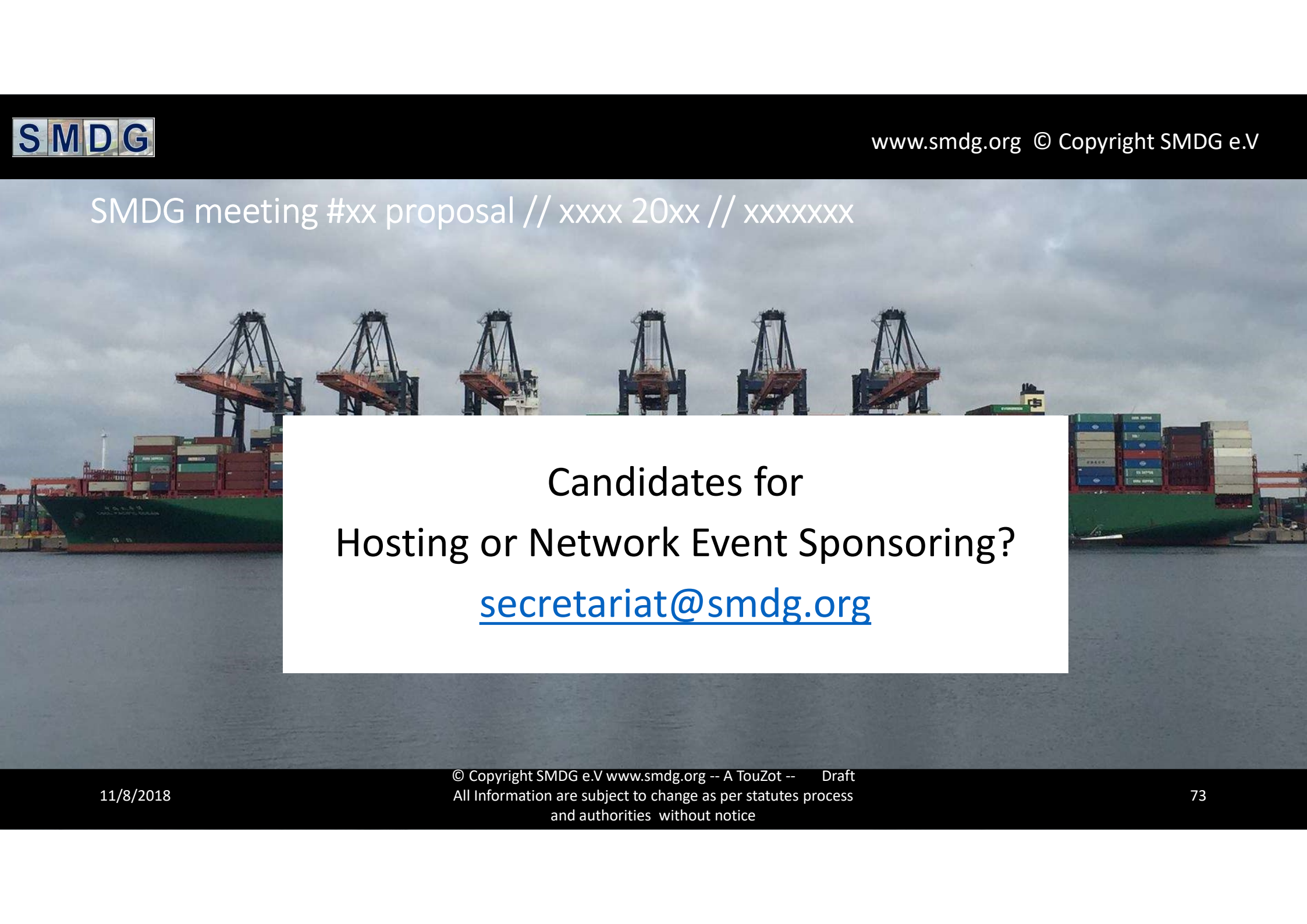
Registration to SMDG e.V. #73 NLMSV

Please send an e-mail to secretariat@smdg.org

Please state:

- Name of company
- Name of person(s)
- Phone
- E-mail
- Member Yes/No
- Need of invitation letter for Visa
- Boat tour - Network Event participation
- Hotel accommodation request: please indicate date and means of arrivals and departure
- Days participations
- Subject of interest:
 - MIG-DMR- Process/ Best Practices/ recommendations – Codes
 - Baplie/ Movis- Container Messages (COPRAR-CPARN-COARRI-CODECO-...) - TPFREP-IFTSAI-IFTMBF-RORO-CONRO – Std Ship Profile
 - Webservices-Blockchain-
- Conference fees is free for members - Upon request for non members

SMDG meeting #xx proposal // xxxx 20xx // xxxxxxx

A photograph of a port area with several large gantry cranes in the background and a green container ship in the foreground. The sky is overcast.

Candidates for
Hosting or Network Event Sponsoring?
secretariat@smdg.org

KPIs Budget 1

	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	2018B VS 2019B	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	Total Year
	#72	#73	#74	#74	#72	#73	#74		#72	#73	#74		#72	#73	#74	#73 + #74
Rooms and meeting catering	€ 9,666	€ 9,815	€ 12,365	€ 22,180	100%	102%	126%	229%	57%	59%	67%	63%	5%	4%	3%	4%
NE1	€ 3,546	€ 2,800	€ 2,752	€ 5,552	100%	79%	98%	157%	21%	17%	15%	16%	2%	1%	1%	1%
NE2	€ 3,731	€ 3,900	€ 3,328	€ 7,228	100%	105%	85%	194%	22%	24%	18%	21%	2%	2%	1%	1%
Location and catering	€ 16,943	€ 16,515	€ 18,445	€ 34,960	100%	97%	112%	206%	100%	100%	100%	100%	8%	7%	5%	6%
Plane	€ 23,000	€ 28,700	€ 78,750	€ 107,450	100%	125%	274%	467%	37%	38%	43%	42%	11%	13%	22%	19%
Hotel	€ 24,800	€ 30,600	€ 81,850	€ 112,450	100%	123%	267%	453%	40%	41%	45%	44%	12%	14%	23%	19%
taxi+ train-tram	€ 6,600	€ 7,650	€ 9,750	€ 17,400	100%	116%	127%	264%	11%	10%	5%	7%	3%	3%	3%	3%
Food and breverage	€ 7,090	€ 7,800	€ 10,710	€ 18,510	100%	110%	137%	261%	11%	10%	6%	7%	4%	3%	3%	3%
Gift	€ 400	€ 400	€ 400	€ 800	100%	100%	100%	200%	1%	1%	0%	0%	0%	0%	0%	0%
Travel and night location	€ 61,890	€ 75,150	€ 181,460	€ 256,610	100%	121%	241%	415%	100%	100%	100%	100%	31%	33%	51%	44%
HR compensation	€ 121,312	€ 134,791	€ 154,047	€ 288,837	100%	111%	114%	238%	100%	100%	100%	100%	61%	60%	44%	50%
Total	€ 200,145	€ 226,456	€ 353,951	€ 580,407	100%	113%	156%	290%	100%	100%	100%	100%	100%	100%	100%	100%
Number of delegates	57	65	80	90	100%	114%	123%	158%								
Number of working hours per delegates	36	36	36	72	100%	100%	100%	200%								
Number of meetings hours	36	72	72	144	100%	200%	100%	400%								
Total Numberdelegates man hour of SMDG	2052	2340	2880	5220	100%	114%	123%	140%								
Number of companies	37	45	55	65												
Average delegate/ companie	1.5	1.4	1.5	1.4												

KPIs Budget 2

	Average budget per delegate				Average budget per delegate evolution				Average budget per member antiti				Average budget per member antiti			
	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	Total Year
	#72	#73	#74		#72	#73	#74		#72	#73	#74		#72	#73	#74	
Rooms and meeting catering	€ 170	€ 151	€ 155	€ 246	100%	89%	91%	145%	€ 261	€ 218	€ 225	€ 341	100%	83%	86%	131%
NE1	€ 62	€ 43	€ 34	€ 62	100%	69%	55%	99%	€ 96	€ 62	€ 50	€ 85	100%	65%	52%	89%
NE2	€ 65	€ 60	€ 42	€ 80	100%	92%	64%	123%	€ 101	€ 87	€ 61	€ 111	100%	86%	60%	110%
Location and catering	€ 297	€ 254	€ 231	€ 388	100%	85%	78%	131%	€ 458	€ 367	€ 335	€ 538	100%	80%	73%	117%
Plane	€ 404	€ 442	€ 984	€ 1,194	100%	109%	244%	296%	€ 622	€ 638	€ 1,432	€ 1,653	100%	103%	230%	266%
Hotel	€ 435	€ 471	€ 1,023	€ 1,249	100%	108%	235%	287%	€ 670	€ 680	€ 1,488	€ 1,730	100%	101%	222%	258%
taxi+ train-tram	€ 116	€ 118	€ 122	€ 193	100%	102%	105%	167%	€ 178	€ 170	€ 177	€ 268	100%	95%	99%	150%
Food and breverage	€ 124	€ 120	€ 134	€ 206	100%	96%	108%	165%	€ 192	€ 173	€ 195	€ 285	100%	90%	102%	149%
Gift	€ 7	€ 6	€ 5	€ 9	100%	88%	71%	127%	€ 11	€ 9	€ 7	€ 12	100%	82%	67%	114%
Travel and night location	€ 1,086	€ 1,156	€ 2,268	€ 2,851	100%	106%	209%	263%	€ 1,673	€ 1,670	€ 3,299	€ 3,948	100%	100%	197%	236%
HR compensation	€ 2,128	€ 2,074	€ 1,926	€ 3,209	100%	97%	90%	151%	€ 3,279	€ 2,995	€ 2,801	€ 4,444	100%	91%	85%	136%
Total	€ 3,511	€ 3,484	€ 4,424	€ 6,449	100%	99%	126%	184%	€ 5,409	€ 5,032	€ 6,435	€ 8,929	100%	93%	119%	165%

KPIs Budget 3

	Average budget per manhour-delegate				Average budget per delegate evolution				Average budget per manhour-delegate				Average budget per delegate evolution			
	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	Total Year	2018B	2019A	2019B	Total Year
	#72	#73	#74		#72	#73	#74		#72	#73	#74		#72	#73	#74	
Rooms and meeting catering	€ 5	€ 5	€ 4	€ 4	100%	102%	91%	90%	€ 269	€ 136	€ 172	€ 154	100%	51%	64%	57%
NE1	€ 2	€ 1	€ 1	€ 1	100%	79%	55%	62%	€ 99	€ 39	€ 38	€ 39	100%	39%	39%	39%
NE2	€ 2	€ 2	€ 1	€ 1	100%	105%	64%	76%	€ 104	€ 54	€ 46	€ 50	100%	52%	45%	48%
Location and catering	€ 8	€ 8	€ 6	€ 7	100%	97%	78%	81%	€ 471	€ 229	€ 256	€ 243	100%	49%	54%	52%
Plane	€ 11	€ 14	€ 27	€ 21	100%	125%	244%	184%	€ 639	€ 399	€ 1,094	€ 746	100%	62%	171%	117%
Hotel	€ 12	€ 15	€ 28	€ 22	100%	123%	235%	178%	€ 689	€ 425	€ 1,137	€ 781	100%	62%	165%	113%
taxi+ train-tram	€ 3	€ 4	€ 3	€ 3	100%	116%	105%	104%	€ 183	€ 106	€ 135	€ 121	100%	58%	74%	66%
Food and breverage	€ 3	€ 4	€ 4	€ 4	100%	110%	108%	103%	€ 197	€ 108	€ 149	€ 129	100%	55%	76%	65%
Gift	€ 0	€ 0	€ 0	€ 0	100%	100%	71%	79%	€ 11	€ 6	€ 6	€ 6	100%	50%	50%	50%
Travel and night location	€ 30	€ 37	€ 63	€ 49	100%	121%	209%	163%	€ 1,719	€ 1,044	€ 2,520	€ 1,782	100%	61%	147%	104%
HR compensation	€ 59	€ 66	€ 53	€ 55	100%	111%	90%	94%	€ 3,370	€ 1,872	€ 2,140	€ 2,006	100%	56%	63%	60%
Total	€ 98	€ 110	€ 123	€ 111	100%	113%	126%	114%	€ 5,560	€ 3,145	€ 4,916	€ 4,031	100%	57%	88%	72%
Total Numberdelegates man hour of	2052	2340	2880	5220	100%	114%	140%	254%	36	72	72	144	100%	200%	200%	400%



SMDG e.V membership Budget 2018-2019

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Firma	Mitgliedsstatus	Name des offiziellen Repräsentanten	SMDG ATTRIBUTION VON SIGNEE	Gebühren Klammer	Individueller Mitgliedsbeitrag	Gesamt
Company	member status	Official Representant name	SMDG ATTRIBUTION OF SIGNEE	Fees bracket	Individual membership fee	Tc
1 APM Terminals Management B.V	Legal founding	Bruis Van Driel	Chairman	Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
2 Hapag Lloyd AG	Legal founding	Martin Gnass	Audit made by HLL, Charman of VERMAS, TFFREP, IFTSAI	Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
3 German based consultant	Legal founding	Jost Müller	Treasurer/ Chairman of Baple/ movins	Institution member/ Institution Mitgliedschaft	-	
4 German based consultant	Legal founding	Arthur Touzot	Secretary general	Institution member/ Institution Mitgliedschaft	-	
5 CMA-CGM S.A.	Legal founding	Julien vangeon	Chairman Intercompany com and process	Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
6 Nomura Research Institute, Ltd.	Legal founding	Shinichi Ishii		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
7 Eurogate Container Terminal Hamburg GmbH	Legal founding	Jasmin Dröner	Chairman code lists	Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
8 Navis CVS	Legal founding	André Nielsen	Auditor 2	Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
9 Kockumation Group	Legal founding	Henrik Monberg Carlsen		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
10 Ocean Network Express	Legal founding	Robert Gacki		Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
11 PSA Antwerp	Legal founding	Paul Wauters	Chairman constine rmessage	Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
12 Malta Freeport Terminal Ltd.	Legal founding	Jesmond Baldacchino		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
13 Times End 'C' Computers Ltd	Legal founding	Emmanuel Odarty		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
14 Exis Technologies Limited	Legal founding	James Douglas	MDG/IFTDGN	Institution member/ Institution Mitgliedschaft	-	
A TOTAL LEGAL FOUNDER MEMBERSHIP REVENUE	INSGESAMT GESAMTGESCHAFT MITGLIEDSCHAFT	A=1+2+3+4+5+6+7+8+9+10+11+12+13+14				10,500.00
15 MAERSK/ HSD	2018 registration founding members	Founding members		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
16 MSC Mediterranean Shipping Company S.A.	2018 registration founding members	Stefano Ottonello/ Isabelle sciala	Chairman of RORO and, M&R IFTMBC/IFTMBF	Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
17 ZIM Integrated Shipping Services Ltd	2018 registration founding members	Ori Ben-Shimon		Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
18 Eucon	2018 registration founding members	Melissa Clinton		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
19 X-press Feeders	2018 registration founding members	Jasmin Ang		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
20 Nile Dutch	2018 registration founding members	Peter van Santen		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
21 Hamburger Hafen und Logistik AG	2018 registration founding members	Sönke Witt		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
22 Bolloré Terminal	2018 registration founding members	Sebastien Echeverry		Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
23 Hutchinson Port	2018 registration founding members	Hans Vlasblom	Regional for ECT, global for hutchinson	Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
24 PSA VTE	2019 registration founding members	Renzo Nurchi	Global if merged with PSA global and PSA Antwerp	Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
25 Rotterdam World Gateway	2018 registration founding members	Robert Roestenburg		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
26 Brooklyn Kyiv Port LLC	2018 registration founding members	Roman Kotelevits		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
27 Hyland Software, LLC., Westlake, OH	2018 registration founding members	Raymond Schraff	Web service chairman / plattform provider web service	Institution member/ Institution Mitgliedschaft	-	
28 Kühne + Nagel (AG & Co.) KG	2018 registration founding members	Diana Halimi-Burwieck		Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
29 Navis group	2018 registration founding members	TBN		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
30 Bureau International Des Containeurs	2018 registration founding members	Jorn Heeruff	BIC codes and DB	Institution member/ Institution Mitgliedschaft	-	
31 GEFEG gmbh	2018 registration founding members	Michael Dills	Provision to SMDG platform and DMR by GEFEG FX	Institution member/ Institution Mitgliedschaft	-	
32 Dakosy	2018 registration founding members	Stephan Gund	PROTECT/ IFTDGN Hamburg customs	Institution member/ Institution Mitgliedschaft	-	
33 Portbase	2018 registration founding members	Marcel Coumans		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
34 Cyberlogitec	2018 registration founding members	Noel Jelsma		Global Corporate Membership/ Globale Firmenmitgliedschaft/	1,500.00	
35 CGI	2018 registration founding members	Reinier Beeckman	wanted chairman Blockchain new subgroup	Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
36 Cargovelocity	2019 registration founding members	Wendy jamarillo		Regional Corporate Membership / Regionale Firmenmitgliedschaft	750.00	
B TOTAL 2018 FOUNDER MEMBERSHIP REVENUE	TOTAL 2018 GRÜNDER MITGLIEDSCHAFT -EINNAHMEN	B=15+16+17+18+19+20+21+22+23+24+25+26+27+28+29+30+31+32+33+34+35+36				18,000.00
C TOTAL FOUNDER MEMBERSHIP REVENUE 2018 -2019	TOTAL FOUNDER MITGLIEDSCHAFT EINNAHMEN 2018					28,500.00

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	B	TOTAL 2018 FOUNDER MEMBERSHIP	TOTAL 2018 GRÜNDER MITGLIEDSCHAFT-	B=15+16+17+18+19+20 +21+22+23+24+25+26+2				18,000.00
	C	TOTAL FOUNDER MEMBERSHIP	TOTAL FOUNDER MITGLIEDSCHAFT					28,500.00
	37	TOTAL PROJECTION 2019 NEW MEMBERS	10 GLOBAL MEMBERS.FROM COSCO; EVERGREEN; YANG MING; DPWORLD; SAP; IBM;	15 REGIONAL MEMBERS. GUFTAINERS; SOLVERMIND; SOFSHIP; BESTOKE;	4 INDIVIDUAL. 4 INDUSTRY CONSULTANT	4 INSTITUTIONAL MEMBERS. IPCSA; PROTECT; ISO	27,850.00	
	C	TOTAL MEMBERSHIP		C+37				56,350.00
	37	TOTAL PROJECTION 2020 NEW MEMBERS	15 GLOBAL MEMBERS.FROM AMAZON; SHENKER; DHL; XPO LOGISTIC; UPS; FEDEX; CEVA, PENSKE; GEODIS; Expeditors	28 REGIONAL MEMBERS. GUFTAINERS; ashdod, compta emrging business, copas bv, copenhagen malmo port, curacao port services,	1 INDIVIDUAL. 1 INDUSTRY CONSULTANT	1 INSTITUTIONAL MEMBERS. SEPIAeb	43,900.00	
	D	TOTAL MEMBERSHIP		C+37				100,250.00



SMDG e.V cost Budget 2018-2019

ADMIN						
1	LEGAL	LAW AND STATUS	Hanslaw/ Oliver Gessler		to report on next year budget	400.00
2		TRANSLATOR AND LEGAL	24 translator.com		to report on next year budget	350.00
3		REGISTRATION FEES	Bright Pollex		to report on next year budget	250.00
4		BANK	banking fees for account opening and management plus credit cards		to report on next year budget	250.00
5		ACCOUNTANT	fees for professional accounting for yearly tax declaration		to adjust n next year budget	750.00
6		FEES FOR OFFICE RENTAL AT LEGAL ADDRESS	4* months *250 euros		to adjust 12*250= 3000	1,000.00
7		Compensation fees for the full time days for the treasurer for the SMDG set up	10 Business days			1,000.00
X	SMDG S.A dissolution and takeover	Fees for SMDG Sa dissolution and transfer to SMDG e.V.	Dees to close smdg Sa in france as smdg e.v. is created		unique cost	3,000.00
A	TOTAL LEGAL AND LEGAL SET UP INCL. TRESURER FULL TIME EMPLOYMENT COMPENSATION	INSGESAMT RECHTS- UND RECHTSVORSCHRIFTEN INCL. TRESURER VOLLZEIT-BESCHAFTIGUNGSKOMPENSATION	A=1+2+3+4+5+6+7			7,000.00
8	IT PROVISION	INVOICE FOR MEMBERSHIP FEES COULD SYSTEM			Cloud system licence 50/month	350.00
9		WEB CONF CALL SERVICE	5 BOARD LICENCE+ 1 LICENCE PER SUB GROUP CHAIRMAN	15-20 LICENCE	permonth revolving per year	3,600.00
10		CLOUD BASE	5 BOARD LICENCE+ 1 LICENCE PER SUB GROUP CHAIRMAN ADMIN	16 LICENCE PROVISION IF HYLAND PLATFORM IS DEEMED PAYABLE AND PLATFORM IS DEEMED PAYABLE AND GEFEG A REGULAR MEMBER, WAVING OF INSTITUTIONAL MEMBERSHIP	permonth revolving per year	3,000.00
11		WEBSITE			permonth revolving per year	350.00
12		SMDG COMPUTERS + SCREENS+ PRINTERS			permonth revolving per year	2,600.00
13		OFFICE PRO 360 FOR ALL BOARD AND SUBGROUP PROVISION	COULD BE MS OR GOOGLE/ SET UP OF EMAIL ACCOUNTS + WORDS; OFFICE AND POWERPOINTS AND VISIO		permonth revolving per year	750.00
14		Compensation fees for the full time days for the treasurer for the SMDG set up	10 Business days			1,000.00
B	TOTAL IT PROVISION FOR MINIMUM OVERALL OF SMDG INTERNAL COMMUNICATIONS; LEGAL BUROITIC; INTELCTUAL PROPERTY STORAGE	GESAMTBESTIMMUNG FÜR DEN MINIMALEN GESAMTAUFNAHMEBEREICH VON SMDG-INTERNEN KOMMUNIKATIONEN; RECHTLICHER BUROITIC; GEISTIGES EIGENTUM SPEICHER	B=8+9+10+11+12+13+14			11,650.00
15	IT/WEB/ Documentaion/ DMR	WEBSITE transfert				350.00
16		EDI SMDG CONFIRMATION PLATFORM	PROVISION FOR GEFEG IF GEFEG FX AND SMDG CERTIFICATION TEST PLATFORM			1,500.00
17		Compensation fees for the full time days for PERSONAL OF THE SMDG FOR SMDG set up	10 Business days			1,375.00
C	IT/WEB/ DMR/DOCUMENTATION REVIEW INCL FULL FTE FOR 10 DAYS	IT / WEB / DMR / DOCUMENTATION REVIEW INCL FULL Vollzeit für 10 Tage	C=15+16+17			4,975.00
18	SMDG REPRESENT EVENT	UNICEFACT T&L meeting				2,500.00
19		ITIGG MEETINGS				600.00
20		PROTECT MEETINGS				500.00
D	TOTAL ITEMIZED SPENDING FOR SMDG INSTITUTION REPRESENTATION					3,600.00
21	Provision on taxes over activity					4,275.00
E	TOTAL ITEMIZED SPENDING FOR SMDG SET UP 2018 -2019	TOTAL ITEMIZED Ausgaben für SMDG SET UP 2018	A+B+C+D+21	TOTAL NECESSRY BUDGET FOR THE 100% OF SMDG MEANS BEFORE NEXT MEETING #73		31,500.00
22	SMDG Work	Compensation fees for the full time days for the treasurer for the SMDG set up	xx Business days			9,397.50
23	SMDG LOBBYING EVENT	TOC EUROPE/ As ia. G	TOC ASIA	GLOBAL LINER SHIPPING CONFERENCE/ ASIA/ EUROPE	Digital ship conference	2,500.00
F	TOTAL ITEMIZED SPENDING FOR SMDG LOBBY AND REPRESENTATION		F=22+23			11,897.50
24	Correction for 12 month 2019 vs 4 months 2018 for location of site and licences					2,000.00
25	Provision Singapore SMDG #75					2,500.00
26	Provision on taxes over activity					8,452.50
G	TOTAL ITEMIZED SPENDING FOR 2019 - 2020		G=EF+27+			53,350.00

E	TOTAL ITEMIZED SPENDING FOR SMDG SET UP 2018 -2019	TOTAL ITEMIZED Ausgaben für SMDG SET UP 2018	A+B+C+D+21	TOTAL NECESSARY BUDGET FOR THE 100% OF SMDG MEANS BEFORE NEXT MEETING #73			28,500.00
22	SMDG Work	Compensation fees for the full time days for the treasurer for the SMDG set up	xx Business days			12,000.00	
23	SMDG LOBBYING EVENT	TOC EUROPE / Asia. G	TOC ASIA	GLOBAL LINER SHIPPING CONFERENCE/ ASIA/ EUROPE	Digital ship conference	5,500.00	
F	TOTAL ITEMIZED SPENDING FOR SMDG LOBBY AND REPRESENTATION		F=22+23				17,500.00
24	Correction for 12 month 2019 vs 4 months 2018 for location of site and licences					2,000.00	
25	Provision Singapore SMDG #75					2,500.00	
26	Provision on taxes over activity					8,452.50	
G	TOTAL ITEMIZED SPENDING FOR 2019 - 2020		G=E+F+27+				58,952.50
27	provision for SMDG #75 Geneva and SMDG #76 China/Shanghai organisation	Rooms rental, catering, events, contents	2*15,0000	with more than 100 delegates format of smdg could be 4*1 h plenary sessions beginning and end of days + 3 to 4 subgroup session of 20 to 30 members each at the same time for 4 times to handle the 16-17 sub groups + provision for chair or institutional	Proposal to be voted with others by plenary SMDG #75 Geneva, MSC, Ceva - spring 2020, SMDG #76 Shanghai COSCO, China Terminals, China cluster Fall 2020	17,500.00	
28	provision for Full time compensation allowance	all admin conference organisation, membership tracking, web site maintenance, admin follow up with institutions, marketing, communication and reporting plus the most important DMR				17,500.00	
29	provision for instution fees/ banks/ lawyer/taxe/ copyright					6,500.00	
30	Provision on taxes over activity					15,037.50	
H	TOTAL ITEMIZED SPENDING FOR 2020 -2021		H=G+27+28+29+30				100,452.50